



MONTHLY

MARKET REPORT

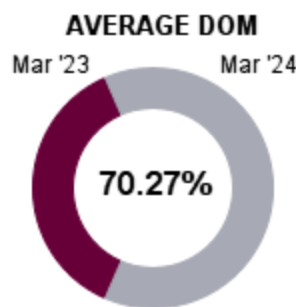
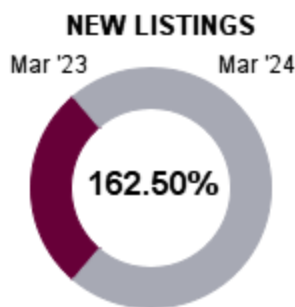
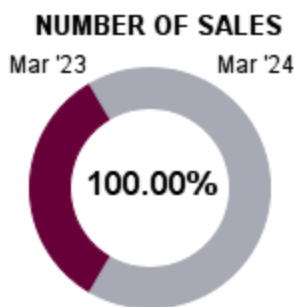
WOODSTOCK
ALL PROPERTY TYPES

MARCH 2024

WOODSTOCK | March 2024

REAL ESTATE SNAPSHOT - Change since this time last year

All Property Types



■ Mar '23 ■ Mar '24



MARKET SUMMARY

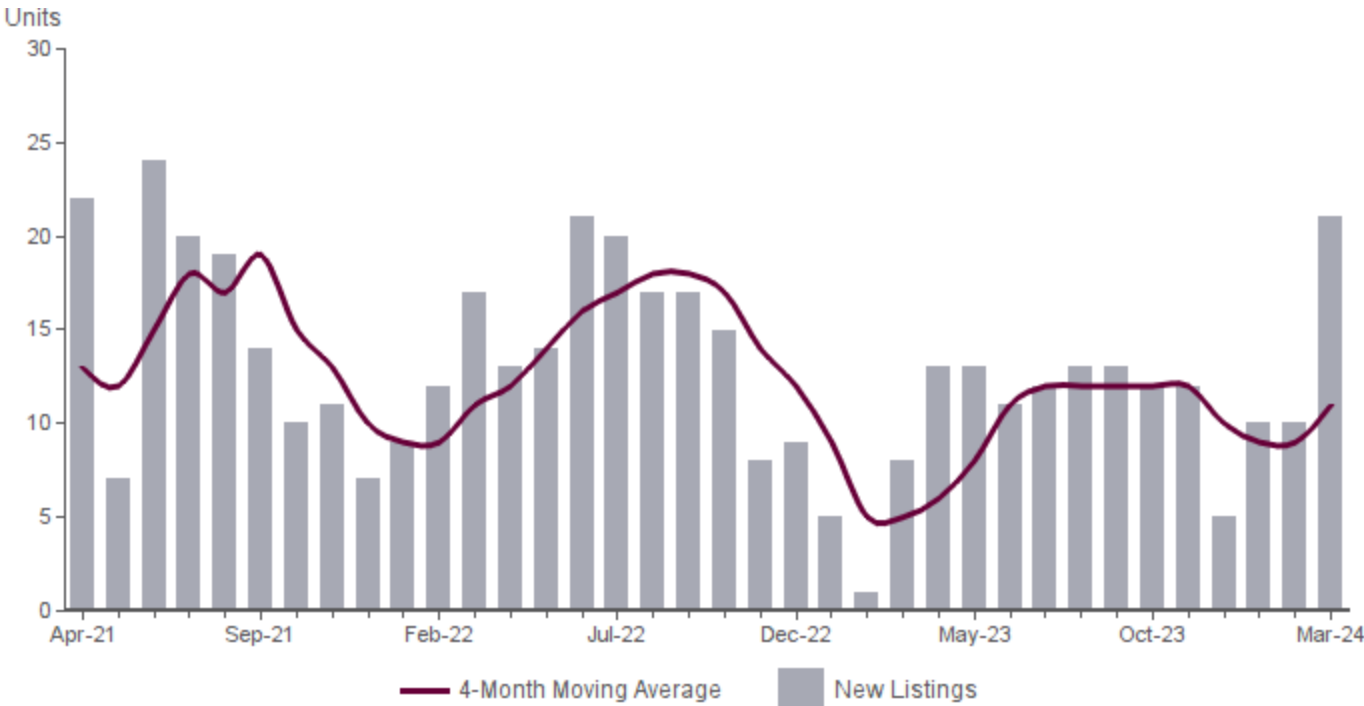
MARCH 2024 | ALL PROPERTY TYPES

Market Summary	Month to Date			Year to Date		
	March 2024	March 2023	% Change	YTD 2024	YTD 2023	% Change
New Listings	21	8	162.5% ↑	41	14	192.86% ↑
Sold Listings	8	4	100% ↑	20	16	25% ↑
