



# REAL ESTATE REPORT

Q4 2022

ORANGE COUNTY

Dear Homeowner,

The Quarterly Report offers insight into residential real estate sales activity and regional trends. It complements the Area Report, giving you a broader look at the real estate market. If you are interested in receiving the Area Report, please let me know. I would be happy to set that up for you.

The market summary below offers a look at sales activity for the prior quarter and year, along with current and past year-to-date statistics. The graphs cover several different aspects of the real estate market. Note how some of the graphs break out trends by price increments. Please contact me if you would like more information on your current market.

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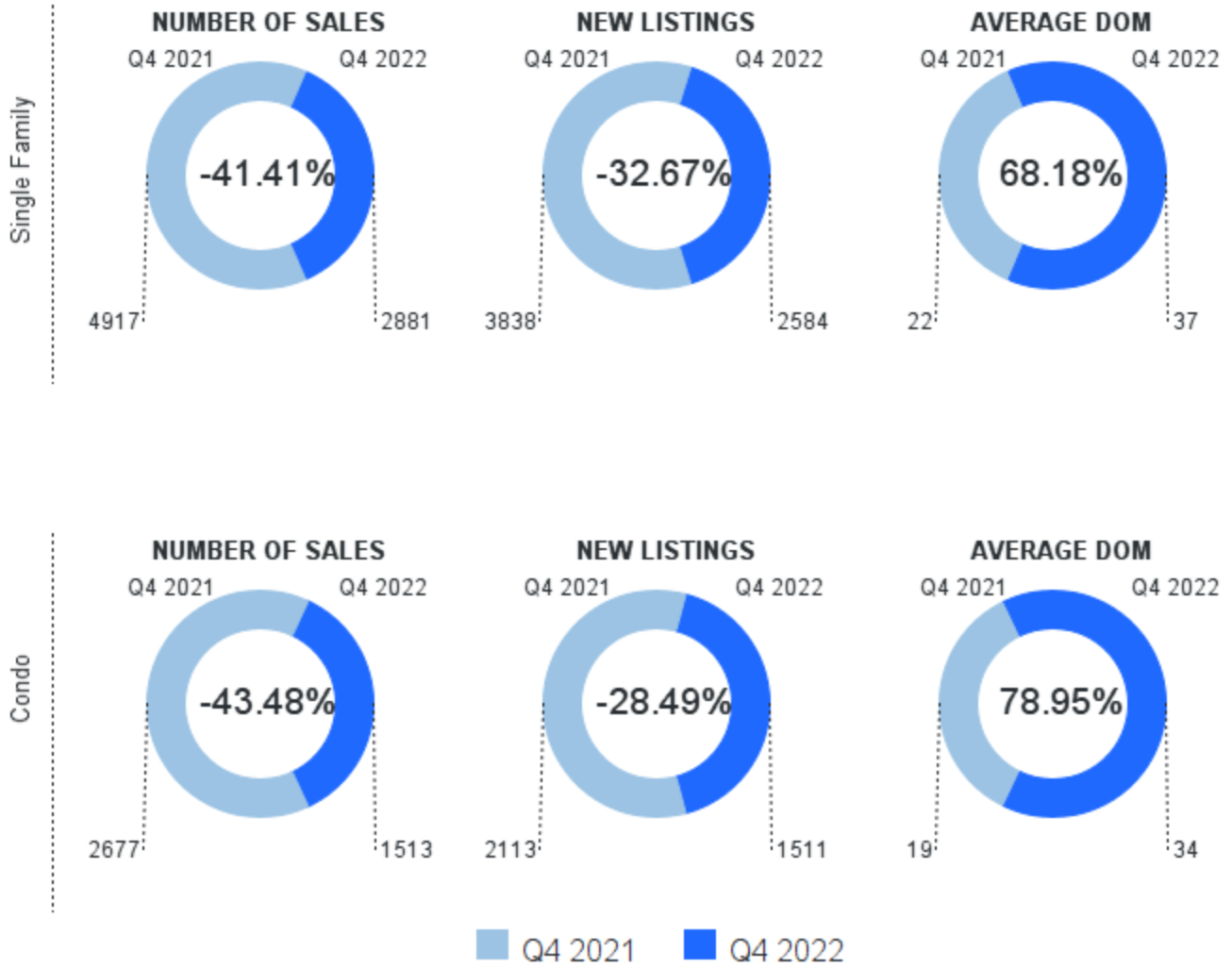


**COLDWELL BANKER**

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REALTORS®**

# ORANGE COUNTY | Q4 2022

## REAL ESTATE SNAPSHOT - Change since this time last year



# REAL ESTATE SNAPSHOT

## ORANGE COUNTY

Q4 2022

-42.14%	-2.54%	0.96%
PROPERTIES SOLD ALL PROPERTY TYPES	AVERAGE SOLD PRICE ALL PROPERTY TYPES	MEDIAN SOLD PRICE ALL PROPERTY TYPES
-31.19%	1.24%	5.56%
NEW LISTINGS ALL PROPERTY TYPES	AVERAGE LIST PRICE ALL PROPERTY TYPES	MEDIAN LIST PRICE ALL PROPERTY TYPES
-4.14%	71.43%	177.78%
LIST/SELL PRICE RATIO ALL PROPERTY TYPES	AVERAGE DAYS ON MARKET ALL PROPERTY TYPES	MEDIAN DAYS ON MARKET ALL PROPERTY TYPES

	New Listings			Properties Sold			Median Sold Price			Median DOM		
	Q4 2022	Q4 2021	% Change	Q4 2022	Q4 2021	% Change	Q4 2022	Q4 2021	% Change	Q4 2022	Q4 2021	% Change
<b>Aliso Viejo</b>	71	123	-42% ↓	99	170	-42% ↓	\$840 K	\$760 K	11% ↑	28	7	300% ↑
Single Family	17	32	-47% ↓	34	37	-8.11% ↓	\$1.16 M	\$1.13 M	2.65% ↑	26	7	271% ↑
Condo	54	91	-41% ↓	65	133	-51% ↓	\$755 K	\$725 K	4.12% ↑	29	7	314% ↑
<b>Anaheim</b>	260	316	-18% ↓	251	376	-33% ↓	\$755 K	\$738 K	2.30% ↑	23	10	130% ↑
Single Family	167	203	-18% ↓	167	244	-32% ↓	\$795 K	\$800 K	-0.63% ↓	25	10	150% ↑
Condo	93	113	-18% ↓	84	132	-36% ↓	\$628 K	\$561 K	12% ↑	19	12	58% ↑
<b>Anaheim Hills</b>	99	133	-26% ↓	83	173	-52% ↓	\$875 K	\$966 K	-9.42% ↓	26	8	225% ↑
Single Family	72	103	-30% ↓	63	142	-56% ↓	\$1.05 M	\$1.07 M	-1.64% ↓	22	9	144% ↑
Condo	27	30	-10% ↓	20	31	-35% ↓	\$662 K	\$665 K	-0.45% ↓	34	7	386% ↑
<b>Brea</b>	41	87	-53% ↓	62	107	-42% ↓	\$903 K	\$950 K	-5.00% ↓	27	9	200% ↑
Single Family	36	71	-49% ↓	52	92	-43% ↓	\$945 K	\$975 K	-3.08% ↓	24	11	118% ↑
Condo	5	16	-69% ↓	10	15	-33% ↓	\$660 K	\$725 K	-8.97% ↓	37	9	311% ↑
<b>Buena Park</b>	76	123	-38% ↓	71	134	-47% ↓	\$785 K	\$785 K	0.00%	29	8	263% ↑
Single Family	60	108	-44% ↓	56	119	-53% ↓	\$790 K	\$796 K	-0.75% ↓	29	8	263% ↑
Condo	16	15	6.67% ↑	15	15	0.00%	\$760 K	\$600 K	27% ↑	31	7	343% ↑
<b>Corona Del Mar</b>	60	85	-29% ↓	43	94	-54% ↓	\$3.60 M	\$3.02 M	19% ↑	50	21	138% ↑
Single Family	28	51	-45% ↓	25	49	-49% ↓	\$4.10 M	\$4.50 M	-8.89% ↓	63	23	174% ↑
Condo	32	34	-5.88% ↓	18	45	-60% ↓	\$2.63 M	\$2.40 M	9.38% ↑	41	12	242% ↑

