

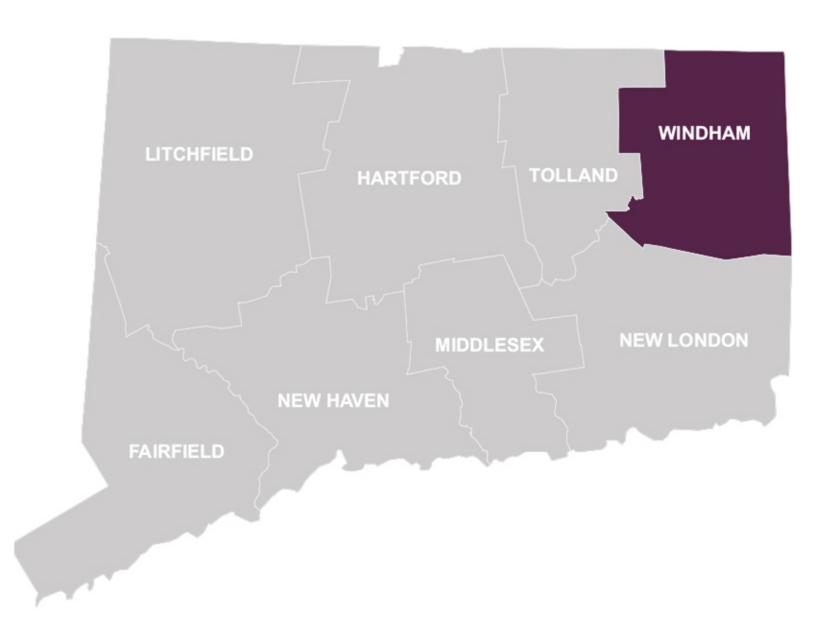
### **QUARTERLY**

MARKET REPORT

WINDHAM COUNTY

Q1 2024

### WINDHAM COUNTY Q1 2024





#### WINDHAM COUNTY

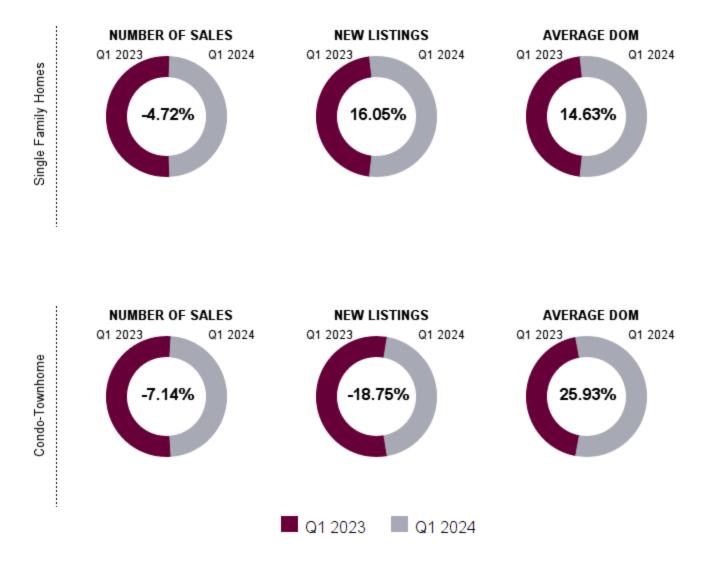
#### ALL PROPERTY TYPES @ @

Single Family Homes MQ Condo-Townhome QQ

ASHFORD M @	BROOKLYN M O
Single Family Homes <u>M</u> <u>Q</u>	Single Family Homes <u>M</u> <u>Q</u>
CANTERBURY M 0	CHAPLIN M @
Single Family Homes <u>M</u> <u>Q</u>	Single Family Homes <u>M</u> <u>Q</u>
EASTFORD M @	HAMPTON M O
Single Family Homes <u>M</u> <u>Q</u>	Single Family Homes <u>M</u> <u>Q</u>
KILLINGLY M @	PLAINFIELD M Q
Single Family Homes $\underline{\mathbf{M}} \ \underline{\mathbf{Q}}$ Condo-Townhome $\underline{\mathbf{M}} \ \underline{\mathbf{Q}}$	Single Family Homes <u>M</u> <u>Q</u>
POMFRET M @	PUTNAM M @
Single Family Homes <u>M</u> <u>Q</u>	Single Family Homes <u>M</u> <u>Q</u> Condo-Townhome <u>M</u> <u>Q</u>
SCOTLAND ( )	STERLING M @
Single Family Homes <u>M</u> <u>Q</u>	Single Family Homes <u>M</u> <u>Q</u>
THOMPSON M @	WINDHAM M @
Single Family Homes M Q	Single Family Homes <b>M Q</b>

