



REAL ESTATE REPORT

Q2 2019

MECKLENBURG COUNTY



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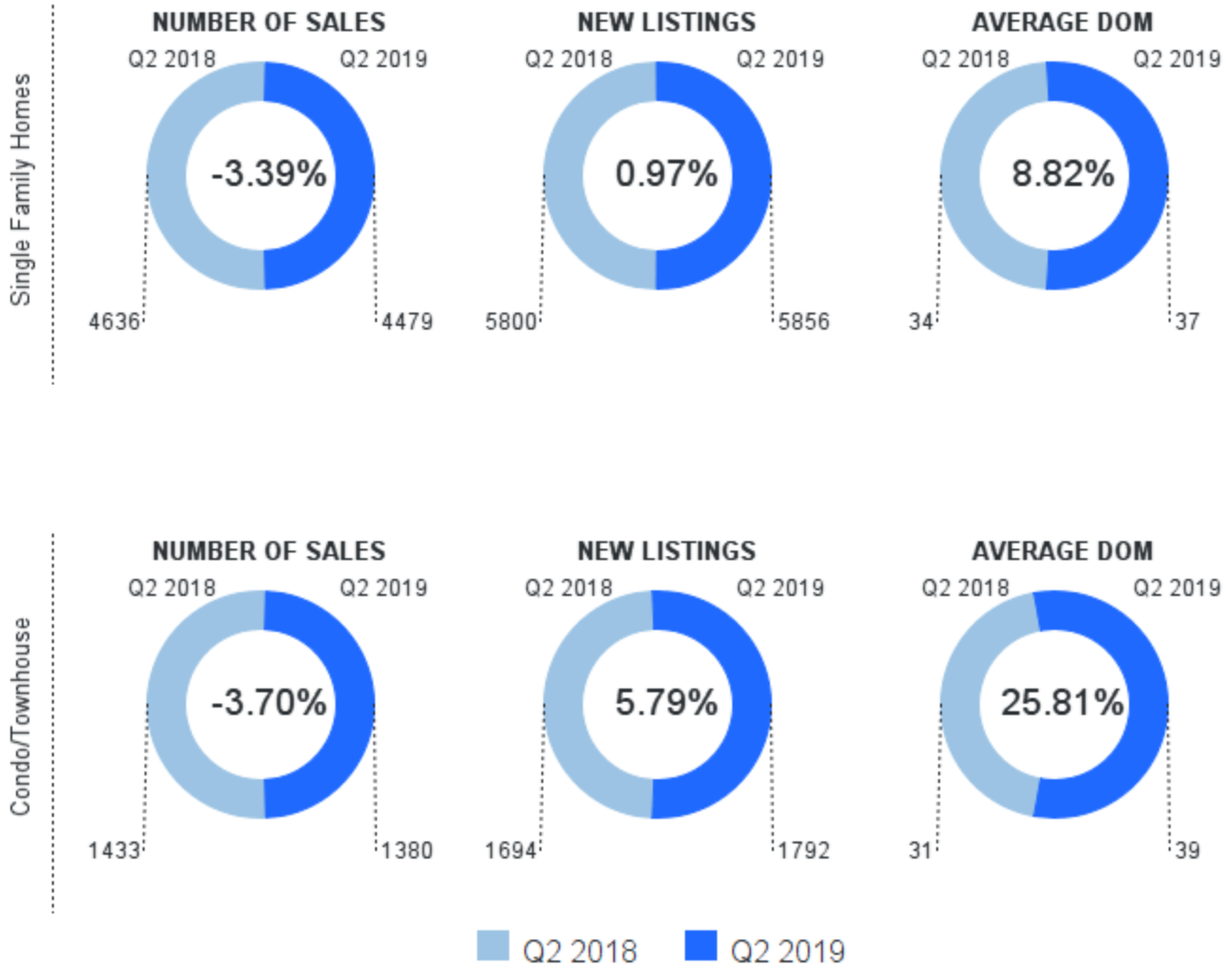
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COLDWELL BANKER
REALTY

MECKLENBURG COUNTY | Q2 2019

REAL ESTATE SNAPSHOT - Change since this time last year



REAL ESTATE SNAPSHOT

MECKLENBURG COUNTY

Q2 2019

-3.46%PROPERTIES SOLD
ALL PROPERTY TYPES**6.16%**AVERAGE SOLD PRICE
ALL PROPERTY TYPES**6.54%**MEDIAN SOLD PRICE
ALL PROPERTY TYPES**2.05%**NEW LISTINGS
ALL PROPERTY TYPES**6.40%**AVERAGE LIST PRICE
ALL PROPERTY TYPES**5.70%**MEDIAN LIST PRICE
ALL PROPERTY TYPES**-0.47%**LIST/SELL PRICE RATIO
ALL PROPERTY TYPES**15.15%**AVERAGE DAYS ON MARKET
ALL PROPERTY TYPES**50.00%**MEDIAN DAYS ON MARKET
ALL PROPERTY TYPES

	New Listings			Properties Sold			Median Sold Price			Median DOM		
	Q2 2019	Q2 2018	% Change	Q2 2019	Q2 2018	% Change	Q2 2019	Q2 2018	% Change	Q2 2019	Q2 2018	% Change
Charlotte	5937	5797	2.42%	4637	4793	-3.25%	\$265 K	\$247 K	7.29%	11	8	38%
Single Family Homes	4398	4380	0.41%	3433	3586	-4.27%	\$280 K	\$265 K	5.66%	10	8	25%
Condo/Townhouse	1539	1417	8.61%	1204	1207	-0.25%	\$225 K	\$204 K	11%	12	7	71%
Concord	2	8	-75%	1	0		\$400 K	\$0		6	0	
Single Family Homes	2	8	-75%	1	0		\$400 K	\$0		6	0	
Condo/Townhouse	0	0		0	0		\$0	\$0		0	0	
Cornelius	345	356	-3.09%	232	265	-12%	\$303 K	\$288 K	5.03%	16	13	23%
Single Family Homes	224	233	-3.86%	161	175	-8.00%	\$395 K	\$372 K	6.18%	17	17	0.00%
Condo/Townhouse	121	123	-1.63%	71	90	-21%	\$209 K	\$184 K	14%	14	9	56%
Davidson	176	147	20%	123	104	18%	\$460 K	\$417 K	10%	27	11	145%
Single Family Homes	135	101	34%	91	69	32%	\$525 K	\$555 K	-5.41%	29	20	45%
Condo/Townhouse	41	46	-11%	32	35	-8.57%	\$251 K	\$266 K	-5.77%	23	7	229%
Huntersville	615	629	-2.23%	458	483	-5.18%	\$325 K	\$315 K	3.07%	19	16	19%
Single Family Homes	584	583	0.17%	429	439	-2.28%	\$330 K	\$325 K	1.54%	19	16	19%
Condo/Townhouse	31	46	-33%	29	44	-34%	\$210 K	\$210 K	0.00%	13	18	-28%
Matthews	257	270	-4.81%	203	211	-3.79%	\$307 K	\$291 K	5.68%	10	6	67%
Single Family Homes	235	226	3.98%	181	173	4.62%	\$312 K	\$300 K	4.00%	10	6	67%
Condo/Townhouse	22	44	-50%	22	38	-42%	\$205 K	\$232 K	-12%	8	6	33%

