



# REAL ESTATE REPORT

Q1 2019

UNION COUNTY



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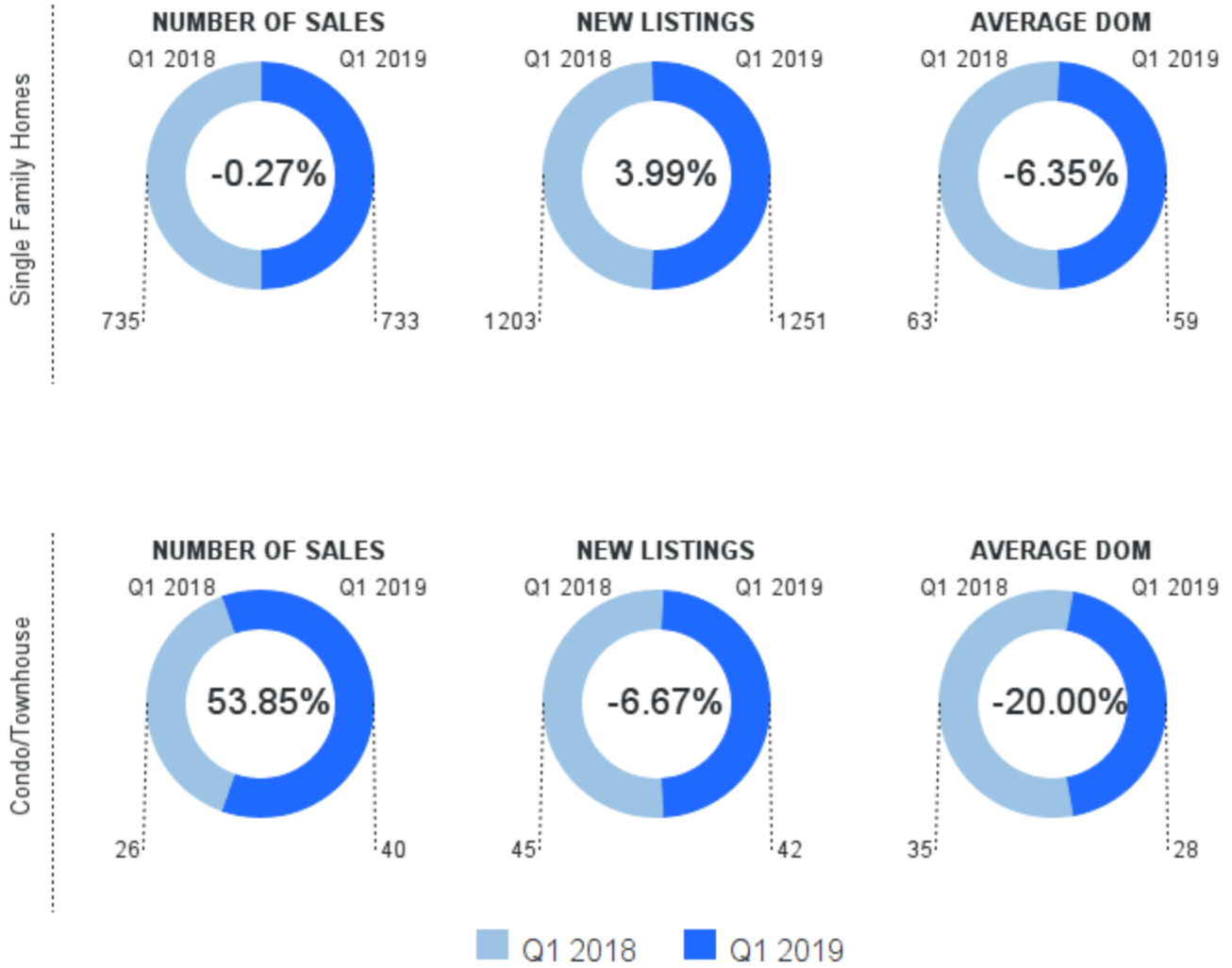
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# UNION COUNTY | Q1 2019

## REAL ESTATE SNAPSHOT - Change since this time last year



# REAL ESTATE SNAPSHOT

## UNION COUNTY

Q1 2019

1.58%

PROPERTIES SOLD  
ALL PROPERTY TYPES

-2.61%

AVERAGE SOLD PRICE  
ALL PROPERTY TYPES

1.24%

MEDIAN SOLD PRICE  
ALL PROPERTY TYPES

3.61%

NEW LISTINGS  
ALL PROPERTY TYPES

-2.56%

AVERAGE LIST PRICE  
ALL PROPERTY TYPES

0.03%

MEDIAN LIST PRICE  
ALL PROPERTY TYPES

-0.19%

LIST/SELL PRICE RATIO  
ALL PROPERTY TYPES

-8.06%

AVERAGE DAYS ON MARKET  
ALL PROPERTY TYPES

-6.67%

MEDIAN DAYS ON MARKET  
ALL PROPERTY TYPES

	New Listings			Properties Sold			Median Sold Price			Median DOM		
	Q1 2019	Q1 2018	% Change	Q1 2019	Q1 2018	% Change	Q1 2019	Q1 2018	% Change	Q1 2019	Q1 2018	% Change
<b>Indian Trail</b>	208	205	1.46% ↑	140	137	2.19% ↑	\$274 K	\$252 K	8.73% ↑	27	27	0.00%
Single Family Homes	196	195	0.51% ↑	133	131	1.53% ↑	\$278 K	\$255 K	9.02% ↑	30	28	7.14% ↑
Condo/Townhouse	12	10	20% ↑	7	6	17% ↑	\$185 K	\$183 K	1.32% ↑	11	9	22% ↑
<b>Marshville</b>	16	22	-27% ↓	10	16	-38% ↓	\$215 K	\$169 K	27% ↑	29	50	-42% ↓
Single Family Homes	16	22	-27% ↓	10	16	-38% ↓	\$215 K	\$169 K	27% ↑	29	50	-42% ↓
Condo/Townhouse	0	0		0	0		\$0	\$0		0	0	
<b>Marvin</b>	26	32	-19% ↓	12	18	-33% ↓	\$603 K	\$596 K	1.04% ↑	67	86	-22% ↓
Single Family Homes	26	32	-19% ↓	12	18	-33% ↓	\$603 K	\$596 K	1.04% ↑	67	86	-22% ↓
Condo/Townhouse	0	0		0	0		\$0	\$0		0	0	
<b>Matthews</b>	142	128	11% ↑	80	62	29% ↑	\$375 K	\$312 K	20% ↑	22	17	29% ↑
Single Family Homes	133	122	9.02% ↑	75	60	25% ↑	\$385 K	\$317 K	21% ↑	22	21	4.76% ↑
Condo/Townhouse	9	6	50% ↑	5	2	150% ↑	\$187 K	\$164 K	14% ↑	24	1	2,300% ↑
<b>Mint Hill</b>	3	3	0.00%	3	0	↑	\$410 K	\$0	↑	67	0	↑
Single Family Homes	3	3	0.00%	3	0	↑	\$410 K	\$0	↑	67	0	↑
Condo/Townhouse	0	0		0	0		\$0	\$0		0	0	
<b>Monroe</b>	348	269	29% ↑	232	209	11% ↑	\$210 K	\$198 K	6.06% ↑	18	20	-10% ↓
Single Family Homes	337	257	31% ↑	224	202	11% ↑	\$211 K	\$200 K	5.51% ↑	18	20	-10% ↓
Condo/Townhouse	11	12	-8.33% ↓	8	7	14% ↑	\$147 K	\$193 K	-24% ↓	19	8	138% ↑

