

AREA REPORT

MARCH 2020 | ALL PROPERTY TYPES



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SOLD AND NEW PROPERTIES (UNITS)

March 2020 | All Property Types 👩

Sold Properties | Number of properties sold during the year **New Properties** | Number of properties listed during the year.

MEDIAN SALES PRICE AND NUMBER OF SALES

March 2020 | All Property Types 🕝

Median Sales Price | Price of the ""middle"" property sold -an equal number of sales were above and below this price. **Number of Sales** | Number of properties sold.

AVERAGE SALES PRICE AND AVERAGE DAYS ON MARKET

March 2020 | All Property Types 🕜

Average Sales Price | Average sales price for all properties sold.

Average Days on Market | Average days on market for all properties sold.

SALES PRICE AS A PERCENTAGE OF ORIGINAL PRICE

March 2020 | All Property Types 🕝

Sale Price as a Percentage of Original Price | Average sale price of property as percentage of final list price.

AVERAGE SALES PRICE AND NUMBER OF PROPERTIES FOR SALE

March 2020 | All Property Types 👩

Average Sales Price | Average sales price for all properties sold.

Properties for Sale | Number of properties listed for sale at the end of month.

PROPERTIES FOR SALE AND SOLD PROPERTIES

March 2020 | All Property Types 🕝

Properties for Sale | Number of properties listed for sale at the end of month. **Sold Properties** | Number of properties sold.

AVERAGE ASKING/SOLD/UNSOLD PRICE

March 2020 | All Property Types 👩

Asking Price | the average asking price of sold properties Sold Price | the average selling price Unsold Price | the average active list price

ABSORPTION RATE

March 2020 | All Property Types 🕝

Absorption Rate | Looks at the past year's monthly supply of inventory. In a normal market there should be a 6 month supply. The higher the rate above 6 the more aggressive a seller has to be with the competition; price and having a picture perfect property.

MONTHS SUPPLY OF INVENTORY

March 2020 | All Property Types 🕜

Months Supply of Inventory | Properties for sale divided by number of properties sold. **Units Listed** | Number of properties listed for sale at the end of month. **Units Sold** | Number of properties sold.