MECKLENBURG COUNTY

REAL ESTATE SNAPSHOT | Q2 2019

	New Listings			Properties Sold			Median Sold Price			Median DOM		
	Q2 2019	Q2 2018	% Change	Q2 2019	Q2 2018	% Change	Q2 2019	Q2 2018	% Change	Q2 2019	Q2 2018	% Change
Mint Hill	217	205	5.85%	133	151	-12%	\$300 K	\$305 K	-1.64%	21	15	40%
Single Family Homes	200	197	1.52%	125	147	-15%	\$305 K	\$310 K	-1.61%	20	15	33%
Condo/Townhouse	17	8	113%	8	4	100%	\$284 K	\$224 K	27%	25	11	127%
Pineville	96	78	23%	72	58	24%	\$263 K	\$242 K	8.82%	9	5	80%
Single Family Homes	75	68	10%	58	43	35%	\$296 K	\$268 K	10%	12	4	200%
Condo/Townhouse	21	10	110%	14	15	-6.67%	\$190 K	\$238 K	-20%	7	22	-68%
Total	7648	7494	2.05%	5859	6069	-3.46%	\$277 K	\$260 K	6.54%	12	8	50%
Single Family Homes	5856	5800	0.97%	4479	4636	-3.39%	\$297 K	\$281 K	5.86%	12	9	33%
Condo/Townhouse	1792	1694	5.79%	1380	1433	-3.70%	\$225 K	\$204 K	10%	13	7	86%

REAL ESTATE SNAPSHOT

MECKLENBURG COUNTY

MARKET OVERVIEW

Q2 2019 | Single Family Homes ?

-3.39%
PROPERTIES SOLD
SINGLE FAMILY HOMES

5.96%
AVERAGE SOLD PRICE
SINGLE FAMILY HOMES

5.86%
MEDIAN SOLD PRICE
SINGLE FAMILY HOMES

0.97%
NEW LISTINGS
SINGLE FAMILY HOMES

6.17%
AVERAGE LIST PRICE
SINGLE FAMILY HOMES

5.26%
MEDIAN LIST PRICE
SINGLE FAMILY HOMES

-0.45%
LIST/SELL PRICE RATIO
SINGLE FAMILY HOMES

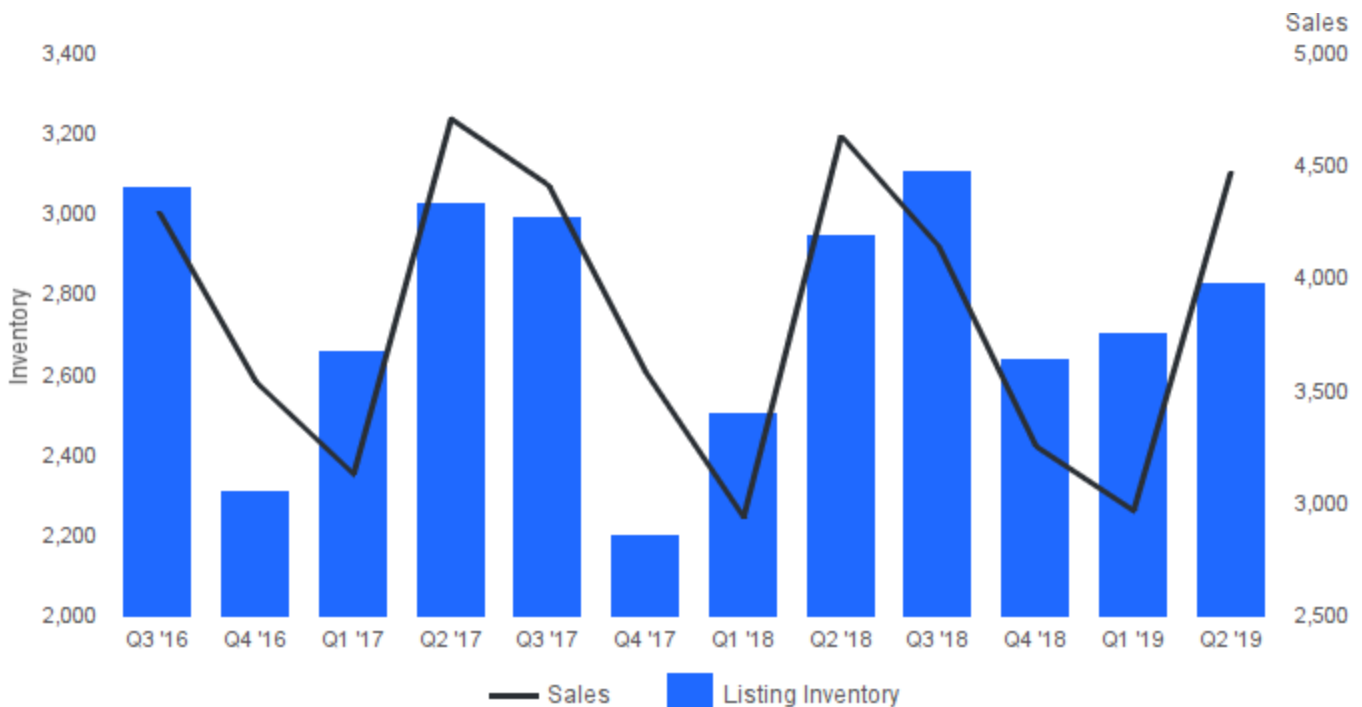
8.82%
AVERAGE DAYS ON MARKET
SINGLE FAMILY HOMES

33.33%
MEDIAN DAYS ON MARKET
SINGLE FAMILY HOMES

LISTING INVENTORY AND NUMBER OF SALES

Q2 2019 | Single Family Homes ?

Quarterly inventory of properties for sale along with number of sales



MEDIAN SALES PRICE AND NUMBER OF SALES

Q2 2019 | Single Family Homes ?