# UNION COUNTY

## REAL ESTATE SNAPSHOT | Q1 2019

	New Listings			Properties Sold			Median Sold Price			Median DOM		
	Q1 2019	Q1 2018	% Change	Q1 2019	Q1 2018	% Change	Q1 2019	Q1 2018	% Change	Q1 2019	Q1 2018	% Change
<b>Stallings</b>	21	51	-59% ↓	26	26	0.00%	\$250 K	\$260 K	-3.71% ↓	24	37	-35% ↓
Single Family Homes	20	37	-46% ↓	12	18	-33% ↓	\$317 K	\$309 K	2.51% ↑	29	70	-59% ↓
Condo/Townhouse	1	14	-93% ↓	14	8	75% ↑	\$232 K	\$221 K	4.98% ↑	21	22	-4.55% ↓
<b>Waxhaw</b>	450	440	2.27% ↑	220	235	-6.38% ↓	\$367 K	\$412 K	-11% ↓	39	37	5.41% ↑
Single Family Homes	441	437	0.92% ↑	214	232	-7.76% ↓	\$370 K	\$413 K	-11% ↓	39	37	5.41% ↑
Condo/Townhouse	9	3	200% ↑	6	3	100% ↑	\$203 K	\$170 K	20% ↑	14	6	133% ↑
<b>Weddington</b>	41	62	-34% ↓	21	18	17% ↑	\$595 K	\$704 K	-15% ↓	68	97	-30% ↓
Single Family Homes	41	62	-34% ↓	21	18	17% ↑	\$595 K	\$704 K	-15% ↓	68	97	-30% ↓
Condo/Townhouse	0	0		0	0		\$0	\$0		0	0	
<b>Wesley Chapel</b>	18	15	20% ↑	12	18	-33% ↓	\$438 K	\$409 K	7.06% ↑	119	115	3.48% ↑
Single Family Homes	18	15	20% ↑	12	18	-33% ↓	\$438 K	\$409 K	7.06% ↑	119	115	3.48% ↑
Condo/Townhouse	0	0		0	0		\$0	\$0		0	0	
<b>Wingate</b>	18	17	5.88% ↑	15	18	-17% ↓	\$187 K	\$156 K	20% ↑	13	8	63% ↑
Single Family Homes	18	17	5.88% ↑	15	18	-17% ↓	\$187 K	\$156 K	20% ↑	13	8	63% ↑
Condo/Townhouse	0	0		0	0		\$0	\$0		0	0	
<b>Total</b>	1293	1248	3.61% ↑	773	761	1.58% ↑	\$286 K	\$283 K	1.24% ↑	27	30	-10% ↓
Single Family Homes	1251	1203	3.99% ↑	733	735	-0.27% ↓	\$295 K	\$290 K	1.72% ↑	28	31	-9.68% ↓
Condo/Townhouse	42	45	-6.67% ↓	40	26	54% ↑	\$199 K	\$189 K	5.57% ↑	20	9	122% ↑

# REAL ESTATE SNAPSHOT

## UNION COUNTY

### MARKET OVERVIEW

Q1 2019 | Single Family Homes 

**-0.27%**  
PROPERTIES SOLD  
SINGLE FAMILY HOMES

**-2.00%**  
AVERAGE SOLD PRICE  
SINGLE FAMILY HOMES

**1.72%**  
MEDIAN SOLD PRICE  
SINGLE FAMILY HOMES

**3.99%**  
NEW LISTINGS  
SINGLE FAMILY HOMES

**-1.96%**  
AVERAGE LIST PRICE  
SINGLE FAMILY HOMES

**0.30%**  
MEDIAN LIST PRICE  
SINGLE FAMILY HOMES

**-0.16%**  
LIST/SELL PRICE RATIO  
SINGLE FAMILY HOMES

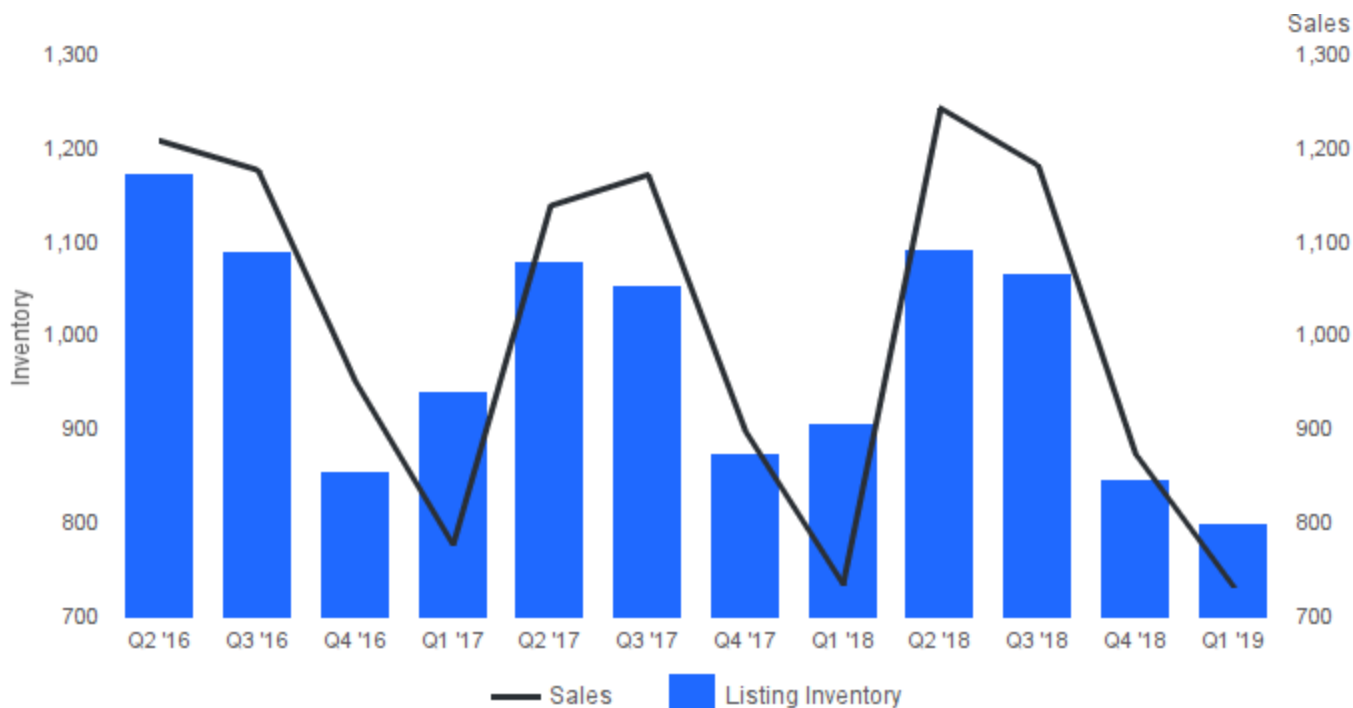
**-6.35%**  
AVERAGE DAYS ON MARKET  
SINGLE FAMILY HOMES