# ORANGE COUNTY

## REAL ESTATE SNAPSHOT | Q4 2022

	New Listings			Properties Sold			Median Sold Price			Median DOM		
	Q4 2022	Q4 2021	% Change	Q4 2022	Q4 2021	% Change	Q4 2022	Q4 2021	% Change	Q4 2022	Q4 2021	% Change
<b>Costa Mesa</b>	111	160	-31% ↓	122	227	-46% ↓	\$1.12 M	\$1.13 M	-0.53% ↓	22	11	100% ↑
Single Family	73	116	-37% ↓	99	164	-40% ↓	\$1.23 M	\$1.22 M	0.53% ↑	26	12	117% ↑
Condo	38	44	-14% ↓	23	63	-63% ↓	\$755 K	\$770 K	-1.95% ↓	15	10	50% ↑
<b>Coto De Caza</b>	24	48	-50% ↓	35	68	-49% ↓	\$1.58 M	\$1.65 M	-4.55% ↓	20	11	82% ↑
Single Family	21	45	-53% ↓	30	65	-54% ↓	\$1.73 M	\$1.66 M	3.92% ↑	20	10	100% ↑
Condo	3	3	0.00%	5	3	67% ↑	\$1.05 M	\$678 K	55% ↑	18	33	-45% ↓
<b>Cypress</b>	44	100	-56% ↓	64	133	-52% ↓	\$805 K	\$850 K	-5.29% ↓	23	8	188% ↑
Single Family	26	62	-58% ↓	37	81	-54% ↓	\$908 K	\$955 K	-4.92% ↓	20	7	186% ↑
Condo	18	38	-53% ↓	27	52	-48% ↓	\$649 K	\$643 K	1.01% ↑	34	11	209% ↑
<b>Dana Point</b>	91	122	-25% ↓	63	142	-56% ↓	\$1.48 M	\$1.35 M	9.26% ↑	28	11	155% ↑
Single Family	53	81	-35% ↓	33	96	-66% ↓	\$1.90 M	\$1.73 M	9.86% ↑	32	13	146% ↑
Condo	38	41	-7.32% ↓	30	46	-35% ↓	\$1.12 M	\$893 K	26% ↑	27	7	286% ↑
<b>Fountain Valley</b>	83	91	-8.79% ↓	75	104	-28% ↓	\$1.08 M	\$1.06 M	1.89% ↑	10	7	43% ↑
Single Family	64	70	-8.57% ↓	61	77	-21% ↓	\$1.14 M	\$1.20 M	-4.84% ↓	11	7	57% ↑
Condo	19	21	-9.52% ↓	14	27	-48% ↓	\$722 K	\$660 K	9.32% ↑	8	6	33% ↑
<b>Fullerton</b>	143	242	-41% ↓	174	279	-38% ↓	\$838 K	\$820 K	2.20% ↑	22	8	175% ↑
Single Family	119	178	-33% ↓	132	204	-35% ↓	\$900 K	\$910 K	-1.10% ↓	22	8	175% ↑
Condo	24	64	-63% ↓	42	75	-44% ↓	\$610 K	\$530 K	15% ↑	25	11	127% ↑
<b>Garden Grove</b>	144	172	-16% ↓	163	243	-33% ↓	\$795 K	\$820 K	-3.05% ↓	24	10	140% ↑
Single Family	89	117	-24% ↓	120	181	-34% ↓	\$837 K	\$850 K	-1.53% ↓	24	9	167% ↑
Condo	55	55	0.00%	43	62	-31% ↓	\$575 K	\$550 K	4.55% ↑	24	10	140% ↑
<b>Huntington Beach</b>	332	426	-22% ↓	335	520	-36% ↓	\$1.10 M	\$1.05 M	4.51% ↑	24	10	140% ↑
Single Family	206	270	-24% ↓	217	342	-37% ↓	\$1.23 M	\$1.23 M	0.00%	24	10	140% ↑
Condo	126	156	-19% ↓	118	178	-34% ↓	\$675 K	\$685 K	-1.53% ↓	22	11	100% ↑
<b>Irvine</b>	425	562	-24% ↓	417	718	-42% ↓	\$1.24 M	\$1.15 M	7.83% ↑	26	8	225% ↑
Single Family	168	247	-32% ↓	180	318	-43% ↓	\$1.67 M	\$1.54 M	8.56% ↑	29	9	222% ↑
Condo	257	315	-18% ↓	237	400	-41% ↓	\$1.00 M	\$910 K	10% ↑	23	7	229% ↑
<b>La Habra</b>	88	108	-19% ↓	100	146	-32% ↓	\$755 K	\$750 K	0.67% ↑	19	14	36% ↑
Single Family	64	70	-8.57% ↓	73	108	-32% ↓	\$816 K	\$805 K	1.37% ↑	18	14	29% ↑
Condo	24	38	-37% ↓	27	38	-29% ↓	\$520 K	\$468 K	11% ↑	24	13	85% ↑
<b>La Palma</b>	27	21	29% ↑	18	25	-28% ↓	\$962 K	\$1.01 M	-4.83% ↓	21	10	110% ↑
Single Family	26	20	30% ↑	17	24	-29% ↓	\$975 K	\$1.02 M	-4.68% ↓	22	9	144% ↑
Condo	1	1	0.00%	1	1	0.00%	\$460 K	\$595 K	-23% ↓	12	32	-63% ↓
<b>Ladera Ranch</b>	31	80	-61% ↓	36	101	-64% ↓	\$1.41 M	\$1.13 M	25% ↑	26	6	333% ↑
Single Family	13	47	-72% ↓	25	60	-58% ↓	\$1.70 M	\$1.48 M	15% ↑	30	7	329% ↑
Condo	18	33	-45% ↓	11	41	-73% ↓	\$805 K	\$716 K	12% ↑	26	6	333% ↑
<b>Laguna Beach</b>	74	88	-16% ↓	47	118	-60% ↓	\$2.81 M	\$2.86 M	-1.83% ↓	34	25	36% ↑
Single Family	55	79	-30% ↓	40	106	-62% ↓	\$3.01 M	\$3.16 M	-4.75% ↓	39	23	70% ↑
Condo	19	9	111% ↑	7	12	-42% ↓	\$1.44 M	\$2.03 M	-29% ↓	27	33	-18% ↓