Median List Price (Solds)	\$474,950	\$442,450	7.35% ↑	\$474,950	\$457,450	3.83% ↑
Median Sold Price	\$472,950	\$460,000	2.82% ↑	\$472,500	\$445,000	6.18% ↑
Median Days on Market	56	36	55.56% ↑	54	38	42.11% ↑
Average List Price (Solds)	\$480,612	\$441,224	8.93% ↑	\$569,339	\$453,587	25.52% ↑
Average Sold Price	\$482,612	\$449,000	7.49% ↑	\$542,870	\$444,937	22.01% ↑
Average Days on Market	63	37	70.27% ↑	61	68	-10.29% ↓
List/Sold Price Ratio	100.9%	102.8%	-1.82% ↓	99.3%	98.4%	0.87% ↑

NEW PROPERTIES

MARCH 2024 | ALL PROPERTY TYPES

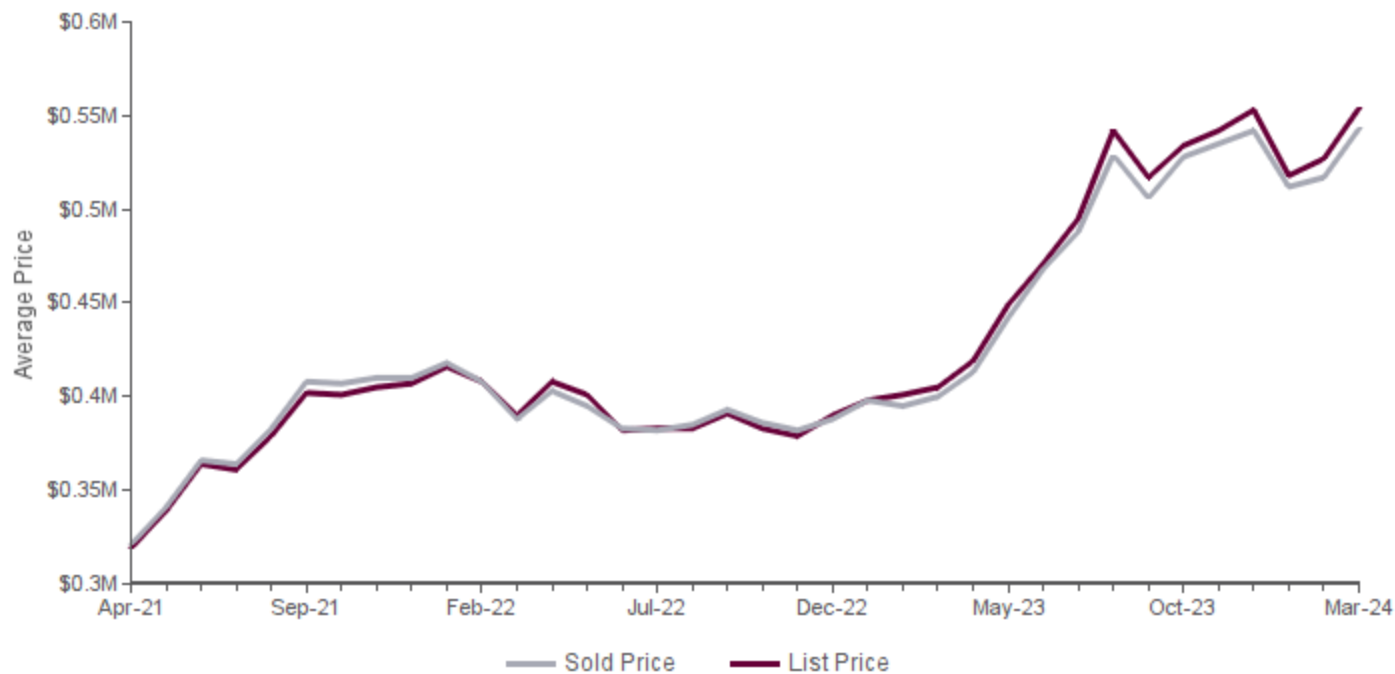
Number of new properties listed for sale during the month



