

# REAL ESTATE REPORT

Q2 2019

MECKLENBURG COUNTY



## NINA HOLLANDER

MBA, CRS, GRI, ABR, SRES, SPS, CMRS, SFR, CDPE Cell: 704-779-0813

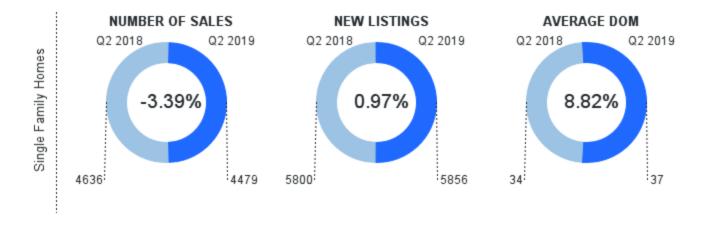
nina@ninahollander.com www.GreatHomesInCharlotte.com

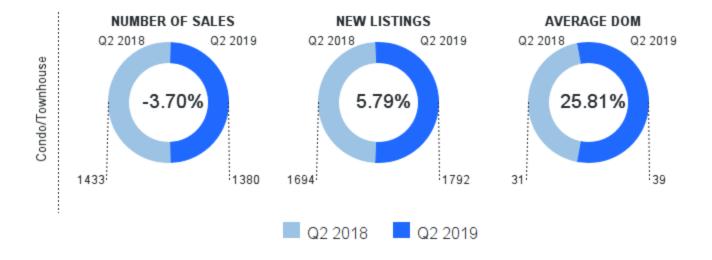




## MECKLENBURG COUNTY | Q2 2019

## REAL ESTATE SNAPSHOT - Change since this time last year





## REAL ESTATE **SNAPSHOT MECKLENBURG COUNTY**

Q2 2019

-3.46%

PROPERTIES SOLD ALL PROPERTY TYPES

2.05%

**NEW LISTINGS** ALL PROPERTY TYPES

-0.47%

LIST/SELL PRICE RATIO ALL PROPERTY TYPES 6.16%

AVERAGE SOLD PRICE ALL PROPERTY TYPES

6.40%

AVERAGE LIST PRICE ALL PROPERTY TYPES

15.15%

AVERAGE DAYS ON MARKET **ALL PROPERTY TYPES**  6.54%

MEDIAN SOLD PRICE ALL PROPERTY TYPES

5.70%

MEDIAN LIST PRICE ALL PROPERTY TYPES

50.00%

MEDIAN DAYS ON MARKET **ALL PROPERTY TYPES** 

	New Listings		%	Properties Sold		%	Median Sold Price		%	Median DOM		%
	Q2 2019	Q2 2018	Change	Q2 2019	Q2 2018	Change	Q2 2019	Q2 2018	Change	Q2 2019	Q2 2018	Change
Charlotte	5937	5797	2.42% 🕎	4637	4793	-3.25% 🕛	\$265 K	\$247 K	7.29% 🕎	11	8	38% 🕜
Single Family Homes	4398	4380	0.41% 🕜	3433	3586	-4.27% 🕛	\$280 K	\$265 K	5.66% 🕜	10	8	25% 🕜
Condo/Townhouse	1539	1417	8.61% 🕜	1204	1207	-0.25% 🕛	\$225 K	\$204 K	11% 🕜	12	7	71% 🕜
Concord	2	8	-75% 🔮	1	0	•	\$400 K	\$0	•	6	0	•
Single Family Homes	2	8	-75% 🐠	1	0	•	\$400 K	\$0	•	6	0	•
Condo/Townhouse	0	0		0	0		\$0	\$0		0	0	
Cornelius	345	356	-3.09% 🔮	232	265	-12% 😍	\$303 K	\$288 K	5.03% 🕎	16	13	23% 🕎
Single Family Homes	224	233	-3.86% 🕛	161	175	-8.00% 🕛	\$395 K	\$372 K	6.18% 🕜	17	17	0.00%
Condo/Townhouse	121	123	-1.63% 🕛	71	90	-21% 🐠	\$209 K	\$184 K	14% 🕜	14	9	56% 🕜
Davidson	176	147	20% 🕎	123	104	18% 🕎	\$460 K	\$417 K	10% 🕎	27	11	145% 🕜
Single Family Homes	135	101	34% 🕜	91	69	32% 🕜	\$525 K	\$555 K	-5.41% 🕛	29	20	45% 🕜
Condo/Townhouse	41	46	-11% 😍	32	35	-8.57% 🔮	\$251 K	\$266 K	-5.77% 🕛	23	7	229% 🕜
Huntersville	615	629	-2.23% 🕛	458	483	-5.18% 🐠	\$325 K	\$315 K	3.07% 🕎	19	16	19% 🕎
Single Family Homes	584	583	0.17% 🕜	429	439	-2.28% 🕔	\$330 K	\$325 K	1.54% 🕜	19	16	19% 🕜
Condo/Townhouse	31	46	-33% 🐠	29	44	-34% 🔮	\$210 K	\$210 K	0.00%	13	18	-28% 🐠
Matthews	257	270	-4.81% 🔱	203	211	-3.79% 🕔	\$307 K	\$291 K	5.68% 🕎	10	6	67% 🕎
Single Family Homes	235	226	3.98% 🕎	181	173	4.62% 🕎	\$312 K	\$300 K	4.00% 🕎	10	6	67% 🕜
Condo/Townhouse	22	44	-50% 🐠	22	38	-42% 🕔	\$205 K	\$232 K	-12% 🕔	8	6	33% 🕎