# ORANGE COUNTY

## REAL ESTATE SNAPSHOT | Q4 2022

	New Listings			Properties Sold			Median Sold Price			Median DOM		
	Q4 2022	Q4 2021	% Change	Q4 2022	Q4 2021	% Change	Q4 2022	Q4 2021	% Change	Q4 2022	Q4 2021	% Change
<b>Laguna Hills</b>	48	85	-44% ↓	63	106	-41% ↓	\$915 K	\$898 K	1.95% ↑	30	10	200% ↑
Single Family	26	51	-49% ↓	39	61	-36% ↓	\$1.25 M	\$1.15 M	8.70% ↑	28	10	180% ↑
Condo	22	34	-35% ↓	24	45	-47% ↓	\$605 K	\$575 K	5.25% ↑	30	11	173% ↑
<b>Laguna Niguel</b>	121	196	-38% ↓	124	253	-51% ↓	\$1.19 M	\$1.03 M	16% ↑	30	10	200% ↑
Single Family	68	107	-36% ↓	81	146	-45% ↓	\$1.43 M	\$1.35 M	5.56% ↑	30	10	200% ↑
Condo	53	89	-40% ↓	43	107	-60% ↓	\$655 K	\$681 K	-3.82% ↓	34	9	278% ↑
<b>Laguna Woods</b>	93	102	-8.82% ↓	91	144	-37% ↓	\$410 K	\$390 K	5.13% ↑	24	15	60% ↑
Single Family	1	0	↑	0	0		\$0	\$0		0	0	
Condo	92	102	-9.80% ↓	91	144	-37% ↓	\$410 K	\$390 K	5.13% ↑	24	15	60% ↑
<b>Lake Forest</b>	155	223	-30% ↓	180	319	-44% ↓	\$950 K	\$920 K	3.26% ↑	24	9	167% ↑
Single Family	101	130	-22% ↓	113	184	-39% ↓	\$1.20 M	\$1.06 M	13% ↑	27	9	200% ↑
Condo	54	93	-42% ↓	67	135	-50% ↓	\$589 K	\$550 K	7.07% ↑	17	8	113% ↑
<b>Los Alamitos</b>	15	21	-29% ↓	13	33	-61% ↓	\$1.03 M	\$1.10 M	-6.82% ↓	21	10	110% ↑
Single Family	11	15	-27% ↓	8	24	-67% ↓	\$1.21 M	\$1.27 M	-4.79% ↓	28	9	211% ↑
Condo	4	6	-33% ↓	5	9	-44% ↓	\$755 K	\$620 K	22% ↑	21	12	75% ↑
<b>Midway City</b>	5	8	-38% ↓	5	6	-17% ↓	\$855 K	\$901 K	-5.05% ↓	5	16	-69% ↓
Single Family	4	5	-20% ↓	4	5	-20% ↓	\$873 K	\$911 K	-4.23% ↓	24	4	500% ↑
Condo	1	3	-67% ↓	1	1	0.00%	\$585 K	\$520 K	13% ↑	4	35	-89% ↓
<b>Mission Viejo</b>	170	266	-36% ↓	209	364	-43% ↓	\$975 K	\$930 K	4.84% ↑	29	8	263% ↑
Single Family	135	199	-32% ↓	157	279	-44% ↓	\$1.10 M	\$1.02 M	8.37% ↑	27	8	238% ↑
Condo	35	67	-48% ↓	52	85	-39% ↓	\$700 K	\$660 K	6.06% ↑	33	7	371% ↑
<b>Newport Beach</b>	140	190	-26% ↓	91	238	-62% ↓	\$2.82 M	\$2.78 M	1.51% ↑	35	16	119% ↑
Single Family	89	125	-29% ↓	59	162	-64% ↓	\$3.80 M	\$3.30 M	15% ↑	39	17	129% ↑
Condo	51	65	-22% ↓	32	76	-58% ↓	\$1.30 M	\$1.41 M	-8.23% ↓	26	15	73% ↑
<b>Newport Coast</b>	18	52	-65% ↓	25	61	-59% ↓	\$3.18 M	\$3.85 M	-18% ↓	38	11	245% ↑
Single Family	14	42	-67% ↓	15	46	-67% ↓	\$6.88 M	\$4.92 M	40% ↑	67	13	415% ↑
Condo	4	10	-60% ↓	10	15	-33% ↓	\$1.63 M	\$1.65 M	-1.52% ↓	21	7	200% ↑
<b>North Tustin</b>	27	38	-29% ↓	35	67	-48% ↓	\$1.66 M	\$1.46 M	14% ↑	35	9	289% ↑
Single Family	27	38	-29% ↓	35	66	-47% ↓	\$1.66 M	\$1.48 M	12% ↑	35	9	289% ↑
Condo	0	0		0	1	↓	\$0	\$559 K	↓	0	9	↓
<b>Orange</b>	156	224	-30% ↓	196	305	-36% ↓	\$899 K	\$920 K	-2.33% ↓	24	11	118% ↑
Single Family	119	170	-30% ↓	145	230	-37% ↓	\$945 K	\$988 K	-4.30% ↓	27	12	125% ↑
Condo	37	54	-31% ↓	51	75	-32% ↓	\$660 K	\$632 K	4.43% ↑	19	8	138% ↑
<b>Placentia</b>	66	92	-28% ↓	76	128	-41% ↓	\$843 K	\$888 K	-5.07% ↓	19	9	111% ↑
Single Family	49	62	-21% ↓	58	90	-36% ↓	\$897 K	\$950 K	-5.55% ↓	18	8	125% ↑
Condo	17	30	-43% ↓	18	38	-53% ↓	\$588 K	\$563 K	4.44% ↑	20	11	82% ↑
<b>Rancho Mission Viejo</b>	39	51	-24% ↓	48	73	-34% ↓	\$1.04 M	\$1.01 M	3.23% ↑	24	7	243% ↑
Single Family	24	31	-23% ↓	33	47	-30% ↓	\$1.08 M	\$1.10 M	-2.04% ↓	18	7	157% ↑
Condo	15	20	-25% ↓	15	26	-42% ↓	\$813 K	\$738 K	10% ↑	41	7	486% ↑