### WINDHAM COUNTY | Q1 2024

### REAL ESTATE SNAPSHOT - Change since this time last year



### REAL ESTATE SNAPSHOT

#### WINDHAM COUNTY

### All Property Types | Q1 2024

	Q1 2024	Q1 2023	% Change	YTD 2024	YTD 2023	% Change
New Listings	308	275	12% 🛧	308	275	12% 🛧
Sold Listings	235	247	-4.86% 🔸	235	247	-4.86% 🔸
Median List Price (Solds)	\$319,900	\$289,500	10.5% 🛧	\$319,900	\$289,500	10.5% 🛧
Median Sold Price	\$324,900	\$292,000	11.27% 🛧	\$324,900	\$292,000	11.27% 🛧
Median Days on Market	35	19	84.21% 🛧	35	19	84.21% 🛧
Average List Price (Solds)	\$334,562	\$307,621	8.76% 🛧	\$334,562	\$307,621	8.76% 🛧
Average Sold Price	\$336,127	\$306,859	9.54% 🛧	\$336,127	\$306,859	9.54% 🛧
Average Days on Market	47	40	17.5% 🛧	47	40	17.5% 🛧
List/Sold Price Ratio	101.2%	100%	1.27% 🛧	101.2%	100%	1.27% 🛧

	New L	istings	%	Propert	ies Sold	%	Median S	Sold Price	%	Media	n DOM	%
Market Area	Q1 2024	Q1 2023	Change									
Ashford	6	13	-54% 🖖	4	14	-71% 🔸	\$247 K	\$348 K	-29% 🖖	142	20	610% ↑
Single Family Homes	5	13	-62% 🖖	4	14	-71% 🖖	\$247 K	\$348 K	-29% 🖖	142	20	610% 🛧
Condo-Townhome	1	0	<b>↑</b>	0	0		\$0	\$0		0	0	
Brooklyn	22	32	-31% 🖖	15	25	-40% 🖖	\$400 K	\$330 K	21% 🛧	35	18	94% 🛧
Single Family Homes	22	30	-27% 🔸	15	22	-32% 🔸	\$400 K	\$331 K	21% 🛧	35	19	84% 🛧
Condo-Townhome	0	2	•	0	3	•	\$0	\$294 K	•	0	18	•
Canterbury	10	8	25% 🛧	10	10	0.00%	\$383 K	\$333 K	15% 🛧	16	63	-75% 🖖
Single Family Homes	10	8	25% 🛧	10	10	0.00%	\$383 K	\$333 K	15% 🛧	16	63	-75% 🖖
Condo-Townhome	0	0		0	0		\$0	\$0		0	0	
Chaplin	7	6	17% 🛧	6	4	50% 🛧	\$326 K	\$268 K	22% 🛧	38	7	443% 🛧
Single Family Homes	7	6	17% 🛧	6	4	50% 🛧	\$326 K	\$268 K	22% 🛧	38	7	443% 🛧
Condo-Townhome	0	0		0	0		\$0	\$0		0	0	
Eastford	4	16	-75% 🔸	4	9	-56% 🔸	\$430 K	\$265 K	62% 🛧	48	31	55% 🛧
Single Family Homes	2	7	-71% 🖖	3	9	-67% 🔸	\$440 K	\$265 K	66% 🛧	76	31	145% 🛧
Condo-Townhome	2	9	-78% 🔸	1	0	<b>↑</b>	\$336 K	\$0	<b>1</b>	15	0	<b>1</b>
Hampton	6	4	50% 🛧	5	4	25% 🛧	\$430 K	\$345 K	25% 🛧	7	48	-85% 🖖
Single Family Homes	6	4	50% 🛧	5	4	25% 🛧	\$430 K	\$345 K	25% 🛧	7	48	-85% 🖖
Condo-Townhome	0	0		0	0		\$0	\$0		0	0	
Killingly	54	42	29% 🛧	46	41	12% 🛧	\$306 K	\$270 K	13% 🛧	45	16	181% 🛧
Single Family Homes	46	36	28% 🛧	45	39	15% 🛧	\$305 K	\$270 K	13% 🛧	45	16	181% 🛧
Condo-Townhome	8	6	33% 🛧	1	2	-50% 🖖	\$380 K	\$209 K	82% 🛧	70	42	67% 🛧
Plainfield	35	52	-33% 🔸	29	43	-33% 🔸	\$295 K	\$280 K	5.36% ↑	37	16	131% 🛧
Single Family Homes	32	44	-27% 🖖	27	40	-33% 🔸	\$299 K	\$289 K	3.64% 🛧	37	16	131% 🛧
Condo-Townhome	3	8	-63% 🔸	2	3	-33% 🔸	\$235 K	\$237 K	-0.83% 🔸	46	20	130% 🛧
Pomfret	9	3	200% 🛧	5	5	0.00%	\$395 K	\$265 K	49% 🛧	49	16	206% 🛧
Single Family Homes	9	3	200% 🛧	5	5	0.00%	\$395 K	\$265 K	49% 🛧	49	16	206% 🛧
Condo-Townhome	0	0		0	0		\$0	\$0		0	0	
Putnam	24	23	4.35% 🛧	19	16	19% 🛧	\$300 K	\$313 K	-4.00% 🖖	29	14	107% 🛧
Single Family Homes	14	18	-22% 🖖	14	11	27% 🛧	\$318 K	\$315 K	0.79% 🛧	30	12	150% 🛧
Condo-Townhome	10	5	100% 🛧	5	5	0.00%	\$230 K	\$275 K	-16% 🔸	12	21	-43% 🔸
Scotland	2	2	0.00%	3	5	-40% 🖖	\$359 K	\$287 K	25% 🛧	47	27	74% 🛧
Single Family Homes	2	2	0.00%	3	5	-40% 🔸	\$359 K	\$287 K	25% 🛧	47	27	74% 🛧
Condo-Townhome	0	0		0	0		\$0	\$0		0	0	