# MECKLENBURG COUNTY REAL ESTATE SNAPSHOT | Q2 2019

	New Listings		%	Properties Sold		%	Median Sold Price		%	Median DOM		%
	Q2 2019	Q2 2018	Change	Q2 2019	Q2 2018	Change	Q2 2019	Q2 2018	Change	Q2 2019	Q2 2018	Change
Mint Hill	217	205	5.85% 🕎	133	151	-12% 😍	\$300 K	\$305 K	-1.64% 🔮	21	15	40% 🕎
Single Family Homes	200	197	1.52% 🕜	125	147	-15% 😍	\$305 K	\$310 K	-1.61% 🐠	20	15	33% 🕎
Condo/Townhouse	17	8	113% 🕜	8	4	100% 🕎	\$284 K	\$224 K	27% 🕜	25	11	127% 🕎
Pineville	96	78	23% 🕎	72	58	24% 🕎	\$263 K	\$242 K	8.82% 🕎	9	5	80% 🕎
Single Family Homes	75	68	10% 🕜	58	43	35% 🕜	\$296 K	\$268 K	10% 🕜	12	4	200% 🕎
Condo/Townhouse	21	10	110% 🕜	14	15	-6.67% 🔮	\$190 K	\$238 K	-20% 🕛	7	22	-68% 🔮
Total	7648	7494	2.05% 🕎	5859	6069	-3.46% 🔮	\$277 K	\$260 K	6.54% 🕎	12	8	50% 🕎
Single Family Homes	5856	5800	0.97% 🕜	4479	4636	-3.39% 🔮	\$297 K	\$281 K	5.86% 🕜	12	9	33% 🕎
Condo/Townhouse	1792	1694	5.79% 🕜	1380	1433	-3.70% 🕔	\$225 K	\$204 K	10% 🕎	13	7	86% 🕎