# ORANGE COUNTY

## REAL ESTATE SNAPSHOT | Q4 2022

	New Listings			Properties Sold			Median Sold Price			Median DOM		
	Q4 2022	Q4 2021	% Change	Q4 2022	Q4 2021	% Change	Q4 2022	Q4 2021	% Change	Q4 2022	Q4 2021	% Change
<b>Rancho Santa Margarita</b>	81	168	-52% ↓	125	215	-42% ↓	\$849 K	\$855 K	-0.70% ↓	29	8	263% ↑
Single Family	43	95	-55% ↓	63	113	-44% ↓	\$1.07 M	\$1.11 M	-3.62% ↓	30	7	329% ↑
Condo	38	73	-48% ↓	62	102	-39% ↓	\$616 K	\$615 K	0.12% ↑	26	8	225% ↑
<b>Rossmoor</b>	12	18	-33% ↓	24	28	-14% ↓	\$1.44 M	\$1.46 M	-1.37% ↓	16	7	129% ↑
Single Family	12	18	-33% ↓	24	28	-14% ↓	\$1.44 M	\$1.46 M	-1.37% ↓	16	7	129% ↑
Condo	0	0		0	0		\$0	\$0		0	0	
<b>San Clemente</b>	133	188	-29% ↓	144	240	-40% ↓	\$1.51 M	\$1.45 M	3.79% ↑	30	10	200% ↑
Single Family	96	152	-37% ↓	108	191	-43% ↓	\$1.57 M	\$1.54 M	2.28% ↑	33	10	230% ↑
Condo	37	36	2.78% ↑	36	49	-27% ↓	\$912 K	\$890 K	2.47% ↑	14	12	17% ↑
<b>San Juan Capistrano</b>	69	109	-37% ↓	74	114	-35% ↓	\$1.17 M	\$1.58 M	-26% ↓	24	11	118% ↑
Single Family	52	86	-40% ↓	58	92	-37% ↓	\$1.57 M	\$1.76 M	-11% ↓	28	13	115% ↑
Condo	17	23	-26% ↓	16	22	-27% ↓	\$675 K	\$737 K	-8.42% ↓	9	6	50% ↑
<b>Santa Ana</b>	184	307	-40% ↓	219	338	-35% ↓	\$715 K	\$658 K	8.75% ↑	20	9	122% ↑
Single Family	111	176	-37% ↓	135	192	-30% ↓	\$795 K	\$780 K	1.92% ↑	22	10	120% ↑
Condo	73	131	-44% ↓	84	146	-42% ↓	\$451 K	\$410 K	10% ↑	18	9	100% ↑
<b>Seal Beach</b>	19	29	-34% ↓	27	41	-34% ↓	\$1.31 M	\$1.20 M	9.33% ↑	22	8	175% ↑
Single Family	13	19	-32% ↓	20	27	-26% ↓	\$1.43 M	\$1.37 M	4.01% ↑	19	9	111% ↑
Condo	6	10	-40% ↓	7	14	-50% ↓	\$525 K	\$461 K	14% ↑	34	7	386% ↑
<b>Silverado Canyon</b>	1	6	-83% ↓	4	11	-64% ↓	\$725 K	\$750 K	-3.30% ↓	30	16	88% ↑
Single Family	1	6	-83% ↓	4	11	-64% ↓	\$725 K	\$750 K	-3.30% ↓	30	16	88% ↑
Condo	0	0		0	0		\$0	\$0		0	0	
<b>Stanton</b>	23	37	-38% ↓	29	49	-41% ↓	\$630 K	\$578 K	9.00% ↑	20	8	150% ↑
Single Family	11	16	-31% ↓	14	20	-30% ↓	\$735 K	\$761 K	-3.35% ↓	23	9	156% ↑
Condo	12	21	-43% ↓	15	29	-48% ↓	\$540 K	\$490 K	10% ↑	18	7	157% ↑
<b>Trabuco Canyon</b>	15	27	-44% ↓	17	37	-54% ↓	\$650 K	\$800 K	-19% ↓	31	14	121% ↑
Single Family	7	19	-63% ↓	9	22	-59% ↓	\$1.06 M	\$1.17 M	-9.64% ↓	48	11	336% ↑
Condo	8	8	0.00%	8	15	-47% ↓	\$605 K	\$507 K	19% ↑	23	18	28% ↑
<b>Tustin</b>	86	116	-26% ↓	90	160	-44% ↓	\$955 K	\$883 K	8.22% ↑	20	8	150% ↑
Single Family	52	65	-20% ↓	50	78	-36% ↓	\$1.17 M	\$1.10 M	6.85% ↑	15	8	88% ↑
Condo	34	51	-33% ↓	40	82	-51% ↓	\$605 K	\$570 K	6.15% ↑	27	8	238% ↑
<b>Villa Park</b>	11	18	-39% ↓	11	12	-8.33% ↓	\$1.80 M	\$1.88 M	-4.00% ↓	22	24	-8.33% ↓
Single Family	11	18	-39% ↓	11	12	-8.33% ↓	\$1.80 M	\$1.88 M	-4.00% ↓	22	24	-8.33% ↓
Condo	0	0		0	0		\$0	\$0		0	0	
<b>Westminster</b>	64	84	-24% ↓	61	96	-36% ↓	\$900 K	\$861 K	4.53% ↑	20	8	150% ↑
Single Family	54	75	-28% ↓	54	86	-37% ↓	\$928 K	\$877 K	5.76% ↑	19	8	138% ↑
Condo	10	9	11% ↑	7	10	-30% ↓	\$660 K	\$652 K	1.21% ↑	28	10	180% ↑
<b>Yorba Linda</b>	120	197	-39% ↓	149	258	-42% ↓	\$1.08 M	\$1.18 M	-8.90% ↓	27	9	200% ↑
Single Family	96	140	-31% ↓	119	181	-34% ↓	\$1.23 M	\$1.39 M	-12% ↓	27	10	170% ↑
Condo	24	57	-58% ↓	30	77	-61% ↓	\$623 K	\$590 K	5.51% ↑	29	8	263% ↑

# ORANGE COUNTY

## REAL ESTATE SNAPSHOT | Q4 2022

	New Listings			Properties Sold			Median Sold Price			Median DOM		
	Q4 2022	Q4 2021	% Change	Q4 2022	Q4 2021	% Change	Q4 2022	Q4 2021	% Change	Q4 2022	Q4 2021	% Change
<b>Total</b>	4095	5951	-31%	4394	7593	-42%	\$949 K	\$940 K	0.96%	25	9	178%
Single Family	2584	3838	-33%	2881	4916	-41%	\$1.11 M	\$1.13 M	-2.01%	25	10	150%
Condo	1511	2113	-28%	1513	2677	-43%	\$685 K	\$660 K	3.79%	24	9	167%