**-6.45%**  
MEDIAN DAYS ON MARKET  
SINGLE FAMILY HOMES

### LISTING INVENTORY AND NUMBER OF SALES

Q1 2019 | Single Family Homes 

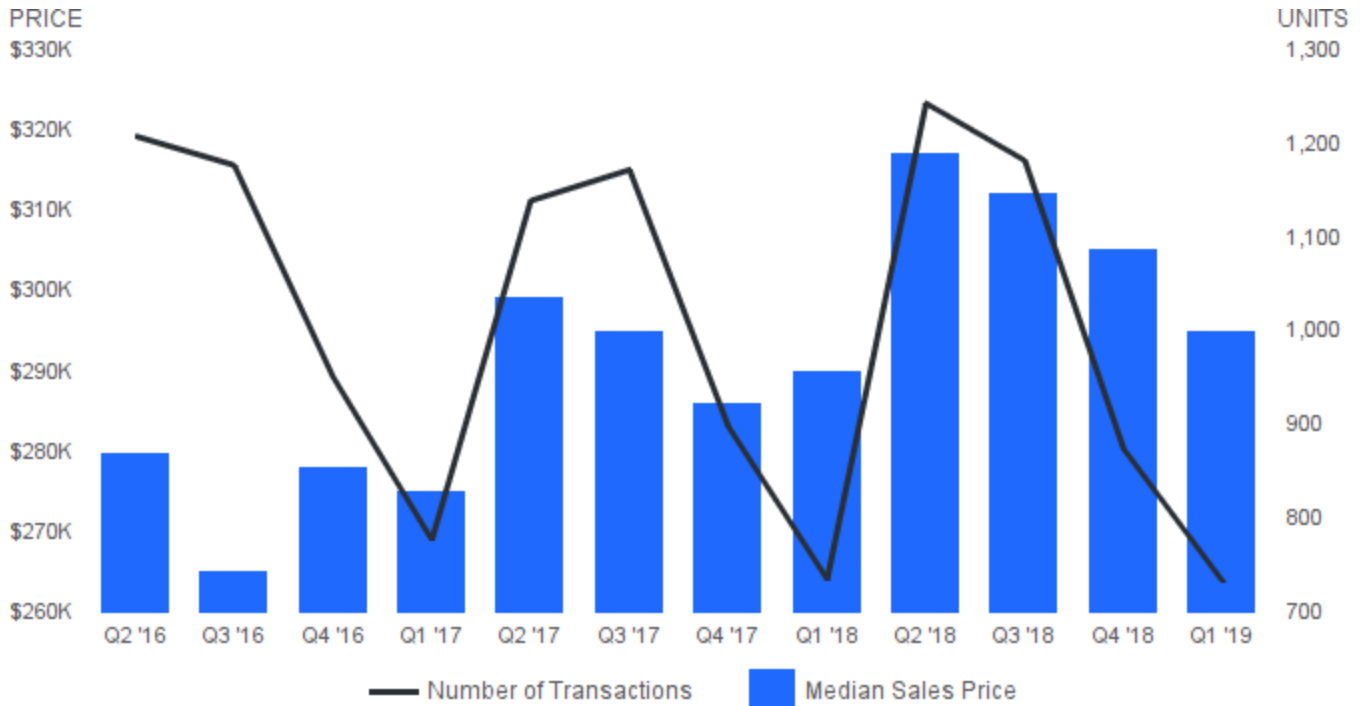
Quarterly inventory of properties for sale along with number of sales



## MEDIAN SALES PRICE AND NUMBER OF SALES

Q1 2019 | Single Family Homes 

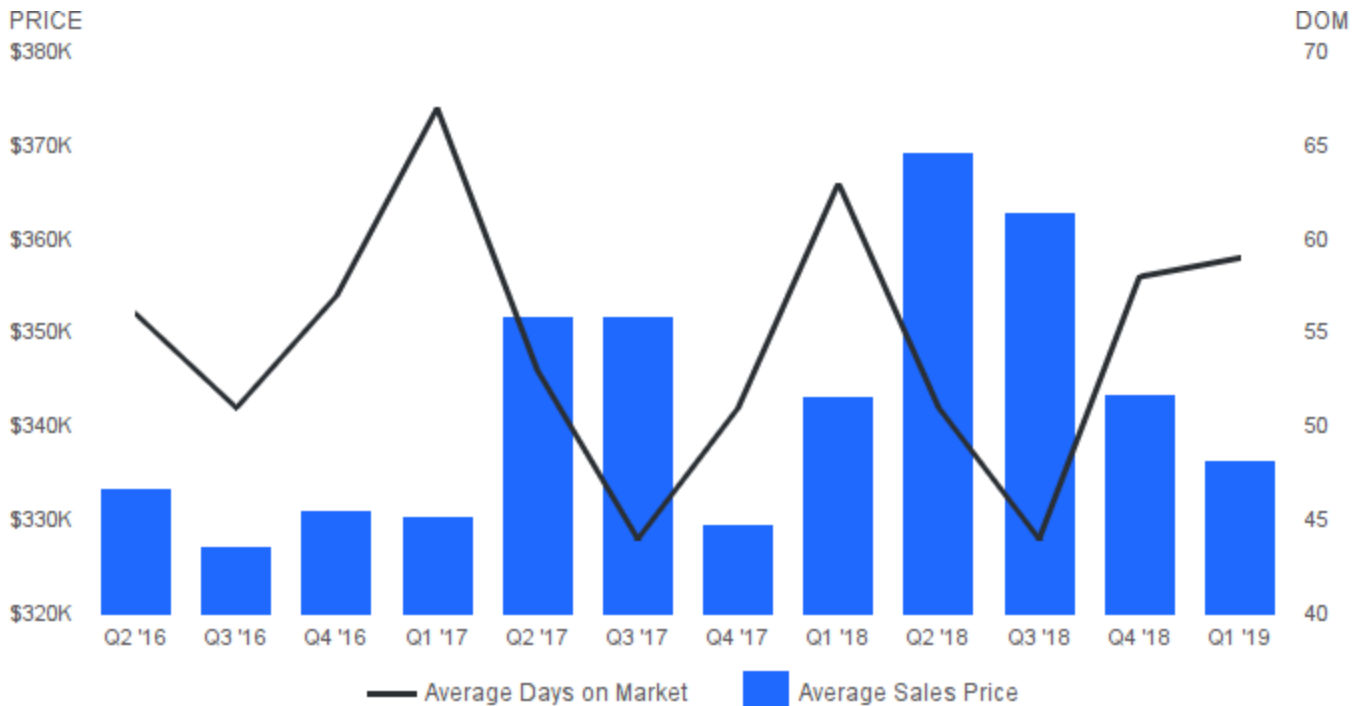
**Median Sales Price** | Price of the "middle" property sold -an equal number of sales were above and below this price.  
**Number of Sales** | Number of properties sold.



## AVERAGE SALES PRICE AND AVERAGE DAYS ON MARKET

Q1 2019 | Single Family Homes 

**Average Sales Price** | Average sales price for all properties sold.  
**Average Days on Market** | Average days on market for all properties sold.