Median Sales Price | Price of the "middle" property sold -an equal number of sales were above and below this price.

Number of Sales | Number of properties sold.

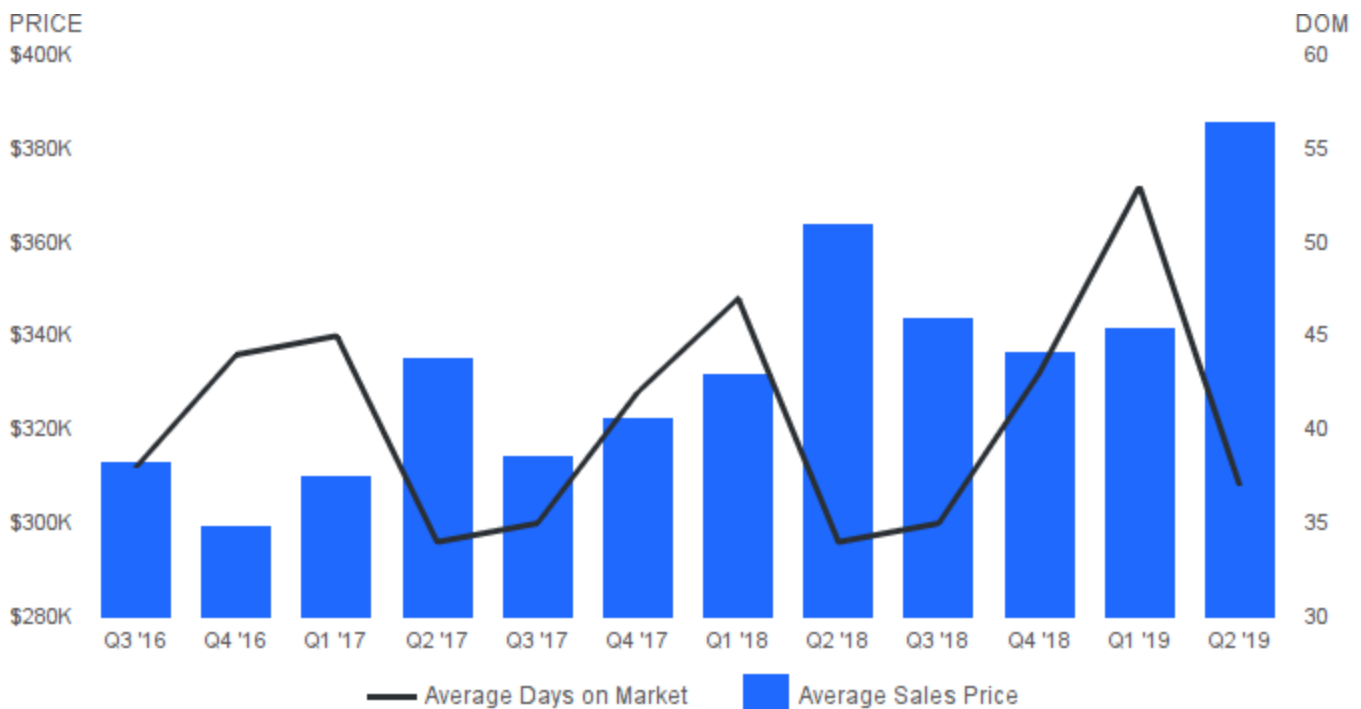


AVERAGE SALES PRICE AND AVERAGE DAYS ON MARKET

Q2 2019 | Single Family Homes ?

Average Sales Price | Average sales price for all properties sold.

Average Days on Market | Average days on market for all properties sold.

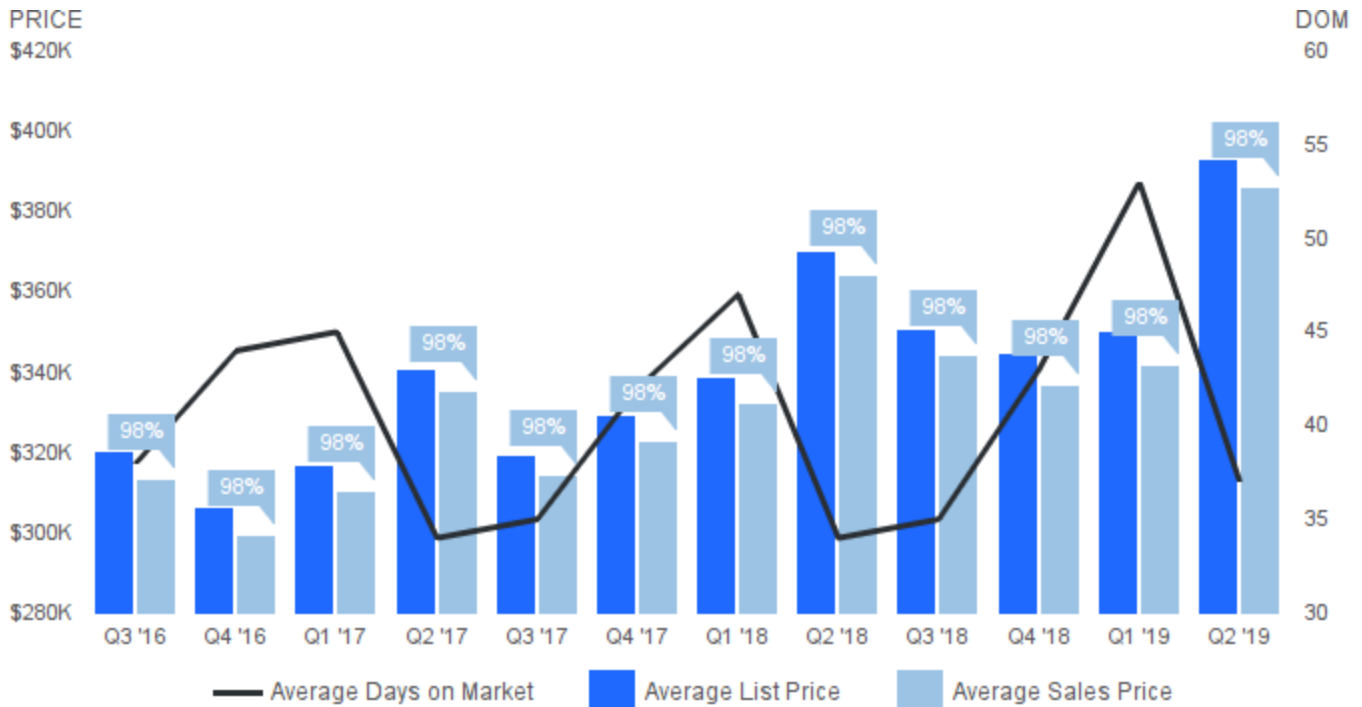


SALES PRICE AS A PERCENTAGE OF ORIGINAL PRICE & AVERAGE DOM

Q2 2019 | Single Family Homes ?