# REAL ESTATE SNAPSHOT

## ORANGE COUNTY

### MARKET OVERVIEW

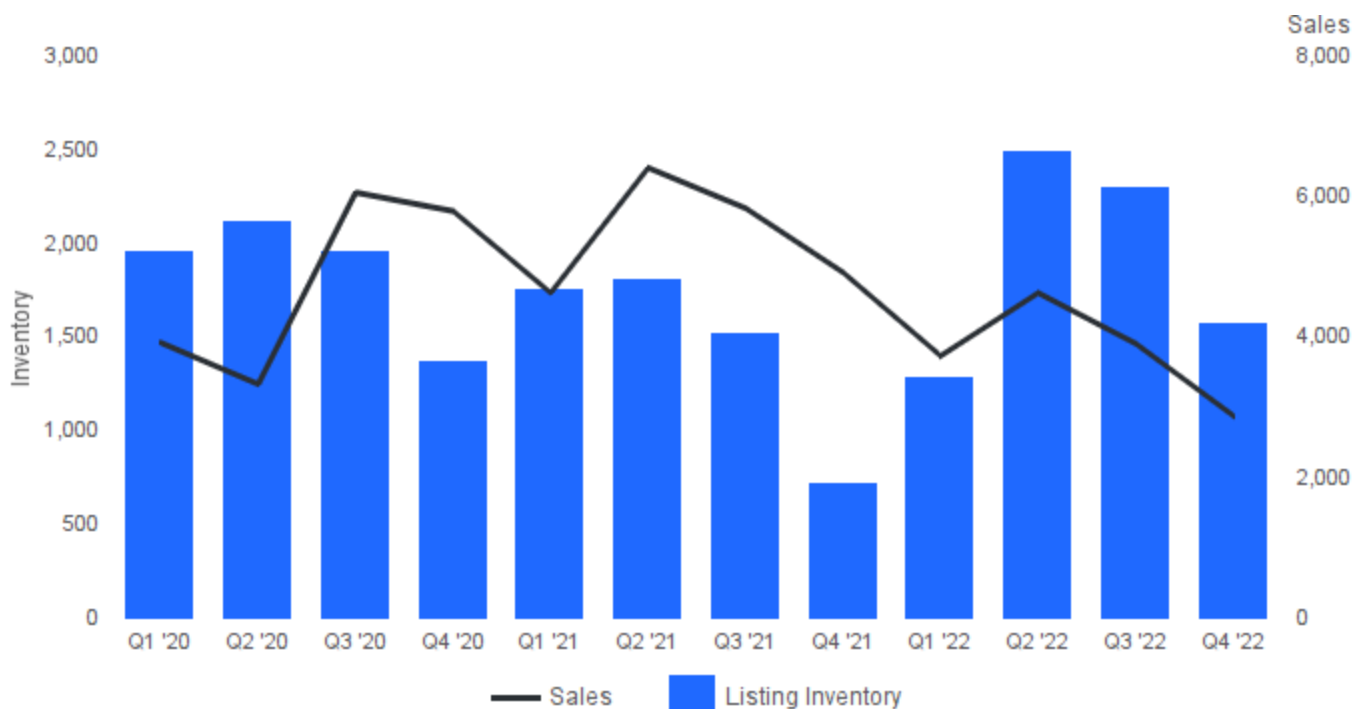
Q4 2022 | Single Family ?

-41.41%	-4.73%	-2.03%
PROPERTIES SOLD SINGLE FAMILY	AVERAGE SOLD PRICE SINGLE FAMILY	MEDIAN SOLD PRICE SINGLE FAMILY
-32.67%	-0.98%	4.55%
NEW LISTINGS SINGLE FAMILY	AVERAGE LIST PRICE SINGLE FAMILY	MEDIAN LIST PRICE SINGLE FAMILY
-4.37%	68.18%	150.00%
LIST/SELL PRICE RATIO SINGLE FAMILY	AVERAGE DAYS ON MARKET SINGLE FAMILY	MEDIAN DAYS ON MARKET SINGLE FAMILY

### LISTING INVENTORY AND NUMBER OF SALES

Q4 2022 | Single Family ?

Quarterly inventory of properties for sale along with number of sales



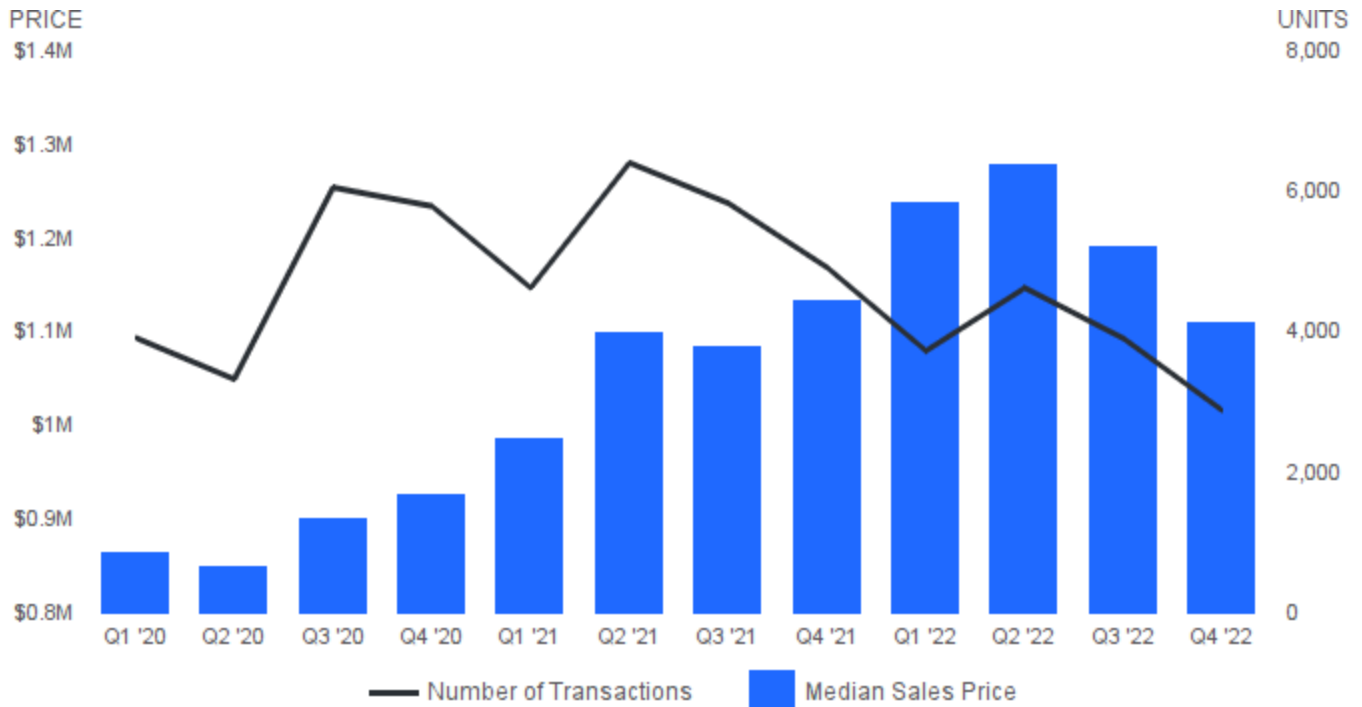


## MEDIAN SALES PRICE AND NUMBER OF SALES

Q4 2022 | Single Family ?