### REAL ESTATE SNAPSHOT | Q1 2024

### WINDHAM COUNTY

	New L	istings	%	Propert	ies Sold	%	Median S	Sold Price	%	Media	n DOM	%
Market Area	Q1 2024	Q1 2023	Change	Q1 2024	Q1 2023	Change	Q1 2024	Q1 2023	Change	Q1 2024	Q1 2023	Change
Sterling	13	15	-13% 🔸	5	10	-50% 🔸	\$360 K	\$318 K	13% 🛧	53	5	960% ↑
Single Family Homes	13	15	-13% 🔸	5	10	-50% 🔸	\$360 K	\$318 K	13% 🛧	53	5	960% 🛧
Condo-Townhome	0	0		0	0		\$0	\$0		0	0	
Thompson	30	21	43% 🛧	24	18	33% 🛧	\$348 K	\$305 K	14% 🛧	33	44	-25% 🔸
Single Family Homes	30	21	43% 🛧	23	18	28% 🛧	\$360 K	\$305 K	18% 🛧	34	44	-23% 🔸
Condo-Townhome	0	0		1	0	<b>↑</b>	\$265 K	\$0	<b>↑</b>	5	0	<b>1</b>
Windham	45	24	88% 🛧	40	27	48% 🛧	\$244 K	\$237 K	2.95% 🛧	28	12	133% 🛧
Single Family Homes	43	24	79% 🛧	37	26	42% 🛧	\$245 K	\$230 K	6.52% 🛧	29	13	123% 🛧
Condo-Townhome	2	0	<b>↑</b>	3	1	200% 🛧	\$215 K	\$268 K	-20% 🔸	13	6	117% 🛧
Woodstock	41	14	193% 🛧	20	16	25% 🛧	\$473 K	\$445 K	6.18% 🛧	54	38	42% 🛧
Single Family Homes	41	12	242% 🛧	20	16	25% 🛧	\$473 K	\$445 K	6.18% 🛧	54	38	42% 🛧
Condo-Townhome	0	2	•	0	0		\$0	\$0		0	0	
Total	308	275	12% 🛧	235	247	-4.86% 🖖	\$325 K	\$292 K	11% 🛧	35	19	84% 🛧
Single Family Homes	282	243	16% 🛧	222	233	-4.72% 🖖	\$325 K	\$305 K	6.56% 🛧	35	19	84% 🛧
Condo-Townhome	26	32	-19% <b>↓</b>	13	14	-7.14% <b>↓</b>	\$245 K	\$256 K	-4.11% <b>↓</b>	15	19	-21% <b>↓</b>



