

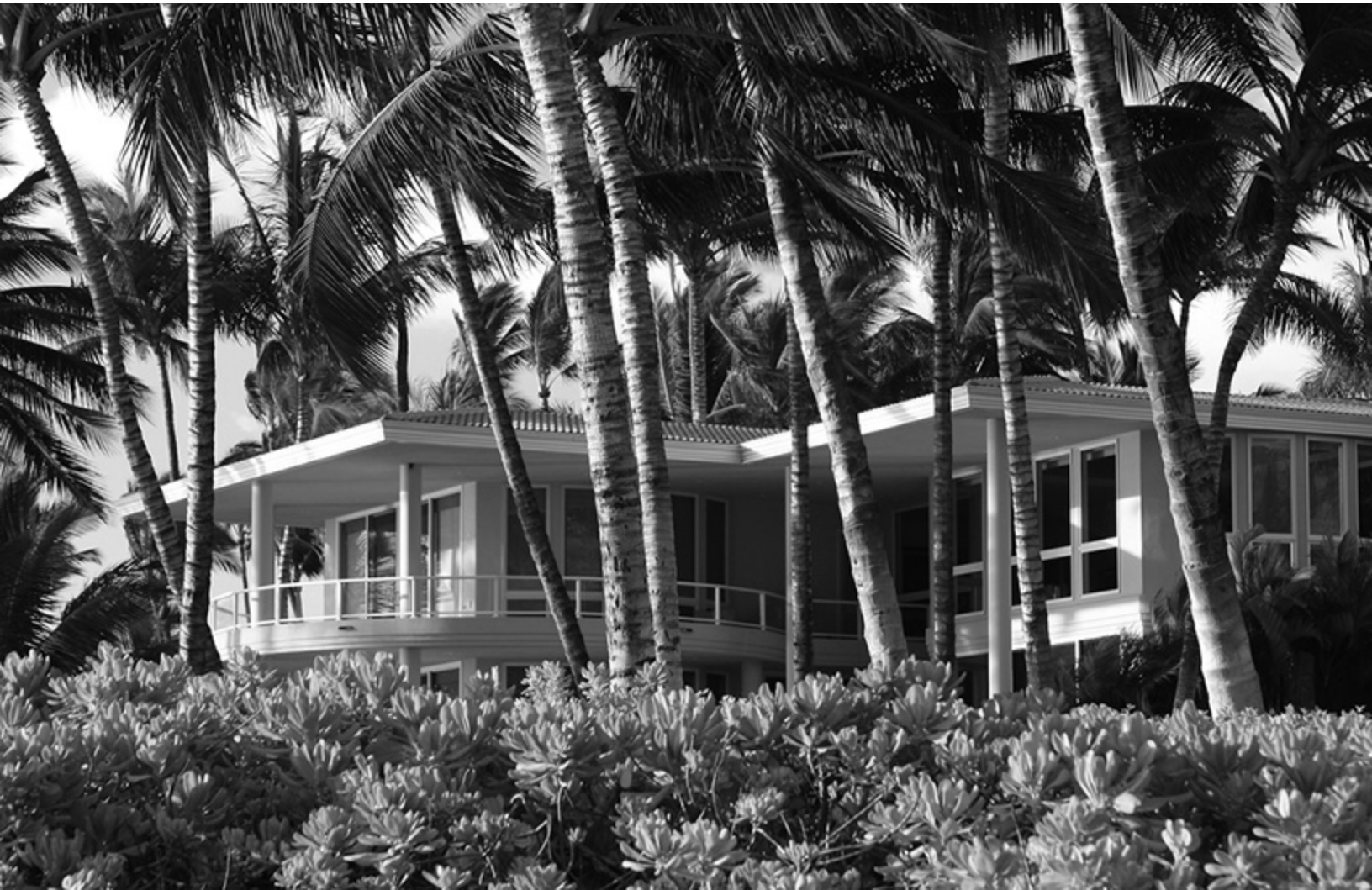
MAUNAWILI

KAILUA REGION

MONTHLY AREA REPORT

DECEMBER 2018

ALL PROPERTY TYPES (SFH & CONDOS/TOWNHOMES)



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SOLD AND NEW PROPERTIES (UNITS)

December 2018 | All Property Types (SFH & Condos/Townhomes) 

Sold Properties | Number of properties sold during the year

New Properties | Number of properties listed during the year.

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MEDIAN SALES PRICE AND NUMBER OF SALES

December 2018 | All Property Types (SFH & Condos/Townhomes) [?](#)

AVERAGE SALES PRICE AND AVERAGE DAYS ON MARKET

December 2018 | All Property Types (SFH & Condos/Townhomes) [?](#)

Median Sales Price | Price of the "middle" property sold -an equal number of sales were above and below this price.

Number of Sales | Number of properties sold.

Average Sales Price | Average sales price for all properties sold.

Average Days on Market | Average days on market for all properties sold.

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SALES PRICE AS A PERCENTAGE OF ORIGINAL PRICE

December 2018 | All Property Types (SFH & Condos/Townhomes) [?](#)

AVERAGE SALES PRICE AND NUMBER OF PROPERTIES FOR SALE

December 2018 | All Property Types (SFH & Condos/Townhomes) [?](#)

Sale Price as a Percentage of Original Price | Average sale price of property as percentage of final list price.

Average Sales Price | Average sales price for all properties sold.

Properties for Sale | Number of properties listed for sale at the end of month.

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PROPERTIES FOR SALE AND SOLD PROPERTIES

December 2018 | All Property Types (SFH & Condos/Townhomes) [?](#)

AVERAGE ASKING/SOLD/UNSOLD PRICE

December 2018 | All Property Types (SFH & Condos/Townhomes) [?](#)

Properties for Sale | Number of properties listed for sale at the end of month.

Sold Properties | Number of properties sold.

Unsold Price | the average active list price

Asking Price | the average asking price of sold properties

Sold Price | the average selling price

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ABSORPTION RATE

December 2018 | All Property Types (SFH & Condos/Townhomes) [?](#)

MONTHS SUPPLY OF INVENTORY

December 2018 | All Property Types (SFH & Condos/Townhomes) [?](#)

Absorption Rate | Looks at the past year's monthly supply of inventory. In a normal market there should be a 6 month supply. The higher the rate above 6 the more aggressive a seller has to be with the competition; price and having a picture perfect property.

Months Supply of Inventory | Properties for sale divided by number of properties sold.

Units Listed | Number of properties listed for sale at the end of month.

Units Sold | Number of properties sold.



PACIFIC PROPERTIES

The statistics presented in the Area Report are compiled based on figures and data generated by IDC Global and may not be completely accurate. All information should be independently verified for accuracy. Properties may or may not be listed by the office/agent presenting the information. Not intended as a solicitation if your property is already listed by another broker. Real estate agents affiliated with Coldwell Banker Pacific Properties are independent contractor agents and are not employees of the Company.

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