# REAL ESTATE SNAPSHOT

#### MARKET OVERVIEW

Q2 2019 | Single Family Homes @

-3.39%

PROPERTIES SOLD SINGLE FAMILY HOMES

0.97%

NEW LISTINGS SINGLE FAMILY HOMES

-0.45%

LIST/SELL PRICE RATIO SINGLE FAMILY HOMES

5.96%

AVERAGE SOLD PRICE SINGLE FAMILY HOMES

6.17%

AVERAGE LIST PRICE SINGLE FAMILY HOMES

8.82%

AVERAGE DAYS ON MARKET SINGLE FAMILY HOMES

5.86%

MEDIAN SOLD PRICE SINGLE FAMILY HOMES

5.26%

MEDIAN LIST PRICE SINGLE FAMILY HOMES

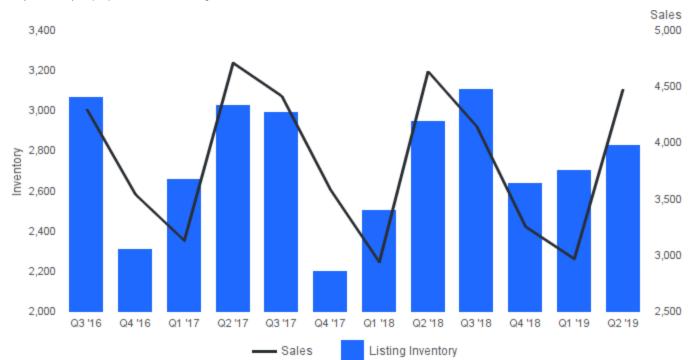
33.33%

MEDIAN DAYS ON MARKET SINGLE FAMILY HOMES

#### LISTING INVENTORY AND NUMBER OF SALES

Q2 2019 | Single Family Homes @

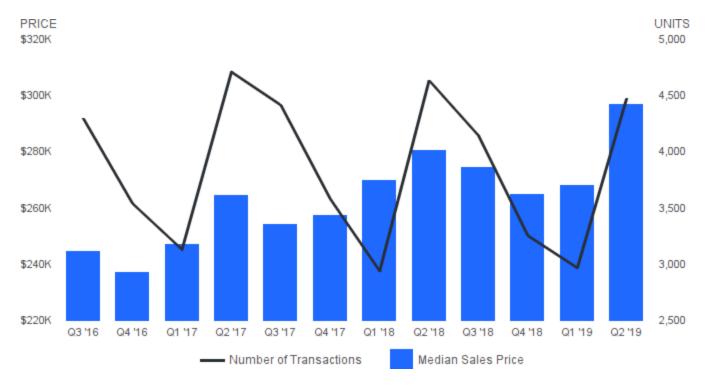
Quarterly inventory of properties for sale along with number of sales



#### MEDIAN SALES PRICE AND NUMBER OF SALES

Q2 2019 | Single Family Homes @

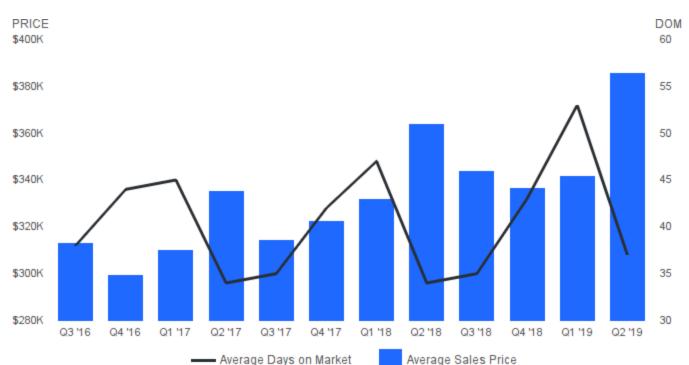
Median Sales Price | Price of the ""middle"" property sold -an equal number of sales were above and below this price. Number of Sales | Number of properties sold.



#### AVERAGE SALES PRICE AND AVERAGE DAYS ON MARKET

Q2 2019 | Single Family Homes @

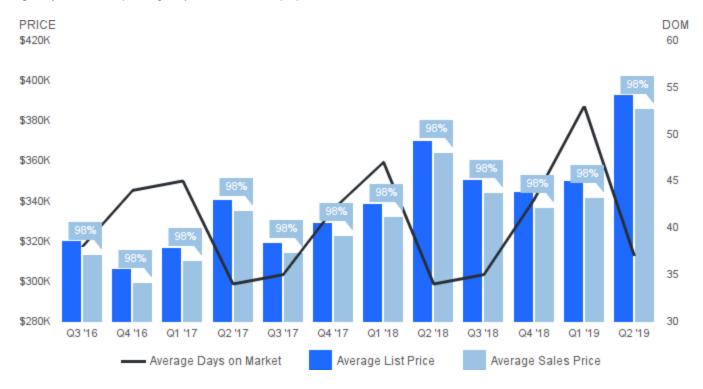
Average Sales Price | Average sales price for all properties sold. Average Days on Market | Average days on market for all properties sold.



#### SALES PRICE AS A PERCENTAGE OF ORIGINAL PRICE & AVERAGE DOM

Q2 2019 | Single Family Homes @

Sale Price as a Percentage of Original Price | Average sale price of property as percentage of final list price. Average Days on Market | Average days on market for all properties sold.



#### AVERAGE SALES PRICE AND NUMBER OF PROPERTIES FOR SALE

Q2 2019 | Single Family Homes @

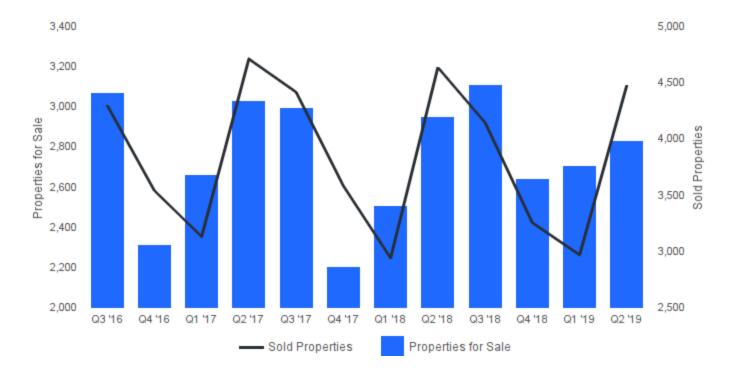
Average Sales Price | Average sales price for all properties sold. Properties for Sale | Number of properties listed for sale at the end of quarter.