Sale Price as a Percentage of Original Price | Average sale price of property as percentage of final list price.

Average Days on Market | Average days on market for all properties sold.

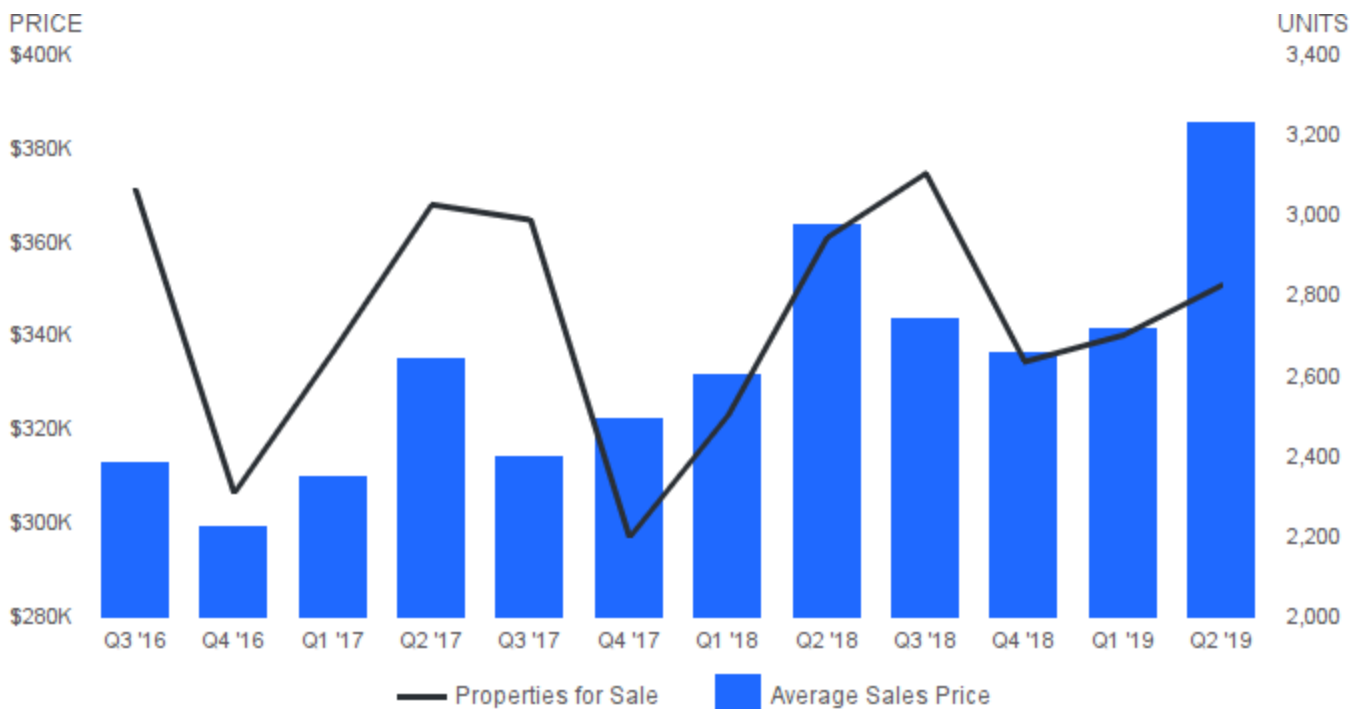


AVERAGE SALES PRICE AND NUMBER OF PROPERTIES FOR SALE

Q2 2019 | Single Family Homes ?

Average Sales Price | Average sales price for all properties sold.

Properties for Sale | Number of properties listed for sale at the end of quarter.

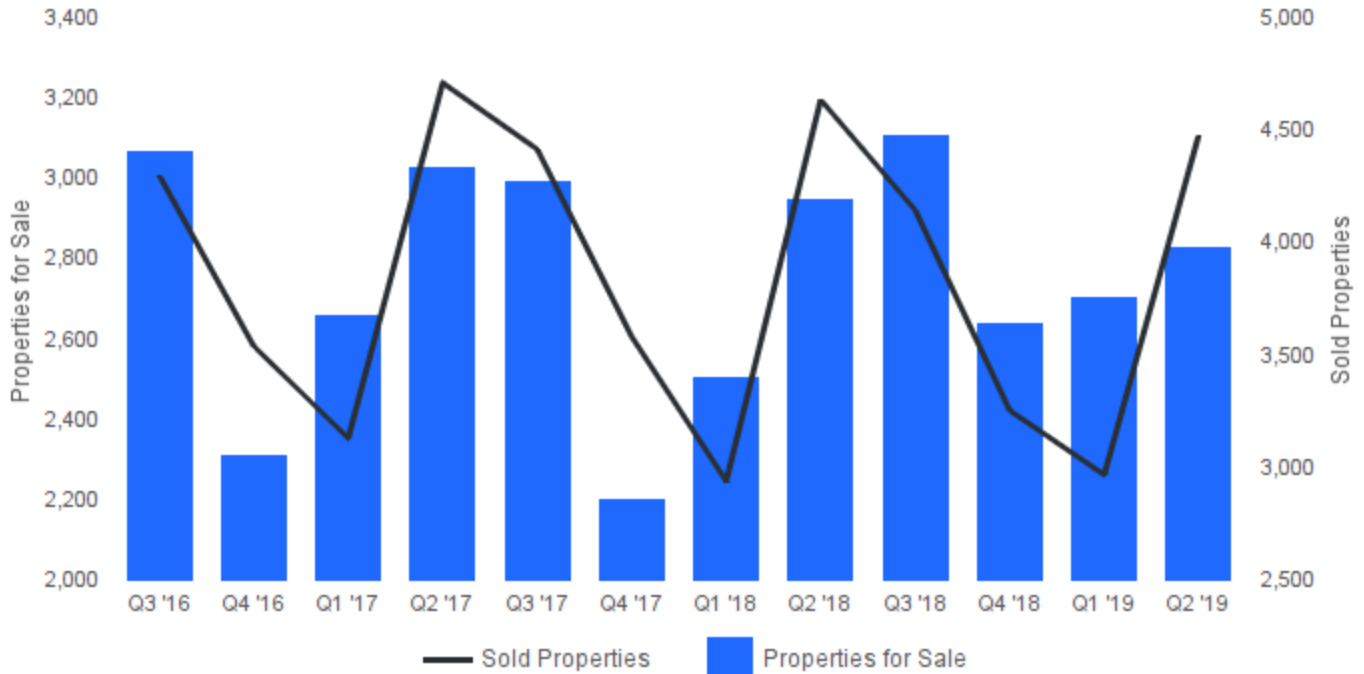


PROPERTIES FOR SALE AND SOLD PROPERTIES

Q2 2019 | Single Family Homes ?