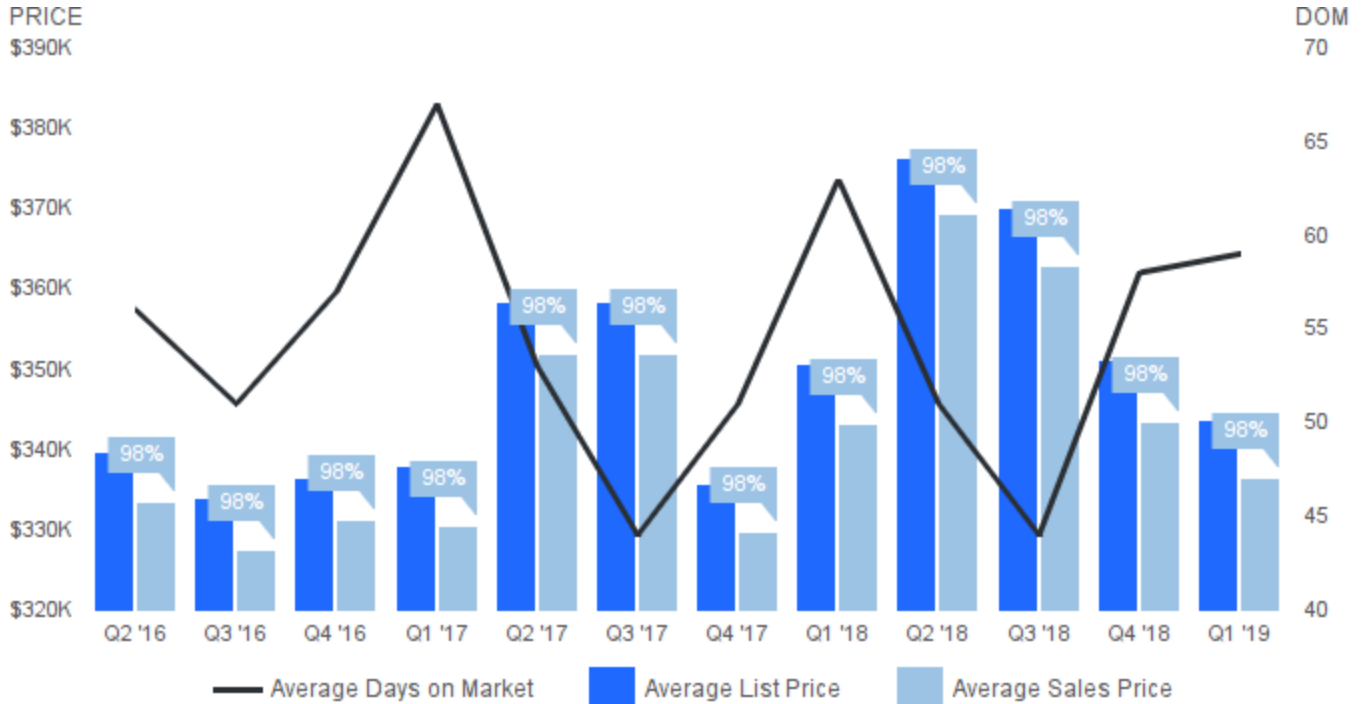


## SALES PRICE AS A PERCENTAGE OF ORIGINAL PRICE & AVERAGE DOM

Q1 2019 | Single Family Homes 

**Sale Price as a Percentage of Original Price** | Average sale price of property as percentage of final list price.

**Average Days on Market** | Average days on market for all properties sold.

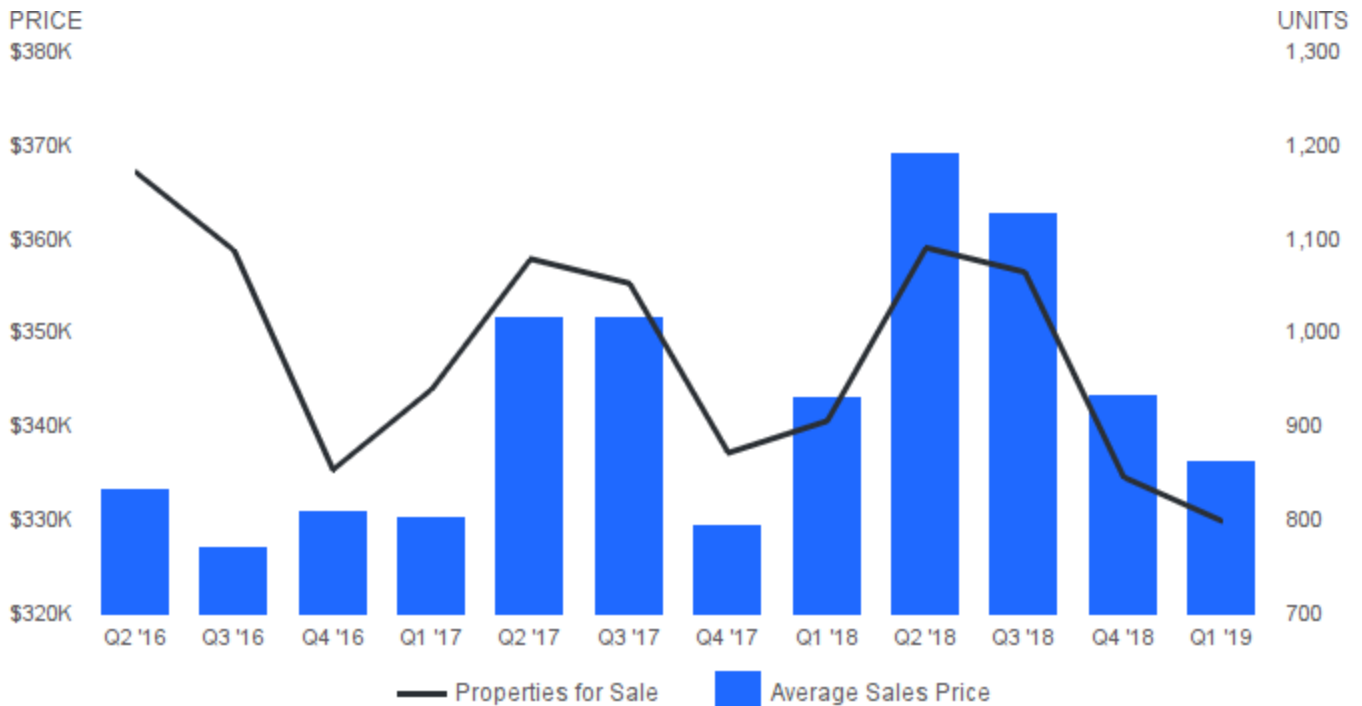


## AVERAGE SALES PRICE AND NUMBER OF PROPERTIES FOR SALE

Q1 2019 | Single Family Homes 

**Average Sales Price** | Average sales price for all properties sold.

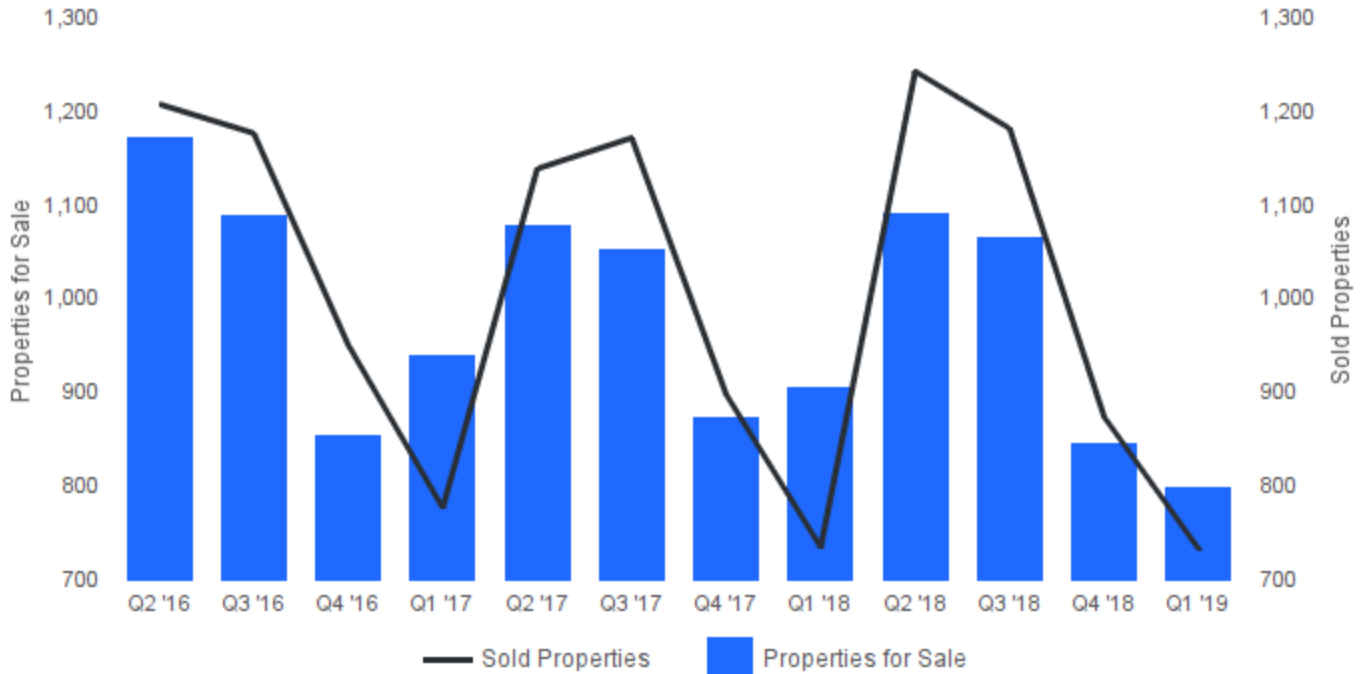