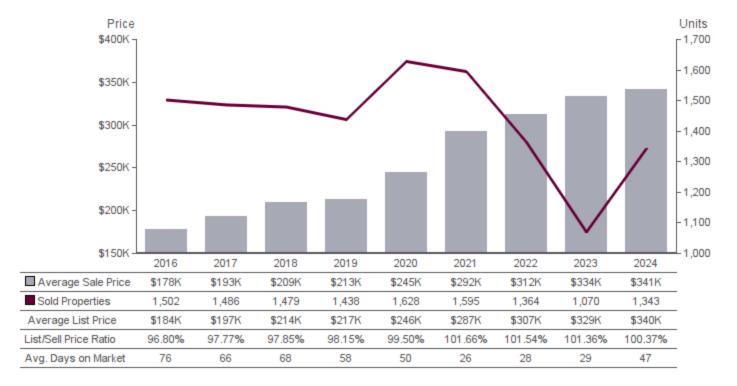
# MARKET OVERVIEW Q1 2024 | SINGLE FAMILY HOMES

	Q1 2024	Q1 2023	% Change	YTD 2024	YTD 2023	% Change
New Listings	282	243	16.05% 🛧	282	243	16.05% 🛧
Sold Listings	222	233	-4.72% 🔸	222	233	-4.72% 🖖
Median List Price (Solds)	\$322,500	\$292,000	10.45% 🛧	\$322,500	\$292,000	10.45% 🛧
Median Sold Price	\$325,000	\$305,000	6.56% 🛧	\$325,000	\$305,000	6.56% 🛧
Median Days on Market	35	19	84.21% 🛧	35	19	84.21% 🛧
Average List Price (Solds)	\$340,445	\$310,828	9.53% 🛧	\$340,445	\$310,828	9.53% 🛧
Average Sold Price	\$341,693	\$310,007	10.22% 🛧	\$341,693	\$310,007	10.22% 🛧
Average Days on Market	47	41	14.63% 🛧	47	41	14.63% 🛧
List/Sold Price Ratio	101.2%	100%	1.21% 🛧	101.2%	100%	1.21% 🛧

#### TEN-YEAR MARKET HISTORY Q1 2024 | SINGLE FAMILY HOMES

Average Sale Price vs. Number of Sold Properties each Year

<sup>\*\*</sup> Sold Properties for current year are annualized based on actual sales year-to-date





# AVERAGE SALES PRICE AND AVERAGE DAYS ON MARKET Q1 2024 | SINGLE FAMILY HOMES

Average Sales Price | Average sales price for all properties sold.

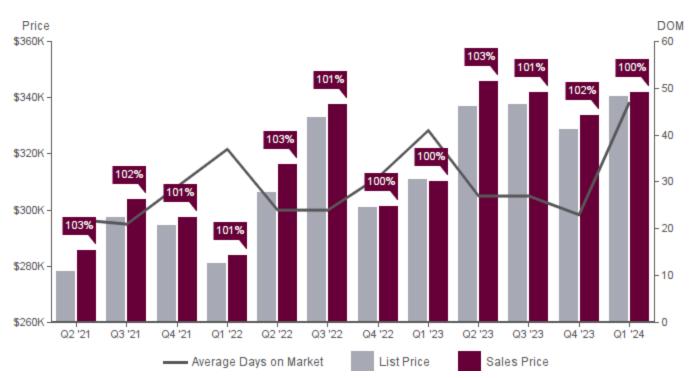
Average Days on Market | Average days on market for all properties sold.



## SALES PRICE AS A PERCENTAGE OF ORIGINAL PRICE & AVERAGE DOM Q1 2024 | SINGLE FAMILY HOMES

Sale Price as a Percentage of Original Price | Average sale price of property as percentage of final list price.

Average Days on Market | Average days on market for all properties sold.





#### PROPERTIES FOR SALE AND SOLD PROPERTIES Q1 2024 | SINGLE FAMILY HOMES

**Properties for Sale** | Number of properties listed for sale at the end of quarter. **Sold Properties** | Number of properties sold.