Properties for Sale | Number of properties listed for sale at the end of quarter.

Sold Properties | Number of properties sold.



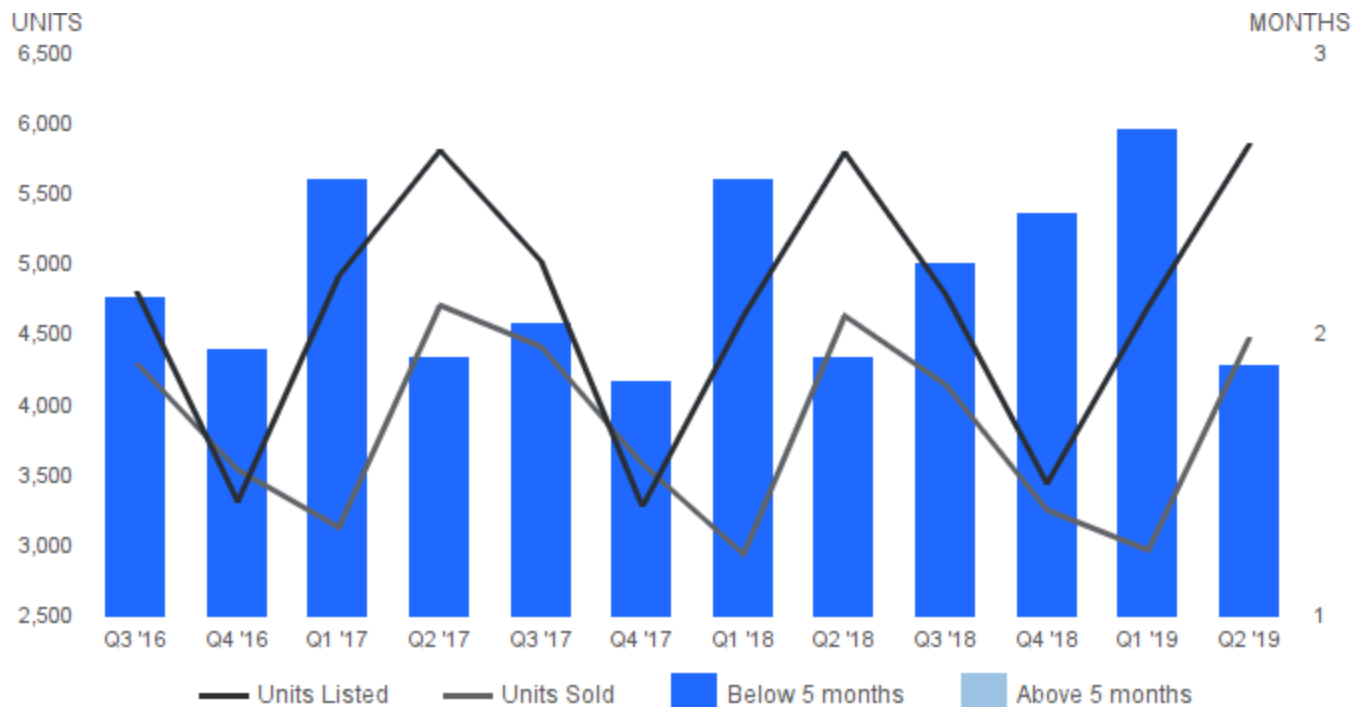
MONTHS SUPPLY OF INVENTORY

Q2 2019 | Single Family Homes ?

Months Supply of Inventory | Properties for sale divided by number of properties sold.

Units Listed | Number of properties listed for sale at the end of month.

Units Sold | Number of properties sold.



REAL ESTATE SNAPSHOT

MECKLENBURG COUNTY

MARKET OVERVIEW

Q2 2019 | Condo/Townhouse ?