**Properties for Sale** | Number of properties listed for sale at the end of quarter.



## PROPERTIES FOR SALE AND SOLD PROPERTIES

Q1 2019 | Single Family Homes 

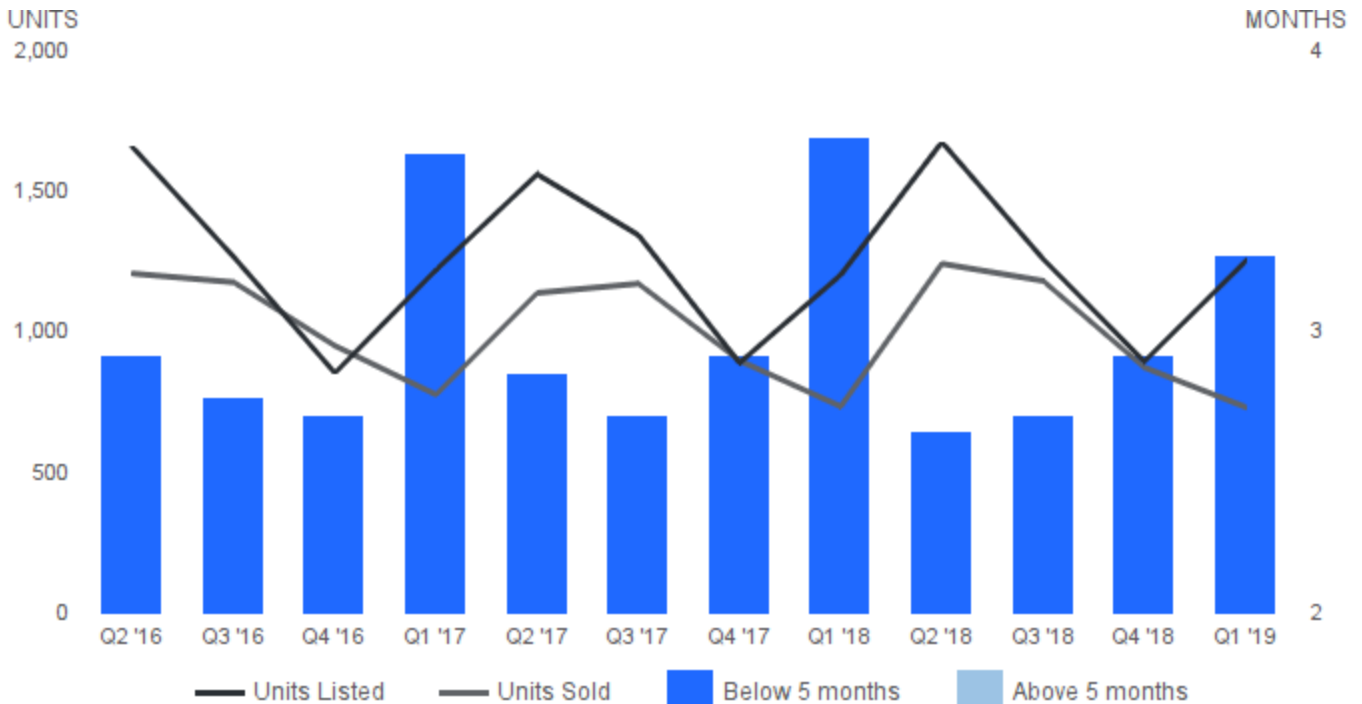
**Properties for Sale** | Number of properties listed for sale at the end of quarter.  
**Sold Properties** | Number of properties sold.



## MONTHS SUPPLY OF INVENTORY

Q1 2019 | Single Family Homes 

**Months Supply of Inventory** | Properties for sale divided by number of properties sold.  
**Units Listed** | Number of properties listed for sale at the end of month.  
**Units Sold** | Number of properties sold.