**Median Sales Price** | Price of the "middle" property sold -an equal number of sales were above and below this price.

**Number of Sales** | Number of properties sold.

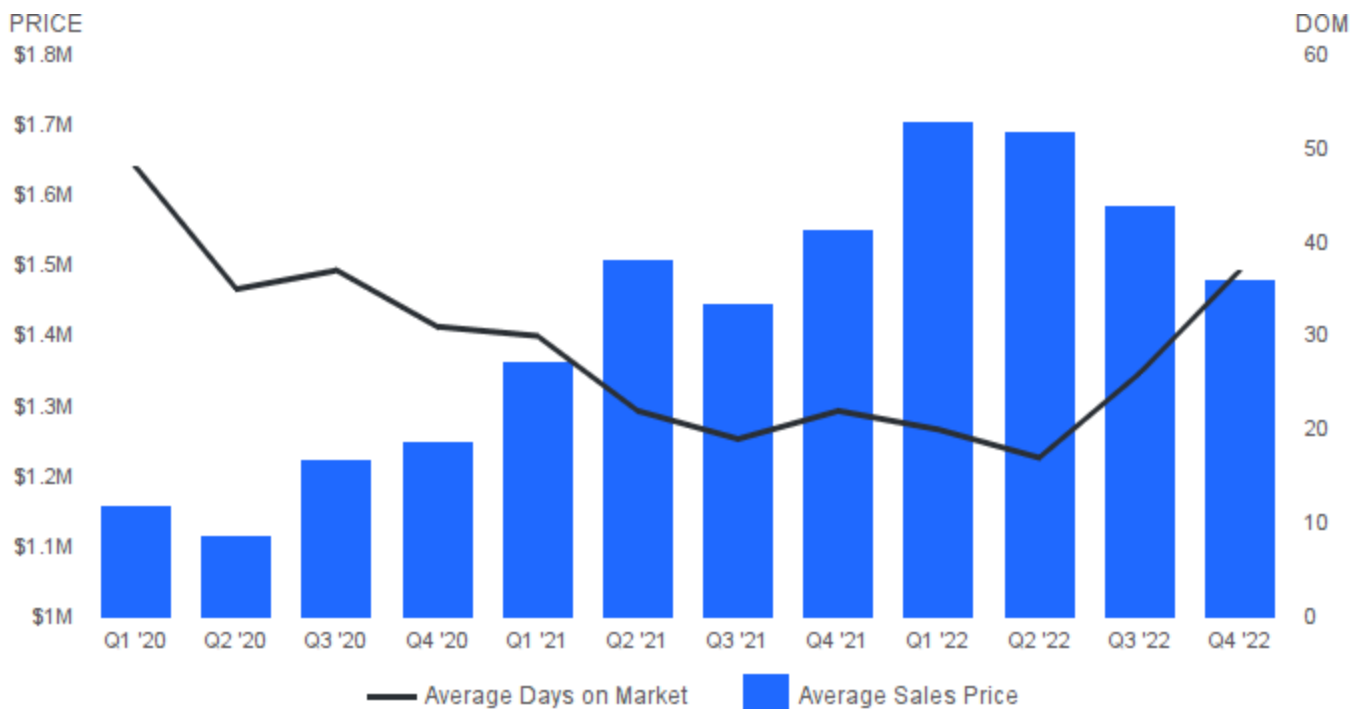


## AVERAGE SALES PRICE AND AVERAGE DAYS ON MARKET

Q4 2022 | Single Family ?

**Average Sales Price** | Average sales price for all properties sold.

**Average Days on Market** | Average days on market for all properties sold.

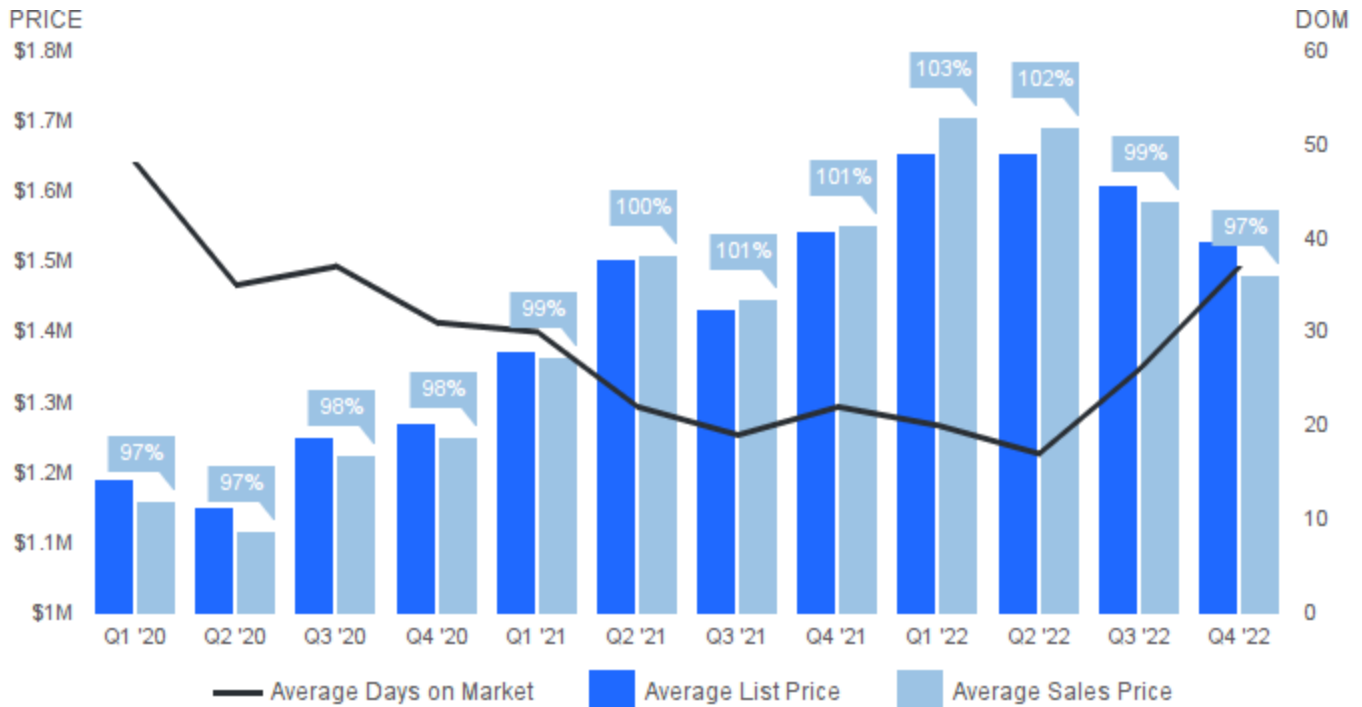


## SALES PRICE AS A PERCENTAGE OF ORIGINAL PRICE & AVERAGE DOM

Q4 2022 | Single Family ?