### PROPERTIES FOR SALE AND SOLD PROPERTIES

Q2 2019 | Single Family Homes @

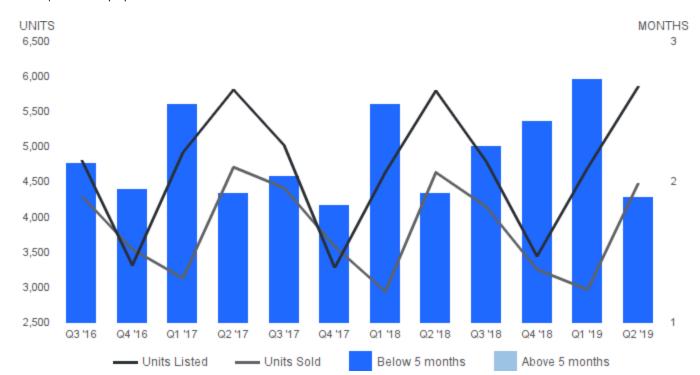
Properties for Sale | Number of properties listed for sale at the end of guarter. **Sold Properties** | Number of properties sold.



#### MONTHS SUPPLY OF INVENTORY

Q2 2019 | Single Family Homes @

Months Supply of Inventory | Properties for sale divided by number of properties sold. **Units Listed** | Number of properties listed for sale at the end of month. Units Sold | Number of properties sold.



# REAL ESTATE **SNAPSHOT**

#### MARKET OVERVIEW

Q2 2019 | Condo/Townhouse @

-3.70%

PROPERTIES SOLD CONDO/TOWNHOUSE

5.79%

**NEW LISTINGS** CONDO/TOWNHOUSE

-0.53%

LIST/SELL PRICE RATIO CONDO/TOWNHOUSE 7.01%

AVERAGE SOLD PRICE CONDO/TOWNHOUSE

7.40%

AVERAGE LIST PRICE CONDO/TOWNHOUSE

25.81%

AVERAGE DAYS ON MARKET CONDO/TOWNHOUSE 10.14%

MEDIAN SOLD PRICE CONDO/TOWNHOUSE

9.99%

MEDIAN LIST PRICE CONDO/TOWNHOUSE

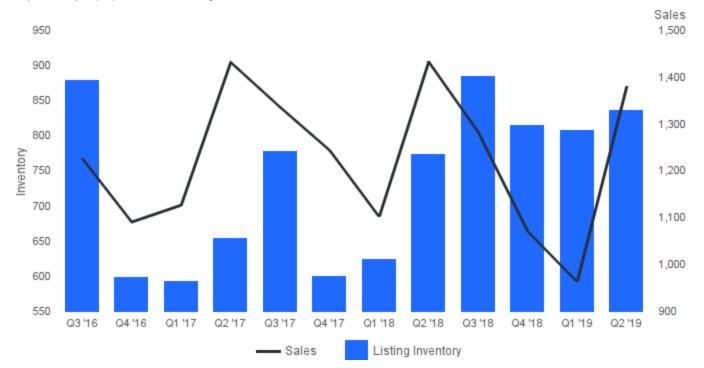
85.71%

MEDIAN DAYS ON MARKET CONDO/TOWNHOUSE

#### LISTING INVENTORY AND NUMBER OF SALES

Q2 2019 | Condo/Townhouse @

Quarterly inventory of properties for sale along with number of sales

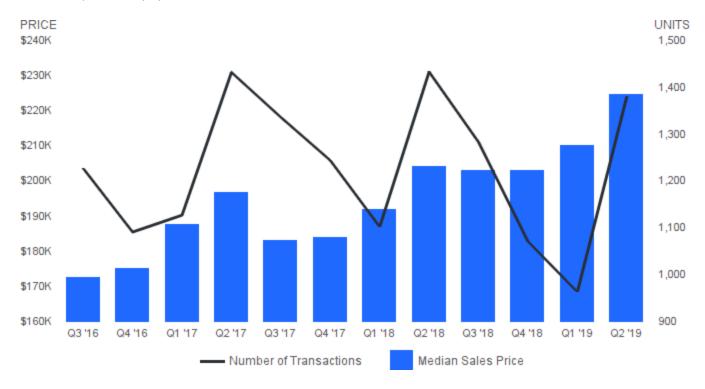


#### MEDIAN SALES PRICE AND NUMBER OF SALES

Q2 2019 | Condo/Townhouse @



Median Sales Price | Price of the ""middle"" property sold -an equal number of sales were above and below this price. Number of Sales | Number of properties sold.