# REAL ESTATE SNAPSHOT

## UNION COUNTY

### MARKET OVERVIEW

Q1 2019 | Condo/Townhouse 

**53.85%**

PROPERTIES SOLD  
CONDO/TOWNHOUSE

**4.40%**

AVERAGE SOLD PRICE  
CONDO/TOWNHOUSE

**5.57%**

MEDIAN SOLD PRICE  
CONDO/TOWNHOUSE

**-6.67%**

NEW LISTINGS  
CONDO/TOWNHOUSE

**5.91%**

AVERAGE LIST PRICE  
CONDO/TOWNHOUSE

**3.87%**

MEDIAN LIST PRICE  
CONDO/TOWNHOUSE

**-1.46%**

LIST/SELL PRICE RATIO  
CONDO/TOWNHOUSE

**-20.00%**

AVERAGE DAYS ON MARKET  
CONDO/TOWNHOUSE

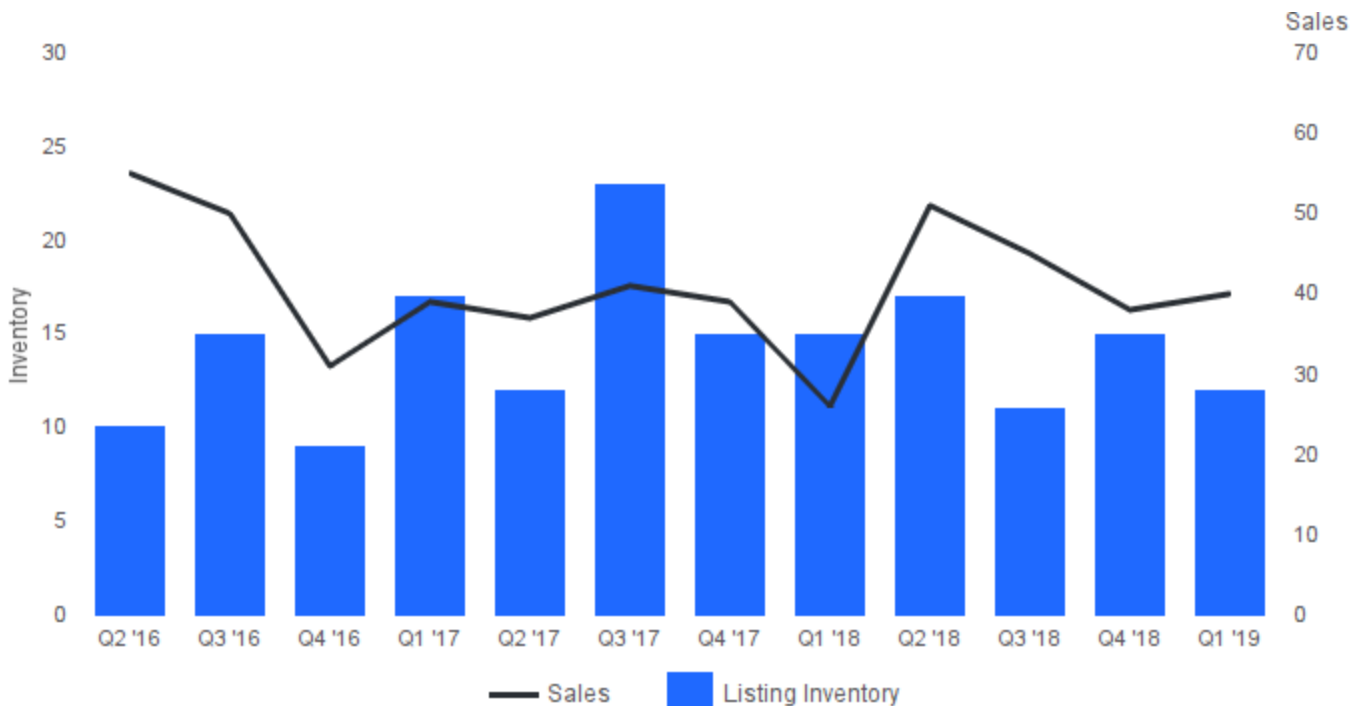
**122.22%**

MEDIAN DAYS ON MARKET  
CONDO/TOWNHOUSE


### LISTING INVENTORY AND NUMBER OF SALES

Q1 2019 | Condo/Townhouse 

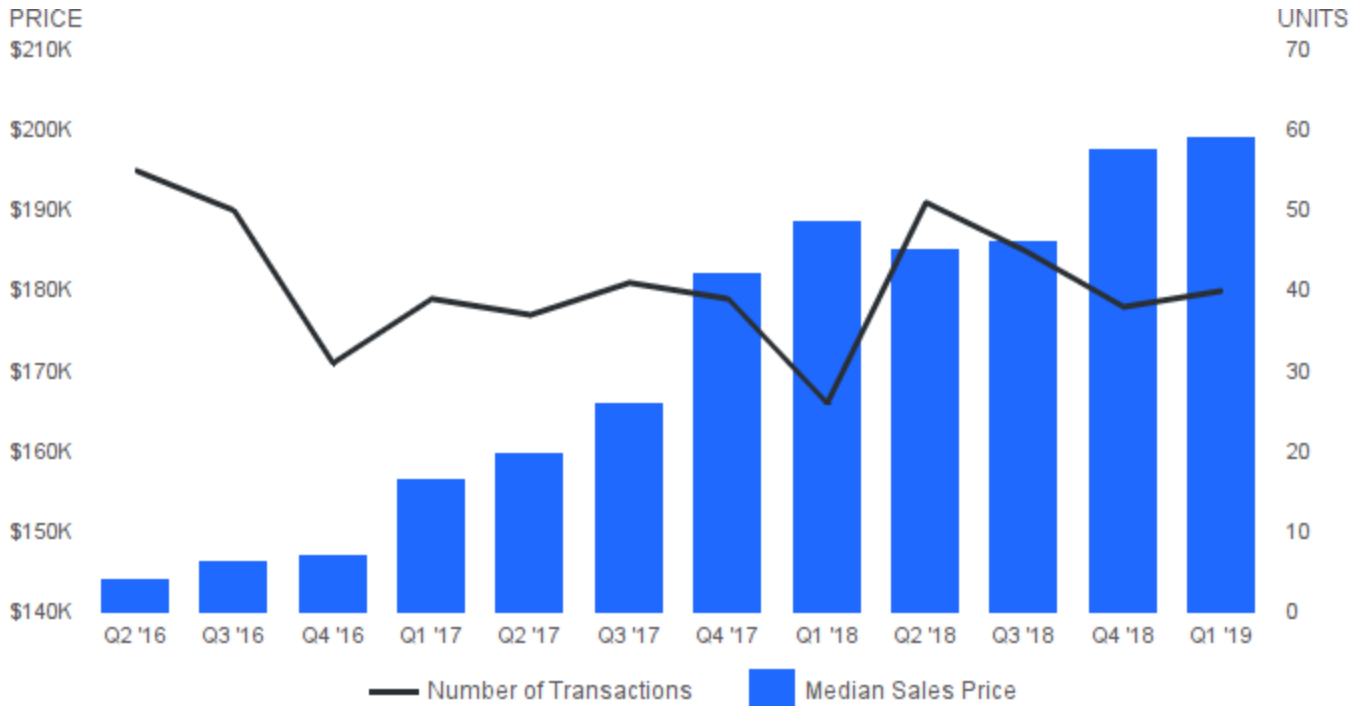
Quarterly inventory of properties for sale along with number of sales



## MEDIAN SALES PRICE AND NUMBER OF SALES

Q1 2019 | Condo/Townhouse 

**Median Sales Price** | Price of the "middle" property sold -an equal number of sales were above and below this price.  
**Number of Sales** | Number of properties sold.