WOODSTOCK

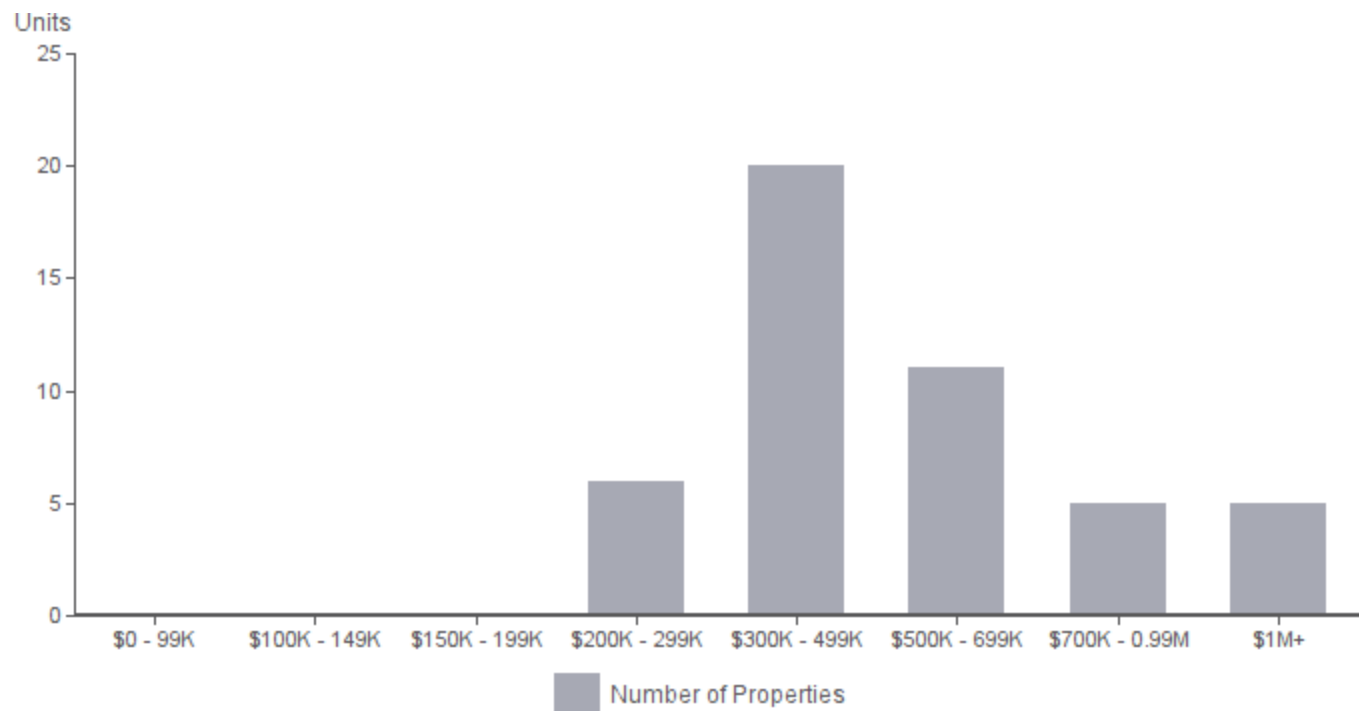
AVERAGE SALES/LIST PRICE MARCH 2024 | ALL PROPERTY TYPES