-3.70%

PROPERTIES SOLD
CONDO/TOWNHOUSE

7.01%

AVERAGE SOLD PRICE
CONDO/TOWNHOUSE

10.14%

MEDIAN SOLD PRICE
CONDO/TOWNHOUSE

5.79%

NEW LISTINGS
CONDO/TOWNHOUSE

7.40%

AVERAGE LIST PRICE
CONDO/TOWNHOUSE

9.99%

MEDIAN LIST PRICE
CONDO/TOWNHOUSE

-0.53%

LIST/SELL PRICE RATIO
CONDO/TOWNHOUSE

25.81%

AVERAGE DAYS ON MARKET
CONDO/TOWNHOUSE

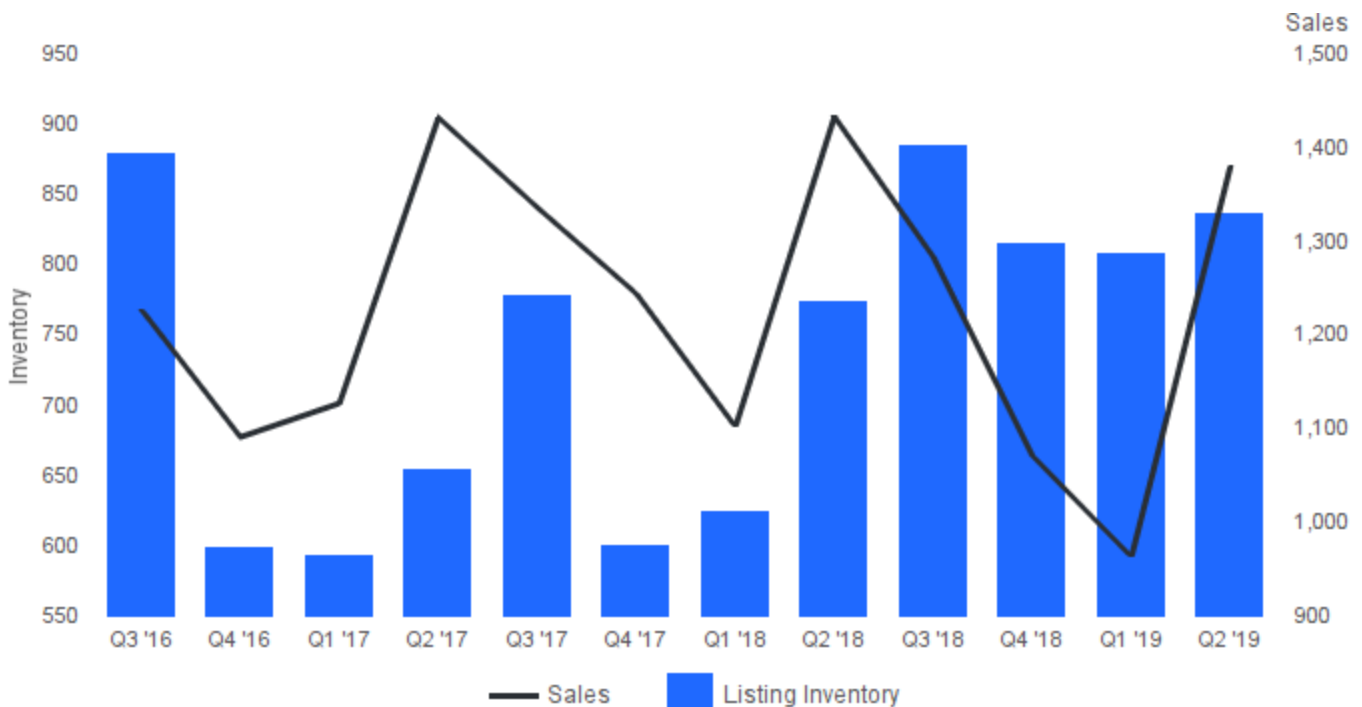
85.71%

MEDIAN DAYS ON MARKET
CONDO/TOWNHOUSE

LISTING INVENTORY AND NUMBER OF SALES

Q2 2019 | Condo/Townhouse ?

Quarterly inventory of properties for sale along with number of sales



MEDIAN SALES PRICE AND NUMBER OF SALES

Q2 2019 | Condo/Townhouse ?

Median Sales Price | Price of the "middle" property sold -an equal number of sales were above and below this price.

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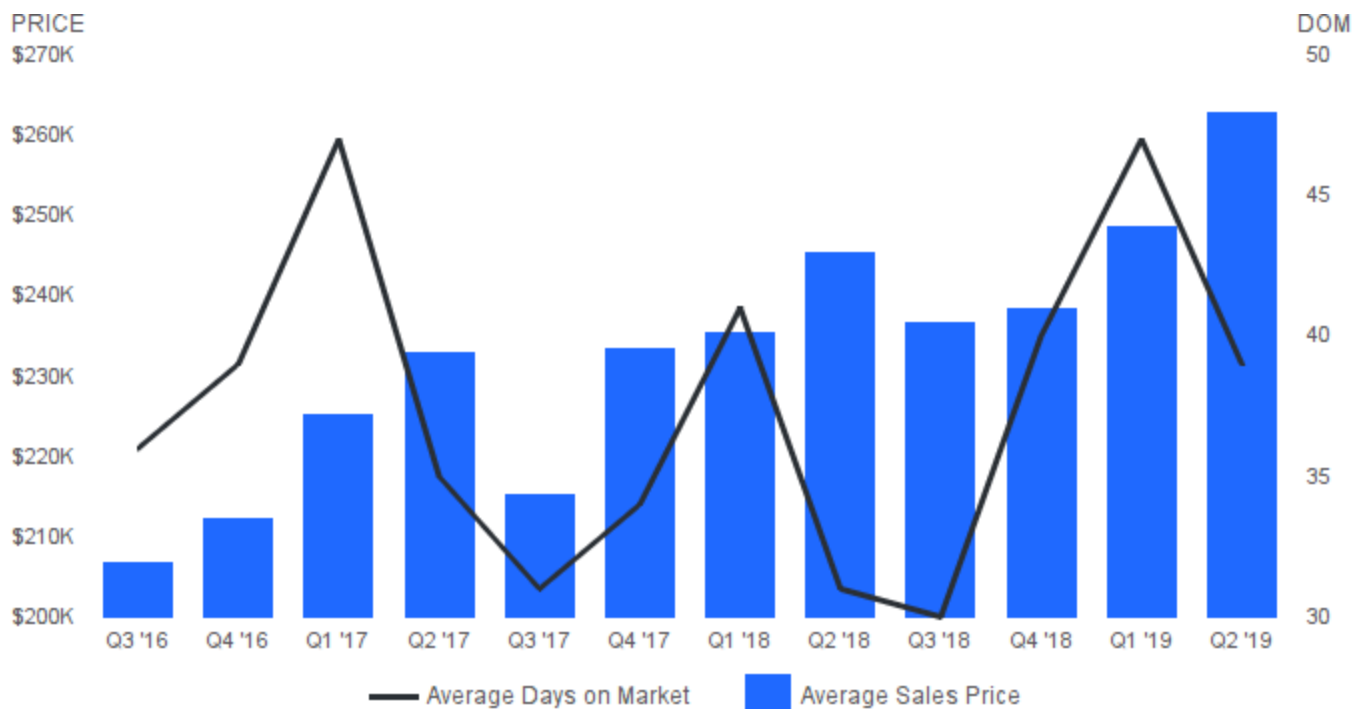


AVERAGE SALES PRICE AND AVERAGE DAYS ON MARKET

Q2 2019 | Condo/Townhouse ?

Average Sales Price | Average sales price for all properties sold.

Average Days on Market | Average days on market for all properties sold.