## AVERAGE SALES PRICE AND AVERAGE DAYS ON MARKET

Q1 2019 | Condo/Townhouse 

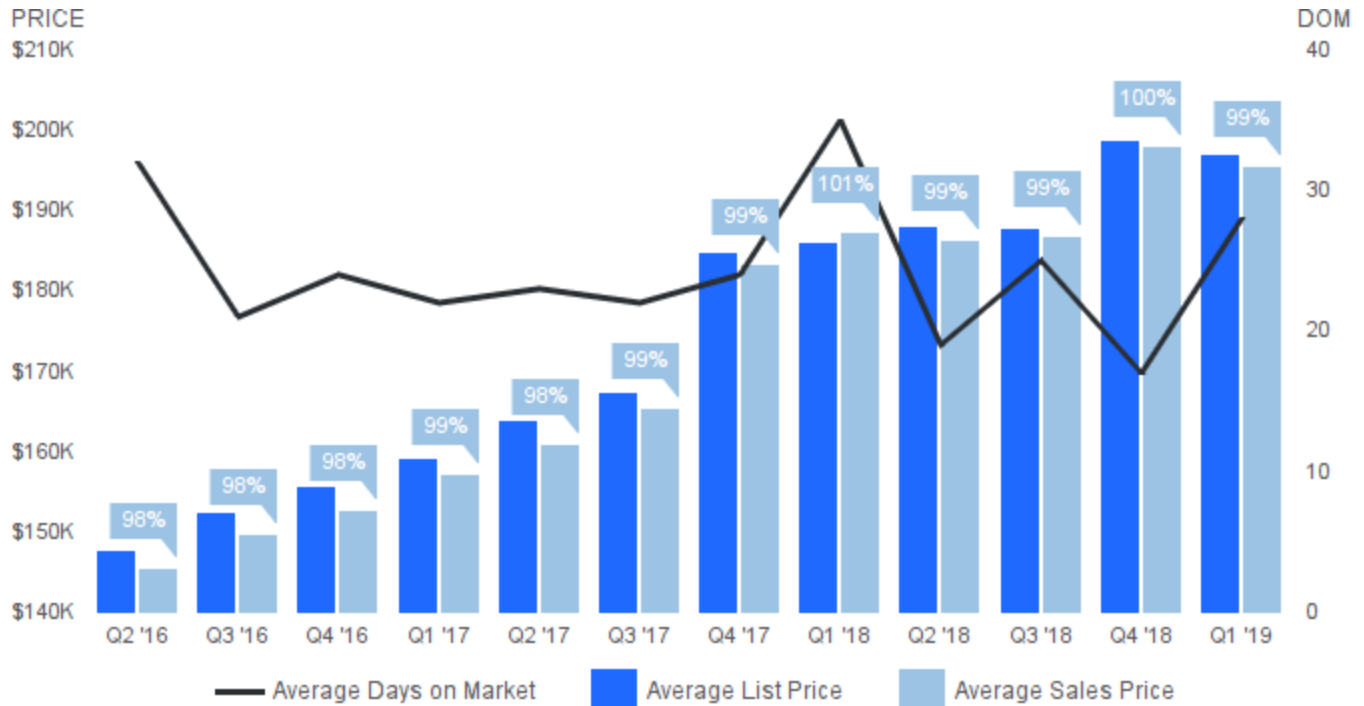
**Average Sales Price** | Average sales price for all properties sold.  
**Average Days on Market** | Average days on market for all properties sold.



## SALES PRICE AS A PERCENTAGE OF ORIGINAL PRICE & AVERAGE DOM

Q1 2019 | Condo/Townhouse 

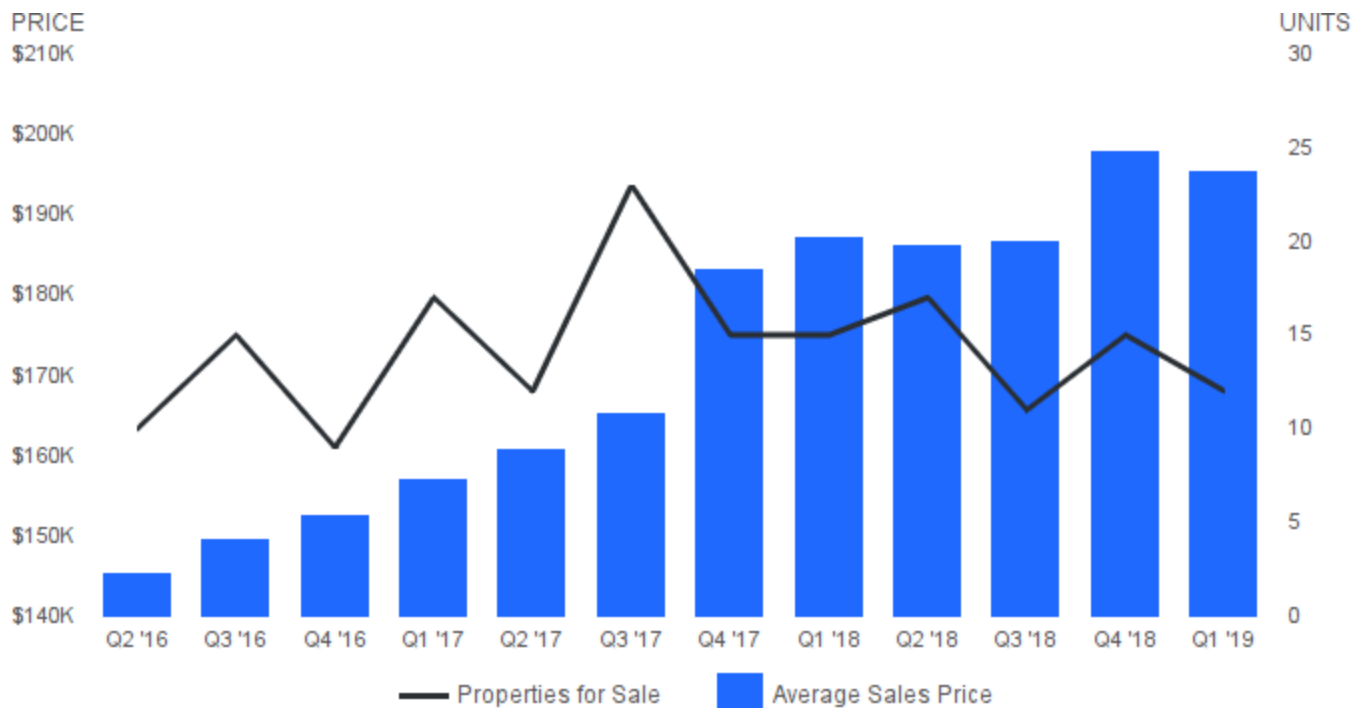
**Sale Price as a Percentage of Original Price** | Average sale price of property as percentage of final list price.  
**Average Days on Market** | Average days on market for all properties sold.