**Sale Price as a Percentage of Original Price** | Average sale price of property as percentage of final list price.

**Average Days on Market** | Average days on market for all properties sold.

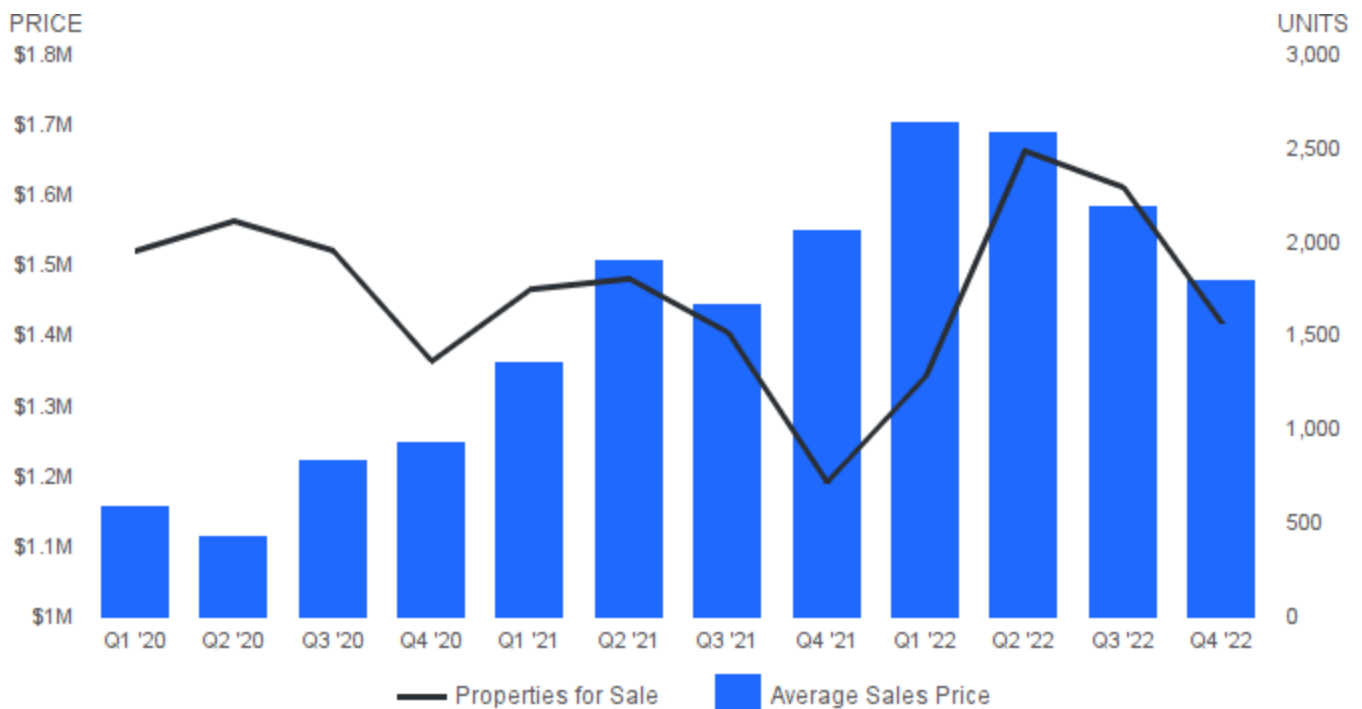


## AVERAGE SALES PRICE AND NUMBER OF PROPERTIES FOR SALE

Q4 2022 | Single Family ?

**Average Sales Price** | Average sales price for all properties sold.

**Properties for Sale** | Number of properties listed for sale at the end of quarter.

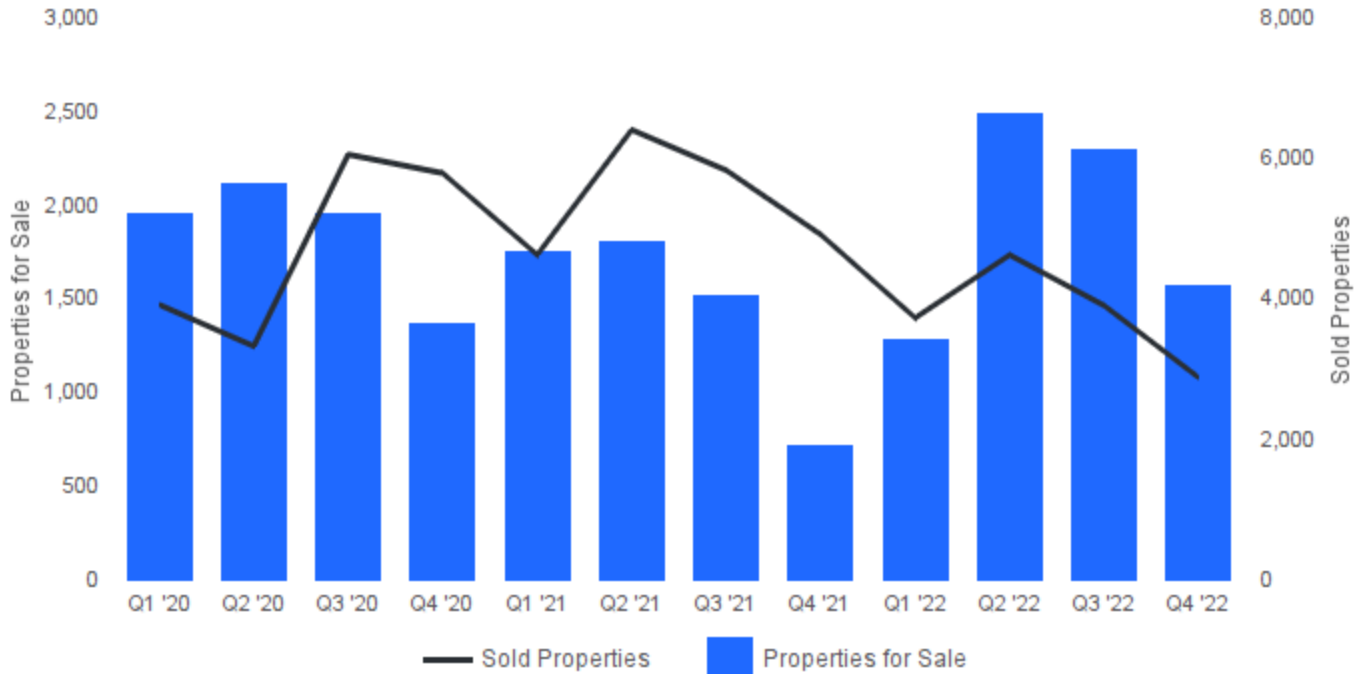


# PROPERTIES FOR SALE AND SOLD PROPERTIES

Q4 2022 | Single Family ?