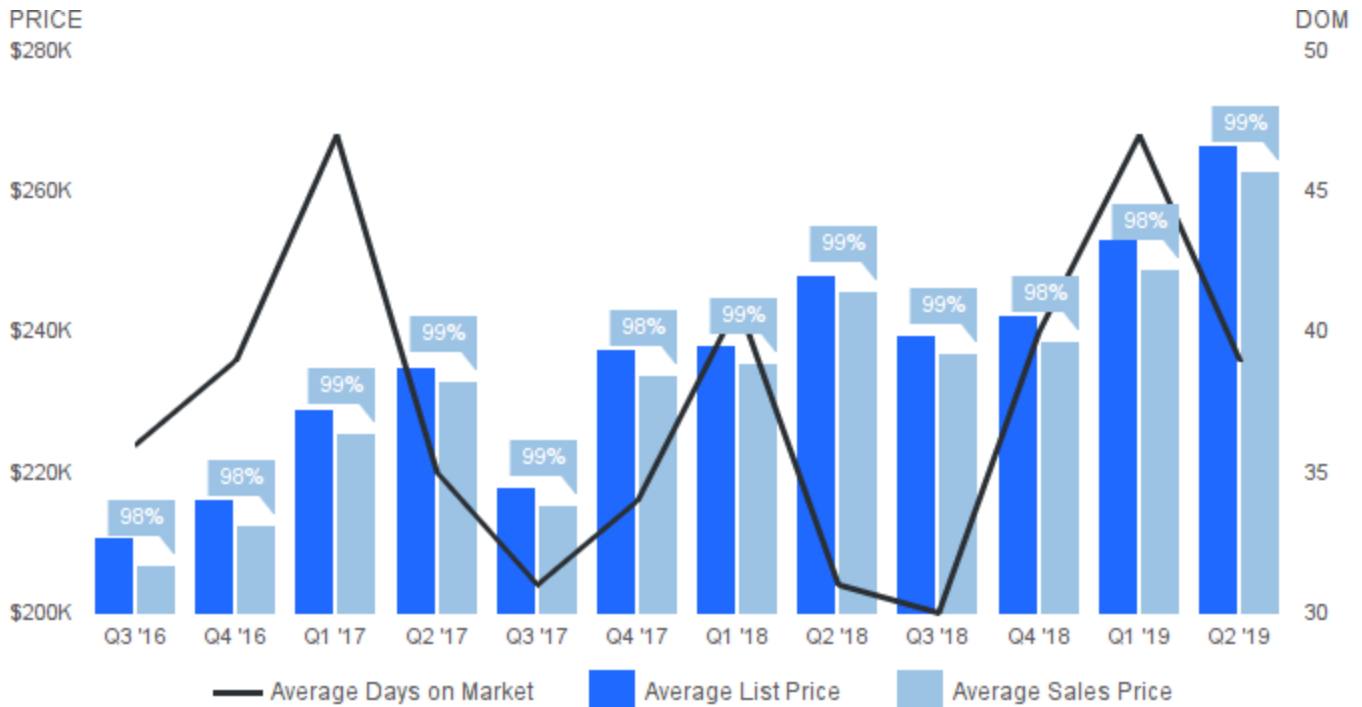


SALES PRICE AS A PERCENTAGE OF ORIGINAL PRICE & AVERAGE DOM

Q2 2019 | Condo/Townhouse ?

Sale Price as a Percentage of Original Price | Average sale price of property as percentage of final list price.

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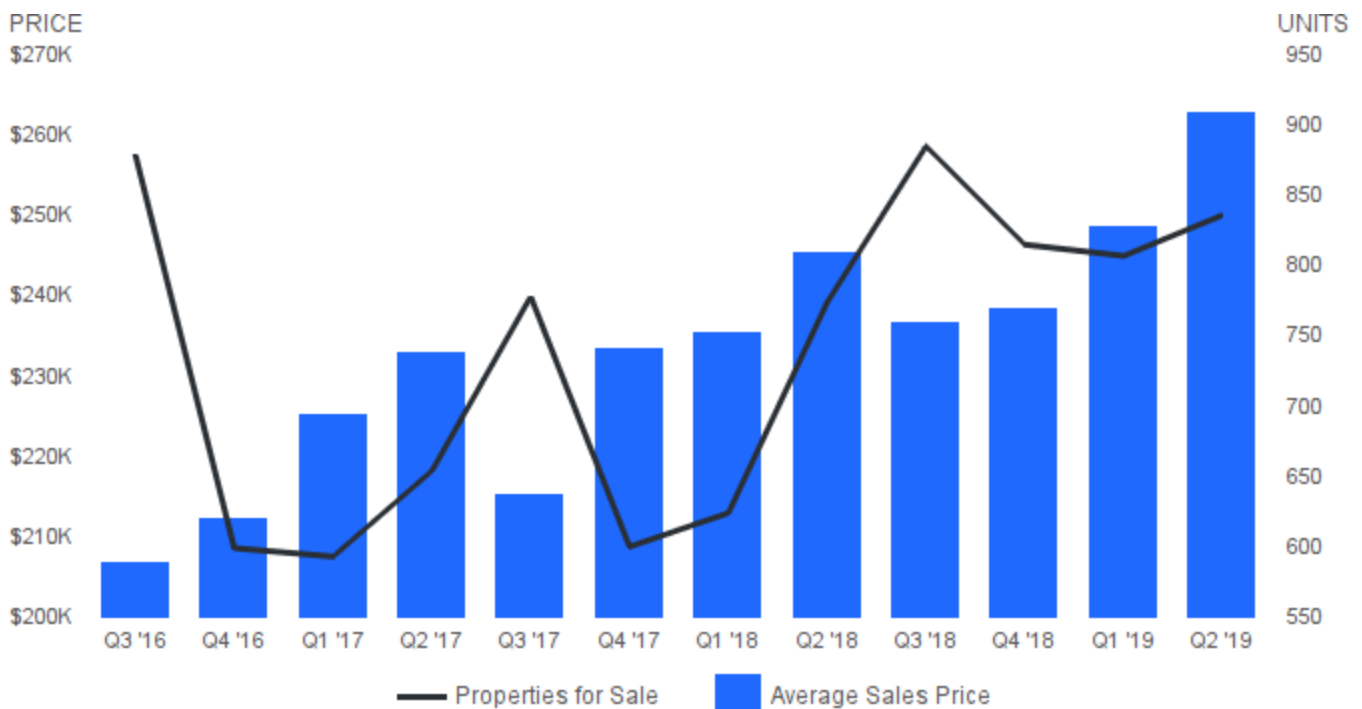


AVERAGE SALES PRICE AND NUMBER OF PROPERTIES FOR SALE

Q2 2019 | Condo/Townhouse ?

Average Sales Price | Average sales price for all properties sold.

Properties for Sale | Number of properties listed for sale at the end of quarter.

