



Quarterly Market Report

LOVELAND (CITY)

Q3 2018



RE/MAX
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QUARTERLY SALES ACTIVITY AND REGIONAL TRENDS

As of 10/12/2018

Dear Neighbor,

The Quarterly Market Report offers insight into residential real estate sales activity and regional trends. It complements the Market Report, giving you a broader look at the real estate market. If you are interested in receiving the Market Report, please let me know. I would be happy to set that up for you. The market summary below offers a look at sales activity for the prior quarter and year, along with current and past year-to-date statistics. The graphs cover several different aspects of the real estate market. Note how some of the graphs break out trends by price increments. Please contact me if you would like more information on your current market.



AMY MARTIN

Broker Associate

Office: 970-482-1781

Cell: 970-698-0196

amy@sellingfoco.com

<http://amymartin.homesincolorado.com>

REAL ESTATE SNAPSHOT | Q3 2018

LOVELAND (CITY)

Market Summary	Quarter			Year to Date		
	Q3 2018	Q3 2017	Percent Change	Year-To-Date 2018	Year-To-Date 2017	Percent Change
New Listings	808	731	10.53% ▲	2227	2041	9.11% ▲
Sold Listings	649	607	6.92% ▲	1663	1585	4.92% ▲
Median Listing Price	\$349,900	\$330,000	6.03% ▲	\$350,000	\$335,000	4.48% ▲
Median Selling Price	\$350,000	\$332,000	5.42% ▲	\$350,775	\$335,000	4.71% ▲
Median Days on Market	40	44	-9.09% ▼	42	46	-8.7% ▼
Average Listing Price	\$397,970	\$386,762	2.9% ▲	\$398,569	\$379,331	5.07% ▲
Average Selling Price	\$397,778	\$383,322	3.77% ▲	\$397,232	\$377,650	5.19% ▲
Average Days on Market	58	59	-1.69% ▼	67	61	9.84% ▲
List/Sell Price Ratio	100%	99.7%	0.3% ▲	100%	100%	0.02% ▲

LOVELAND (CITY)

MEDIAN SALES PRICE AND NUMBER OF SALES

Q3 2018 | SINGLE FAMILY HOMES

Median Sales Price | Price of the ""middle"" property sold -an equal number of sales were above and below this price.

Number of Sales | Number of properties sold.

MEDIAN SALES PRICE AND NUMBER OF SALES

Q3 2018 | CONDO-TOWNHOME

Median Sales Price | Price of the ""middle"" property sold -an equal number of sales were above and below this price.

Number of Sales | Number of properties sold.

LOVELAND (CITY)

AVERAGE SALES PRICE AND AVERAGE DAYS ON MARKET Q3 2018 | SINGLE FAMILY HOMES

Average Sales Price | Average sales price for all properties sold.

Average Days on Market | Average days on market for all properties sold.

AVERAGE SALES PRICE AND AVERAGE DAYS ON MARKET Q3 2018 | CONDO-TOWNHOME

Average Sales Price | Average sales price for all properties sold.

Average Days on Market | Average days on market for all properties sold.

LOVELAND (CITY)

SALES PRICE AS A PERCENTAGE OF ORIGINAL PRICE & AVERAGE DOM Q3 2018 | SINGLE FAMILY HOMES

Sale Price as a Percentage of Original Price | Average sale price of property as percentage of final list price.
Average Days on Market | Average days on market for all properties sold.

SALES PRICE AS A PERCENTAGE OF ORIGINAL PRICE & AVERAGE DOM Q3 2018 | CONDO-TOWNHOME

Sale Price as a Percentage of Original Price | Average sale price of property as percentage of final list price.
Average Days on Market | Average days on market for all properties sold.

LOVELAND (CITY)

AVERAGE SALES PRICE AND NUMBER OF PROPERTIES FOR SALE Q3 2018 | SINGLE FAMILY HOMES

Average Sales Price | Average sales price for all properties sold.

Properties for Sale | Number of properties listed for sale at the end of quarter.

AVERAGE SALES PRICE AND NUMBER OF PROPERTIES FOR SALE Q3 2018 | CONDO-TOWNHOME

Average Sales Price | Average sales price for all properties sold.

Properties for Sale | Number of properties listed for sale at the end of quarter.

LOVELAND (CITY)

PROPERTIES FOR SALE AND SOLD PROPERTIES

Q3 2018 | SINGLE FAMILY HOMES

Properties for Sale | Number of properties listed for sale at the end of quarter.

Sold Properties | Number of properties sold.

PROPERTIES FOR SALE AND SOLD PROPERTIES

Q3 2018 | CONDO-TOWNHOME

Properties for Sale | Number of properties listed for sale at the end of quarter.

Sold Properties | Number of properties sold.

LOVELAND (CITY)

MONTHS SUPPLY OF INVENTORY

Q3 2018 | SINGLE FAMILY HOMES

Months Supply of Inventory | Properties for sale divided by number of properties sold.

Units Listed | Number of properties listed for sale at the end of month.

Units Sold | Number of properties sold.

MONTHS SUPPLY OF INVENTORY

Q3 2018 | CONDO-TOWNHOME

Months Supply of Inventory | Properties for sale divided by number of properties sold.

Units Listed | Number of properties listed for sale at the end of month.

Units Sold | Number of properties sold.

LOVELAND (CITY)

MEDIAN SALE PRICE

Q3 2018 | SINGLE FAMILY HOMES

Price of the "middle" property sold -an equal number of sales were above and below this price

MEDIAN SALE PRICE

Q3 2018 | CONDO-TOWNHOME

Price of the "middle" property sold -an equal number of sales were above and below this price

LOVELAND (CITY)

MEDIAN SALE PRICE AND UNITS SOLD

Q3 2018 | SINGLE FAMILY HOMES

Median Sale Price vs. Number of Sold Properties each Year

MEDIAN SALE PRICE AND UNITS SOLD

Q3 2018 | CONDO-TOWNHOME

Median Sale Price vs. Number of Sold Properties each Year



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