Average list price compared to average sold price of properties sold each month (6-Month Moving Average)



PROPERTIES FOR SALE MARCH 2024 | ALL PROPERTY TYPES

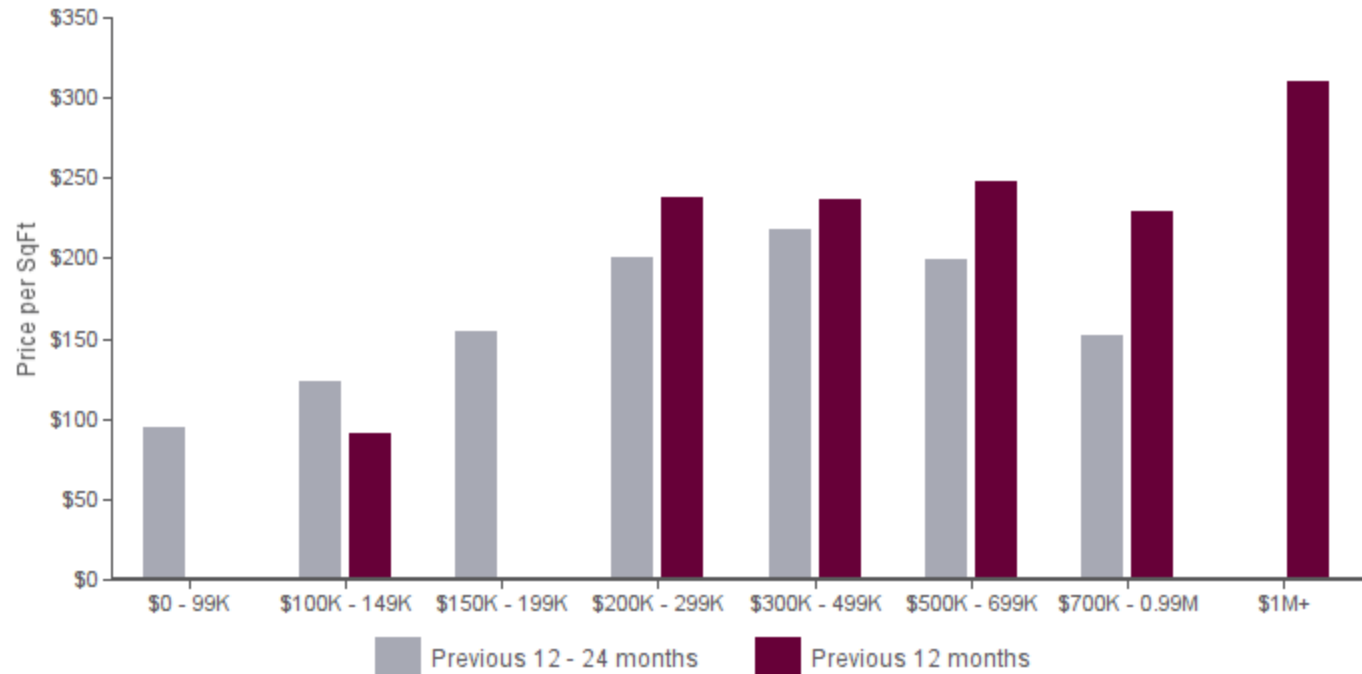
Number of properties currently listed for sale by price range