## AVERAGE SALES PRICE AND NUMBER OF PROPERTIES FOR SALE

Q1 2019 | Condo/Townhouse 

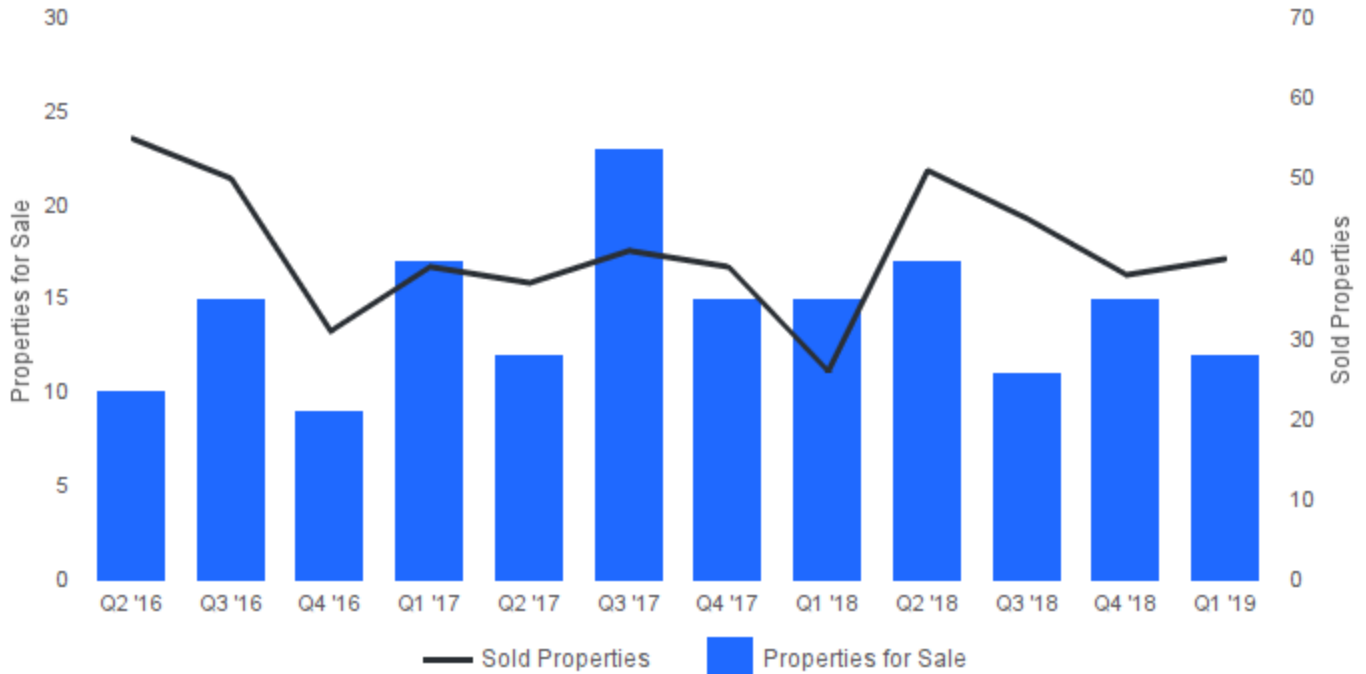
**Average Sales Price** | Average sales price for all properties sold.  
**Properties for Sale** | Number of properties listed for sale at the end of quarter.



## PROPERTIES FOR SALE AND SOLD PROPERTIES

Q1 2019 | Condo/Townhouse 

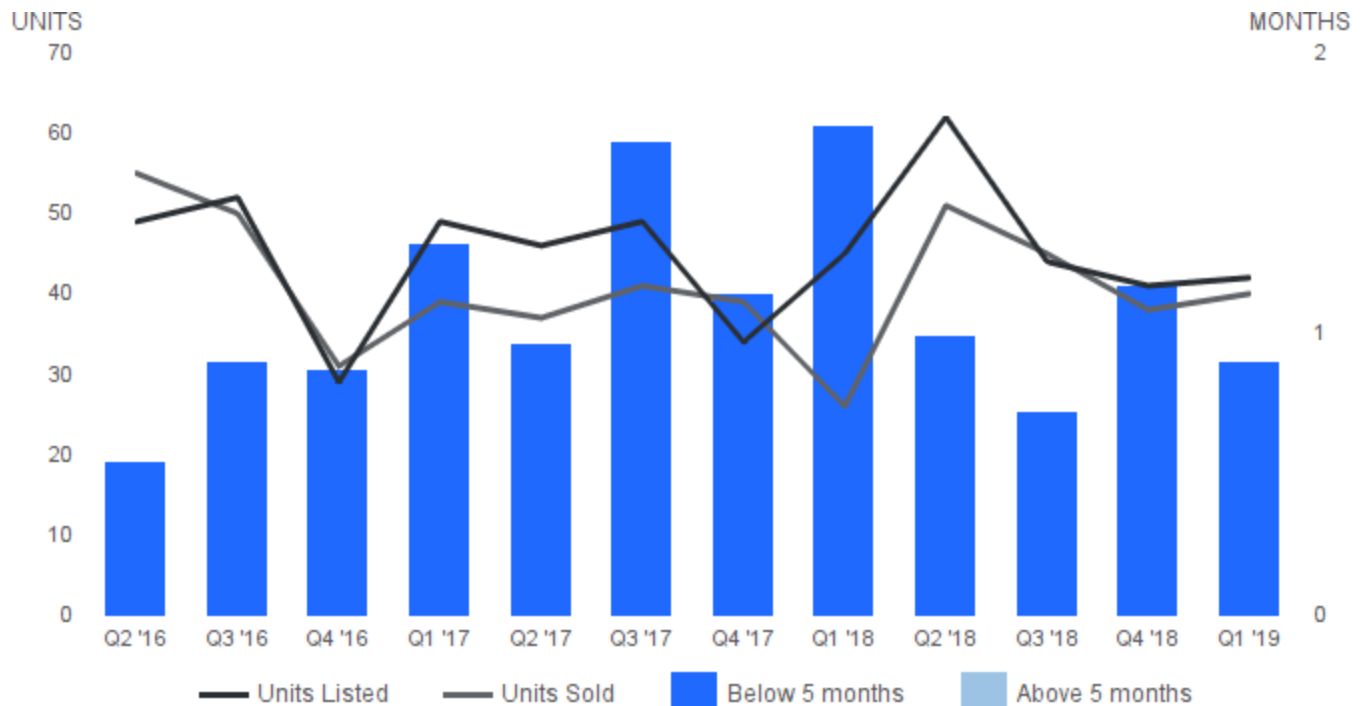
**Properties for Sale** | Number of properties listed for sale at the end of quarter.  
**Sold Properties** | Number of properties sold.



## MONTHS SUPPLY OF INVENTORY

Q1 2019 | Condo/Townhouse 

**Months Supply of Inventory** | Properties for sale divided by number of properties sold.  
**Units Listed** | Number of properties listed for sale at the end of month.  
**Units Sold** | Number of properties sold.



# ADDITIONAL REPORTS

UNION COUNTY

Q1 2019

## INDIAN TRAIL

[Monthly Report](#)  
[Quarterly Report](#)

## MARSHVILLE

[Monthly Report](#)  
[Quarterly Report](#)

## MARVIN

[Monthly Report](#)  
[Quarterly Report](#)

## MATTHEWS

[Monthly Report](#)  
[Quarterly Report](#)

## MONROE

[Monthly Report](#)  
[Quarterly Report](#)

## STALLINGS

[Monthly Report](#)  
[Quarterly Report](#)

## WAXHAW

[Monthly Report](#)  
[Quarterly Report](#)

## WEDDINGTON

[Monthly Report](#)  
[Quarterly Report](#)

## WESLEY CHAPEL

[Monthly Report](#)  
[Quarterly Report](#)

## WINGATE

[Monthly Report](#)  
[Quarterly Report](#)

MONTHLY REPORT AVAILABLE FOR SPECIFIED CITY/AREA/NEIGHBORHOOD.

QUARTERLY REPORT AVAILABLE FOR SPECIFIED CITY/AREA/NEIGHBORHOOD.

Cities, areas, neighborhoods or property types within a county that are not represented indicate there is not enough sold data to produce a monthly or quarterly report for that specific city. If you are interested in information for a specific city, area, neighborhood and/or property type, please contact a Coldwell Banker Independent Sales Associate.

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