#### MONTHS SUPPLY OF INVENTORY Q1 2024 | SINGLE FAMILY HOMES

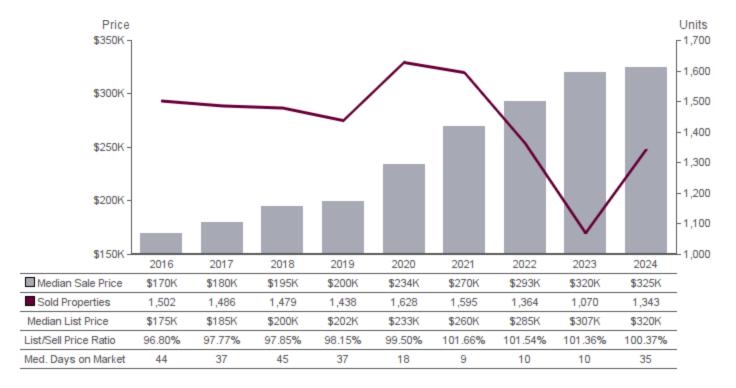
Months Supply of Inventory | Properties for sale divided by number of properties sold. Units Listed | Number of properties listed for sale at the end of month. Units Sold | Number of properties sold.





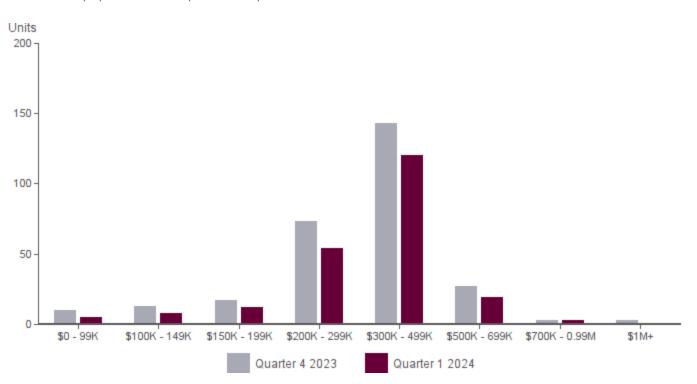
#### MEDIAN SALE PRICE AND UNITS SOLD Q1 2024 | SINGLE FAMILY HOMES

Median Sale Price vs. Number of Sold Properties each Year



# PROPERTIES SOLD BY PRICE RANGE (IN THOUSANDS) Q1 2024 | SINGLE FAMILY HOMES

Number of properties sold in the previous two quarters





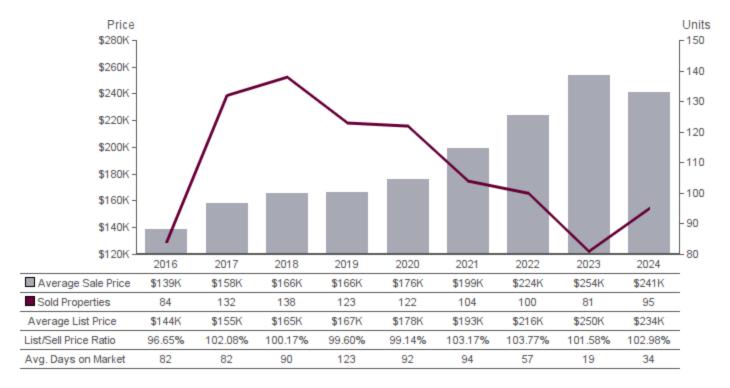
# MARKET OVERVIEW Q1 2024 | CONDO-TOWNHOME

	Q1 2024	Q1 2023	% Change	YTD 2024	YTD 2023	% Change
New Listings	26	32	-18.75% 🖖	26	32	-18.75% 🖖
Sold Listings	13	14	-7.14% 🔸	13	14	-7.14% 🔸
Median List Price (Solds)	\$249,900	\$254,450	-1.79% 🖖	\$249,900	\$254,450	-1.79% 🖖
Median Sold Price	\$245,000	\$255,500	-4.11% 🔸	\$245,000	\$255,500	-4.11% 🔸
Median Days on Market	15	19	-21.05% <b>↓</b>	15	19	-21.05% <b>↓</b>
Average List Price (Solds)	\$234,092	\$254,250	-7.93% 🔸	\$234,092	\$254,250	-7.93% <b>↓</b>
Average Sold Price	\$241,073	\$254,457	-5.26% ↓	\$241,073	\$254,457	-5.26% ↓
Average Days on Market	34	27	25.93% 🛧	34	27	25.93% 🛧
List/Sold Price Ratio	102.3%	100%	2.31% 🛧	102.3%	100%	2.31% 🛧

#### TEN-YEAR MARKET HISTORY Q1 2024 | CONDO-TOWNHOME

Average Sale Price vs. Number of Sold Properties each Year

<sup>\*\*</sup> Sold Properties for current year are annualized based on actual sales year-to-date





# AVERAGE SALES PRICE AND AVERAGE DAYS ON MARKET Q1 2024 | CONDO-TOWNHOME

Average Sales Price | Average sales price for all properties sold.