AVERAGE SALES PRICE PER SQFT

MARCH 2024 | ALL PROPERTY TYPES

Average Sales Price per SqFt for previous two years



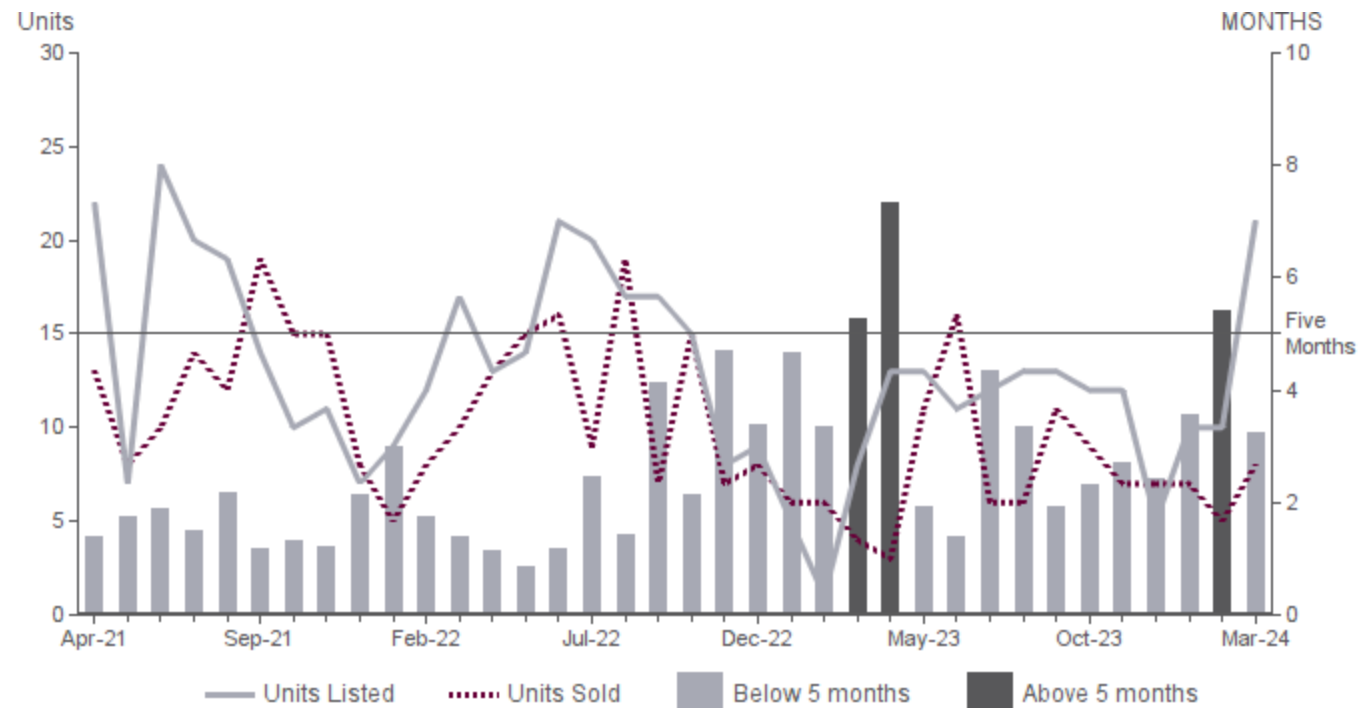
MONTHS SUPPLY OF INVENTORY

MARCH 2024 | ALL PROPERTY TYPES

Months Supply of Inventory | Properties for sale divided by number of properties sold.

Units Listed | Number of properties listed for sale at the end of month.

Units Sold | Number of properties sold.



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**BERKSHIRE
HATHAWAY**
HOMESERVICES

NEW ENGLAND
PROPERTIES

BERKSHIRE HATHAWAY IS WHO WE ARE,
HOMESERVICES IS WHAT WE DO.

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