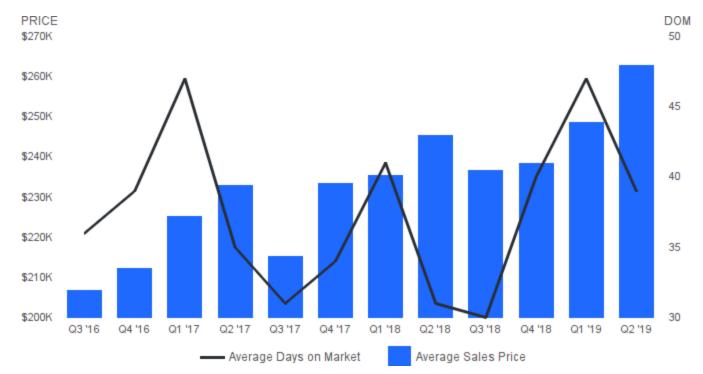


#### AVERAGE SALES PRICE AND AVERAGE DAYS ON MARKET

Q2 2019 | Condo/Townhouse @

Average Sales Price | Average sales price for all properties sold.

Average Days on Market | Average days on market for all properties sold.



#### SALES PRICE AS A PERCENTAGE OF ORIGINAL PRICE & AVERAGE DOM

Q2 2019 | Condo/Townhouse @

Sale Price as a Percentage of Original Price | Average sale price of property as percentage of final list price. Average Days on Market | Average days on market for all properties sold.



#### AVERAGE SALES PRICE AND NUMBER OF PROPERTIES FOR SALE

Q2 2019 | Condo/Townhouse @

Average Sales Price | Average sales price for all properties sold.

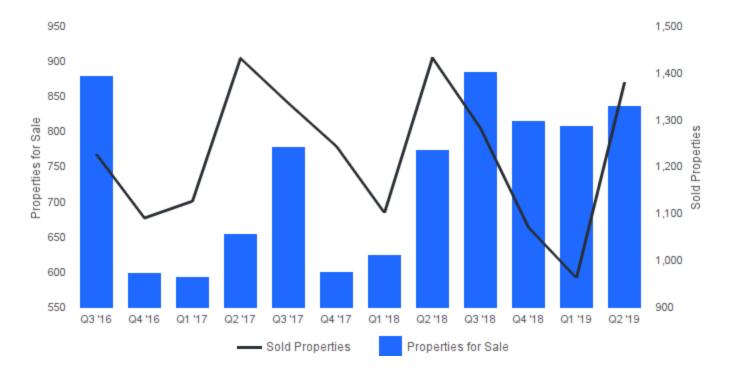
Properties for Sale | Number of properties listed for sale at the end of quarter.



#### PROPERTIES FOR SALE AND SOLD PROPERTIES

Q2 2019 | Condo/Townhouse @

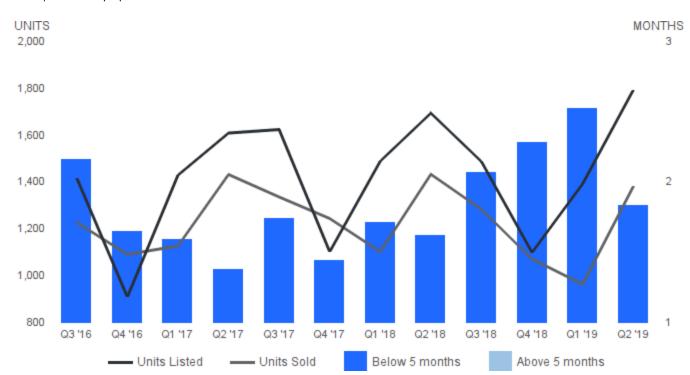
Properties for Sale | Number of properties listed for sale at the end of guarter. **Sold Properties** | Number of properties sold.



#### MONTHS SUPPLY OF INVENTORY

Q2 2019 | Condo/Townhouse @

Months Supply of Inventory | Properties for sale divided by number of properties sold. Units Listed | Number of properties listed for sale at the end of month. Units Sold | Number of properties sold.





## **ADDITIONAL REPORTS** MECKLENBURG COUNTY Q2 2019

**CHARLOTTE** 

**Monthly Report Quarterly Report** 

HUNTERSVILLE

**Monthly Report Quarterly Report** 

**PINEVILLE** 

**Monthly Report Quarterly Report**  **CORNELIUS** 

**Monthly Report Quarterly Report** 

**MATTHEWS** 

**Monthly Report Quarterly Report**  **DAVIDSON** 

**Monthly Report Quarterly Report** 

MINT HILL

**Monthly Report Quarterly Report** 

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