Average Days on Market | Average days on market for all properties sold.



## SALES PRICE AS A PERCENTAGE OF ORIGINAL PRICE & AVERAGE DOM Q1 2024 | CONDO-TOWNHOME

Sale Price as a Percentage of Original Price | Average sale price of property as percentage of final list price.

Average Days on Market | Average days on market for all properties sold.





# PROPERTIES FOR SALE AND SOLD PROPERTIES Q1 2024 | CONDO-TOWNHOME

**Properties for Sale** | Number of properties listed for sale at the end of quarter. **Sold Properties** | Number of properties sold.



#### MONTHS SUPPLY OF INVENTORY Q1 2024 | CONDO-TOWNHOME

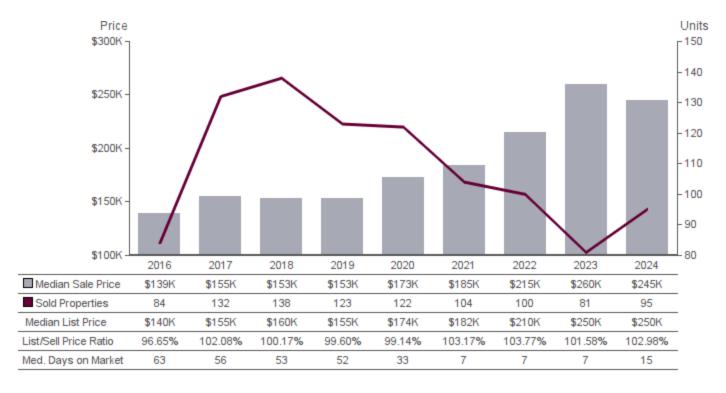
**Months Supply of Inventory** | Properties for sale divided by number of properties sold. **Units Listed** | Number of properties listed for sale at the end of month. **Units Sold** | Number of properties sold.





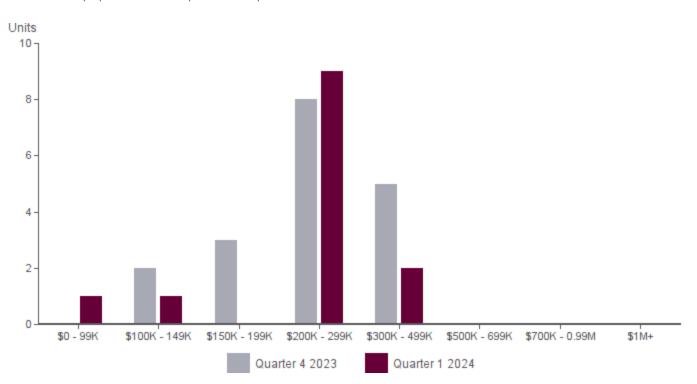
#### MEDIAN SALE PRICE AND UNITS SOLD Q1 2024 | CONDO-TOWNHOME

Median Sale Price vs. Number of Sold Properties each Year

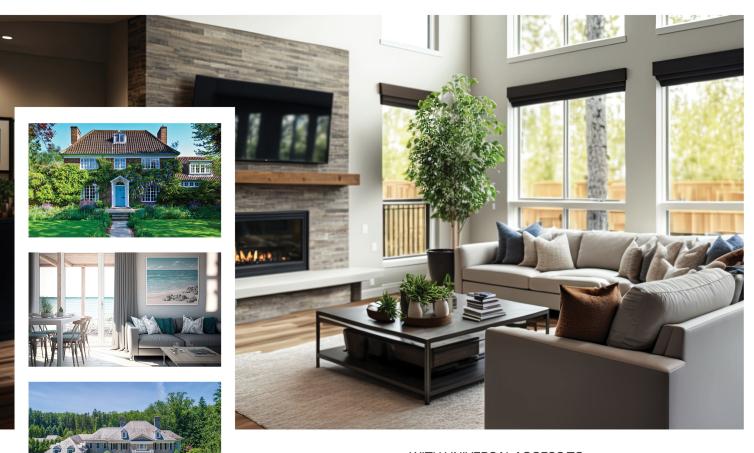


# PROPERTIES SOLD BY PRICE RANGE (IN THOUSANDS) Q1 2024 | CONDO-TOWNHOME

Number of properties sold in the previous two quarters



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BERKSHIRE HATHAWAY HOMESERVICES NEW ENGLAND PROPERTIES

### BERKSHIRE HATHAWAY IS WHO WE ARE, HOMESERVICES IS WHAT WE DO.

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