



# Quarterly Market Report

## GREELEY (CITY)

Q3 2018



**RE/MAX**  
**ALLIANCE**



## QUARTERLY SALES ACTIVITY AND REGIONAL TRENDS

*As of 10/12/2018*

Dear Neighbor,

The Quarterly Market Report offers insight into residential real estate sales activity and regional trends. It complements the Market Report, giving you a broader look at the real estate market. If you are interested in receiving the Market Report, please let me know. I would be happy to set that up for you. The market summary below offers a look at sales activity for the prior quarter and year, along with current and past year-to-date statistics. The graphs cover several different aspects of the real estate market. Note how some of the graphs break out trends by price increments. Please contact me if you would like more information on your current market.



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# REAL ESTATE SNAPSHOT | Q3 2018

## GREELEY (CITY)

Market Summary	Quarter			Year to Date		
	Q3 2018	Q3 2017	Percent Change	Year-To-Date 2018	Year-To-Date 2017	Percent Change
New Listings	755	659	14.57% ▲	2110	1660	27.11% ▲
Sold Listings	627	546	14.84% ▲	1578	1448	8.98% ▲
Median Listing Price	\$300,000	\$270,000	11.11% ▲	\$294,910	\$268,000	10.04% ▲
Median Selling Price	\$300,500	\$271,500	10.68% ▲	\$291,750	\$269,700	8.18% ▲
Median Days on Market	43	40	7.5% ▲	40	43	-6.98% ▼
Average Listing Price	\$311,234	\$287,304	8.33% ▲	\$312,375	\$283,751	10.09% ▲
Average Selling Price	\$311,409	\$287,760	8.22% ▲	\$312,610	\$283,792	10.15% ▲
Average Days on Market	57	44	29.55% ▲	49	50	-2% ▼
List/Sell Price Ratio	100.3%	100.4%	-0.13% ▼	100.3%	100.3%	-0.05% ▼

MEDIAN SALES PRICE AND NUMBER OF SALES

Q3 2018 | SINGLE FAMILY HOMES

**Median Sales Price** | Price of the ""middle"" property sold -an equal number of sales were above and below this price.  
**Number of Sales** | Number of properties sold.

MEDIAN SALES PRICE AND NUMBER OF SALES

Q3 2018 | CONDO-TOWNHOME

**Median Sales Price** | Price of the ""middle"" property sold -an equal number of sales were above and below this price.  
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## GREELEY (CITY)

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### AVERAGE SALES PRICE AND AVERAGE DAYS ON MARKET

#### Q3 2018 | SINGLE FAMILY HOMES

**Average Sales Price** | Average sales price for all properties sold.

**Average Days on Market** | Average days on market for all properties sold.

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### AVERAGE SALES PRICE AND AVERAGE DAYS ON MARKET

#### Q3 2018 | CONDO-TOWNHOME

**Average Sales Price** | Average sales price for all properties sold.

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## GREELEY (CITY)

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### SALES PRICE AS A PERCENTAGE OF ORIGINAL PRICE & AVERAGE DOM Q3 2018 | SINGLE FAMILY HOMES

**Sale Price as a Percentage of Original Price** | Average sale price of property as percentage of final list price.  
**Average Days on Market** | Average days on market for all properties sold.

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### SALES PRICE AS A PERCENTAGE OF ORIGINAL PRICE & AVERAGE DOM Q3 2018 | CONDO-TOWNHOME

**Sale Price as a Percentage of Original Price** | Average sale price of property as percentage of final list price.  
**Average Days on Market** | Average days on market for all properties sold.

## GREELEY (CITY)

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### AVERAGE SALES PRICE AND NUMBER OF PROPERTIES FOR SALE Q3 2018 | SINGLE FAMILY HOMES

**Average Sales Price** | Average sales price for all properties sold.

**Properties for Sale** | Number of properties listed for sale at the end of quarter.

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### AVERAGE SALES PRICE AND NUMBER OF PROPERTIES FOR SALE Q3 2018 | CONDO-TOWNHOME

**Average Sales Price** | Average sales price for all properties sold.

**Properties for Sale** | Number of properties listed for sale at the end of quarter.



## GREELEY (CITY)

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### PROPERTIES FOR SALE AND SOLD PROPERTIES

#### Q3 2018 | SINGLE FAMILY HOMES

**Properties for Sale** | Number of properties listed for sale at the end of quarter.

**Sold Properties** | Number of properties sold.

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### PROPERTIES FOR SALE AND SOLD PROPERTIES

#### Q3 2018 | CONDO-TOWNHOME

**Properties for Sale** | Number of properties listed for sale at the end of quarter.

**Sold Properties** | Number of properties sold.

## GREELEY (CITY)

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### MONTHS SUPPLY OF INVENTORY

#### Q3 2018 | SINGLE FAMILY HOMES

**Months Supply of Inventory** | Properties for sale divided by number of properties sold.

**Units Listed** | Number of properties listed for sale at the end of month.

**Units Sold** | Number of properties sold.

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### MONTHS SUPPLY OF INVENTORY

#### Q3 2018 | CONDO-TOWNHOME

**Months Supply of Inventory** | Properties for sale divided by number of properties sold.

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## GREELEY (CITY)

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### MEDIAN SALE PRICE

#### Q3 2018 | SINGLE FAMILY HOMES

Price of the "middle" property sold -an equal number of sales were above and below this price

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### MEDIAN SALE PRICE

#### Q3 2018 | CONDO-TOWNHOME

Price of the "middle" property sold -an equal number of sales were above and below this price

GREELEY (CITY)

MEDIAN SALE PRICE AND UNITS SOLD

Q3 2018 | SINGLE FAMILY HOMES

Median Sale Price vs. Number of Sold Properties each Year

MEDIAN SALE PRICE AND UNITS SOLD

Q3 2018 | CONDO-TOWNHOME

Median Sale Price vs. Number of Sold Properties each Year



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