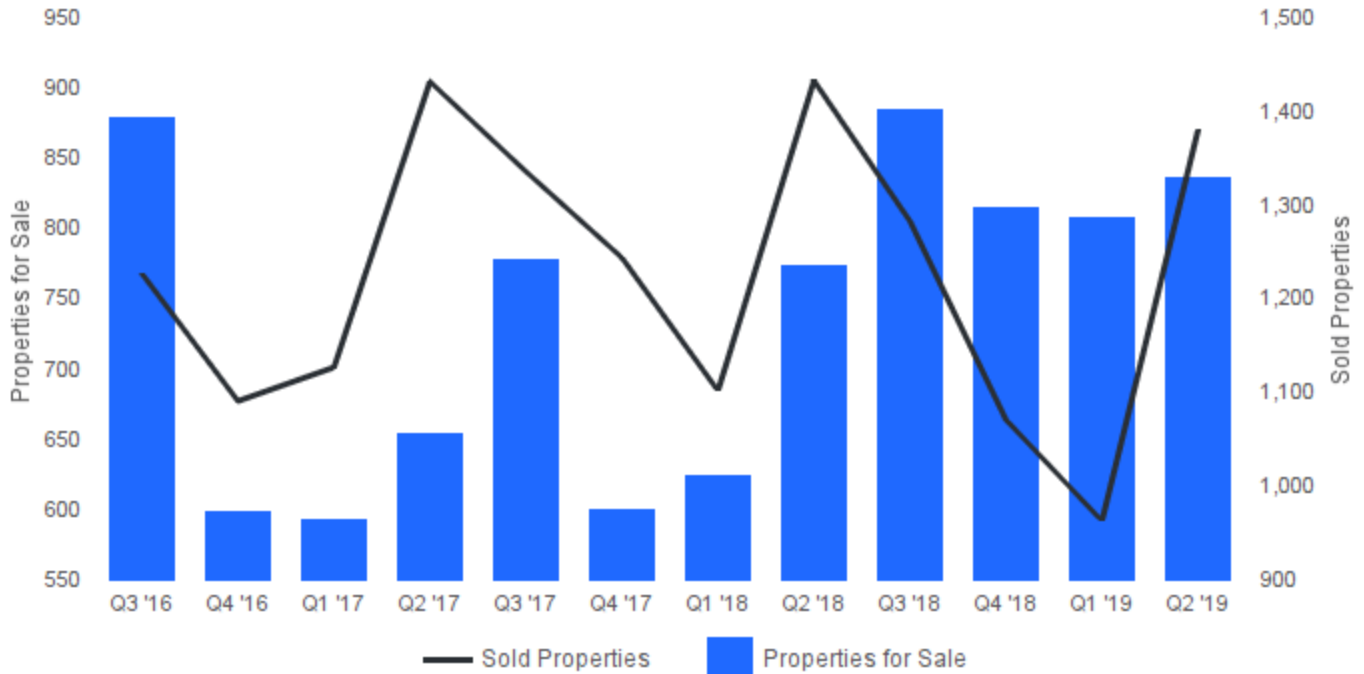


PROPERTIES FOR SALE AND SOLD PROPERTIES

Q2 2019 | Condo/Townhouse ?

Properties for Sale | Number of properties listed for sale at the end of quarter.

Sold Properties | Number of properties sold.



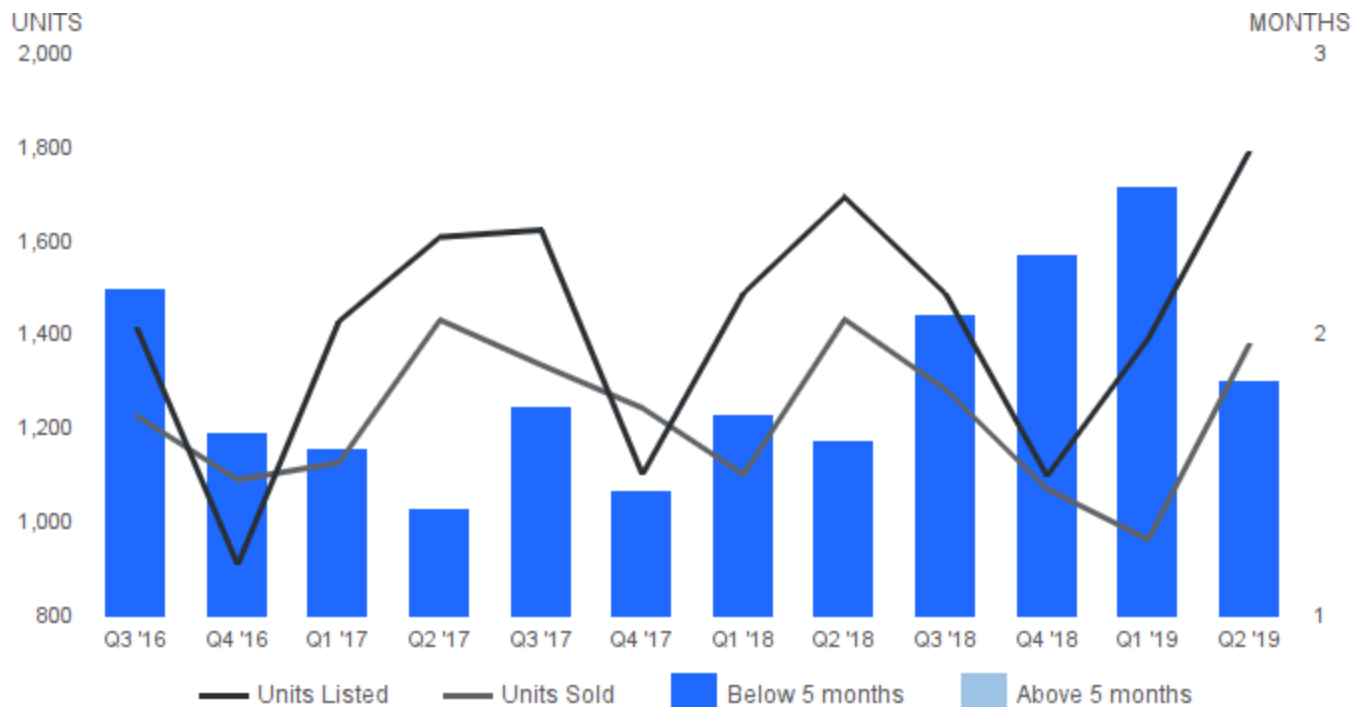
MONTHS SUPPLY OF INVENTORY

Q2 2019 | Condo/Townhouse ?

Months Supply of Inventory | Properties for sale divided by number of properties sold.

Units Listed | Number of properties listed for sale at the end of month.

Units Sold | Number of properties sold.



ADDITIONAL REPORTS

MECKLENBURG COUNTY

Q2 2019

CHARLOTTE

[Monthly Report](#)
[Quarterly Report](#)

CORNELIUS

[Monthly Report](#)
[Quarterly Report](#)

DAVIDSON

[Monthly Report](#)
[Quarterly Report](#)

HUNTERSVILLE

[Monthly Report](#)
[Quarterly Report](#)

MATTHEWS

[Monthly Report](#)
[Quarterly Report](#)

MINT HILL

[Monthly Report](#)
[Quarterly Report](#)

PINEVILLE

[Monthly Report](#)
[Quarterly Report](#)

MONTHLY REPORT AVAILABLE FOR SPECIFIED CITY/AREA/NEIGHBORHOOD.

QUARTERLY REPORT AVAILABLE FOR SPECIFIED CITY/AREA/NEIGHBORHOOD.

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