**Properties for Sale** | Number of properties listed for sale at the end of quarter.

**Sold Properties** | Number of properties sold.



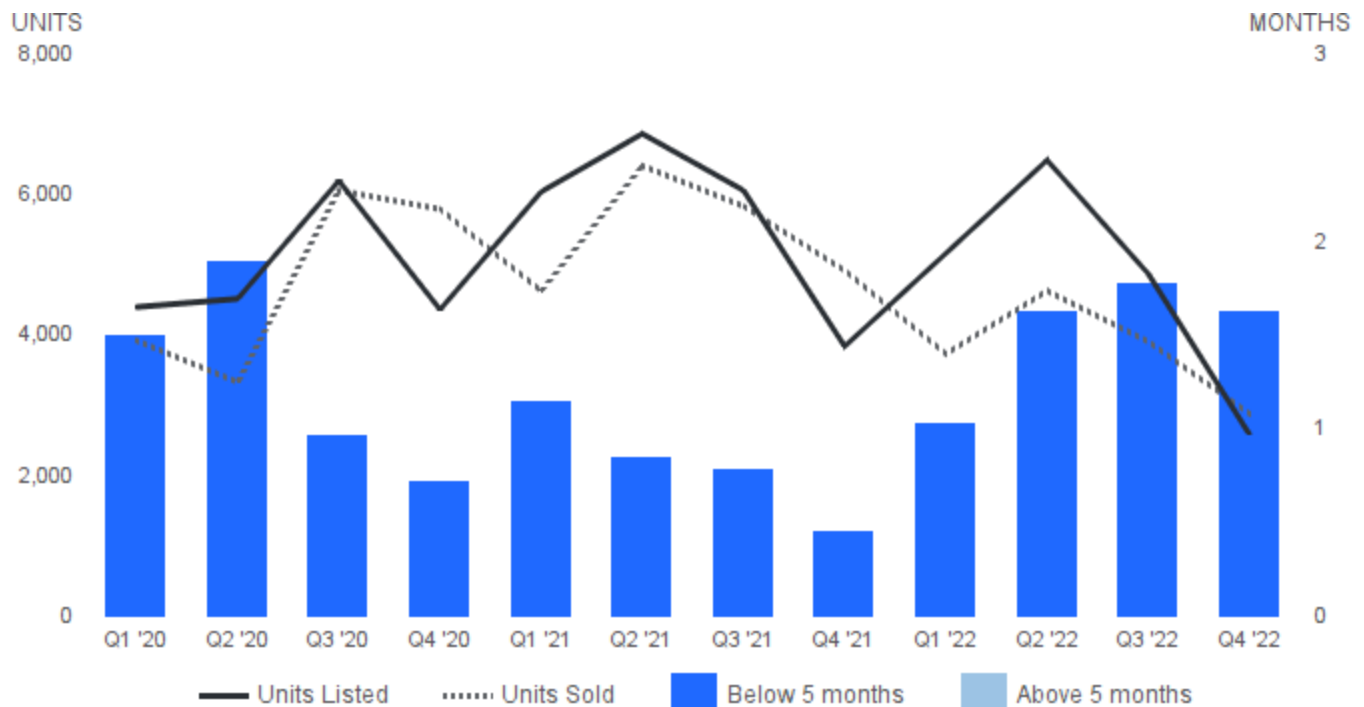
# MONTHS SUPPLY OF INVENTORY

Q4 2022 | Single Family ?

**Months Supply of Inventory** | Properties for sale divided by number of properties sold.

**Units Listed** | Number of properties listed for sale at the end of month.

**Units Sold** | Number of properties sold.



# REAL ESTATE SNAPSHOT

## ORANGE COUNTY

### MARKET OVERVIEW

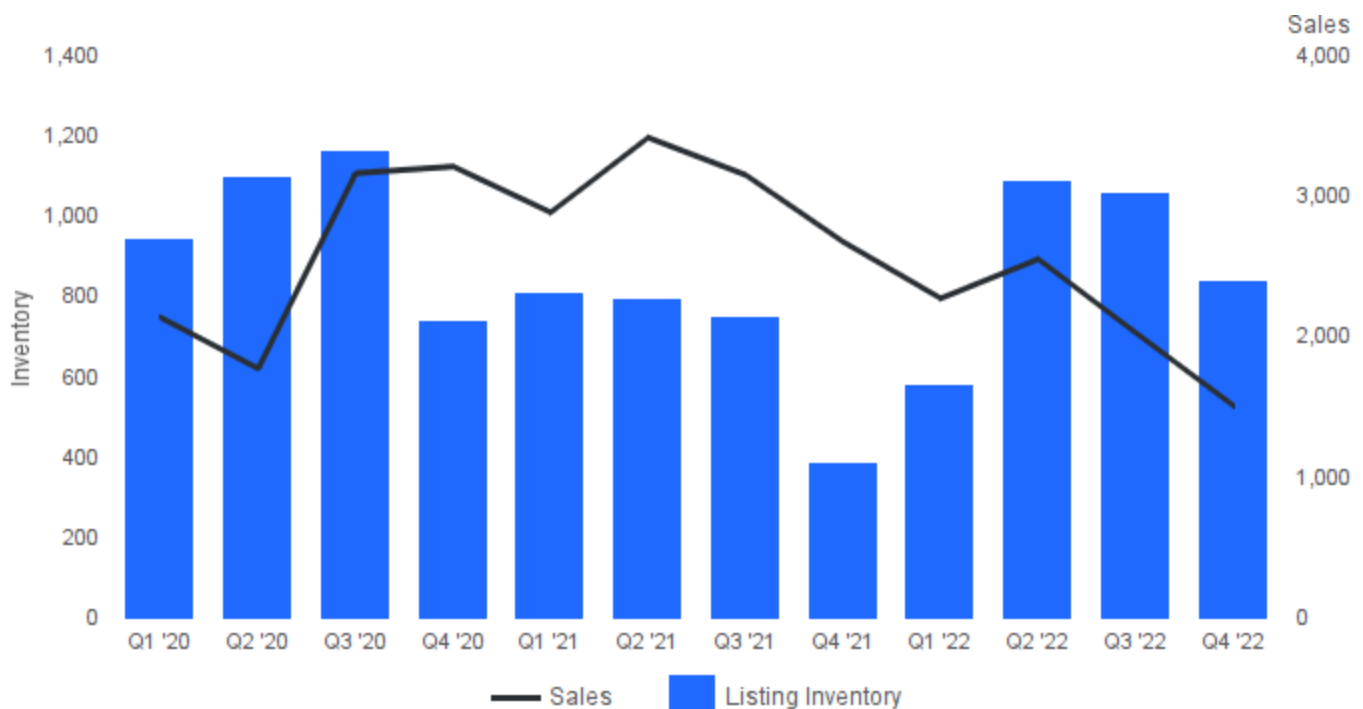
Q4 2022 | Condo ?

<b>-43.48%</b> PROPERTIES SOLD CONDO	<b>3.54%</b> AVERAGE SOLD PRICE CONDO	<b>3.79%</b> MEDIAN SOLD PRICE CONDO
<b>-28.49%</b> NEW LISTINGS CONDO	<b>7.36%</b> AVERAGE LIST PRICE CONDO	<b>7.70%</b> MEDIAN LIST PRICE CONDO
<b>-3.70%</b> LIST/SELL PRICE RATIO CONDO	<b>78.95%</b> AVERAGE DAYS ON MARKET CONDO	<b>166.67%</b> MEDIAN DAYS ON MARKET CONDO

### LISTING INVENTORY AND NUMBER OF SALES

Q4 2022 | Condo ?

Quarterly inventory of properties for sale along with number of sales

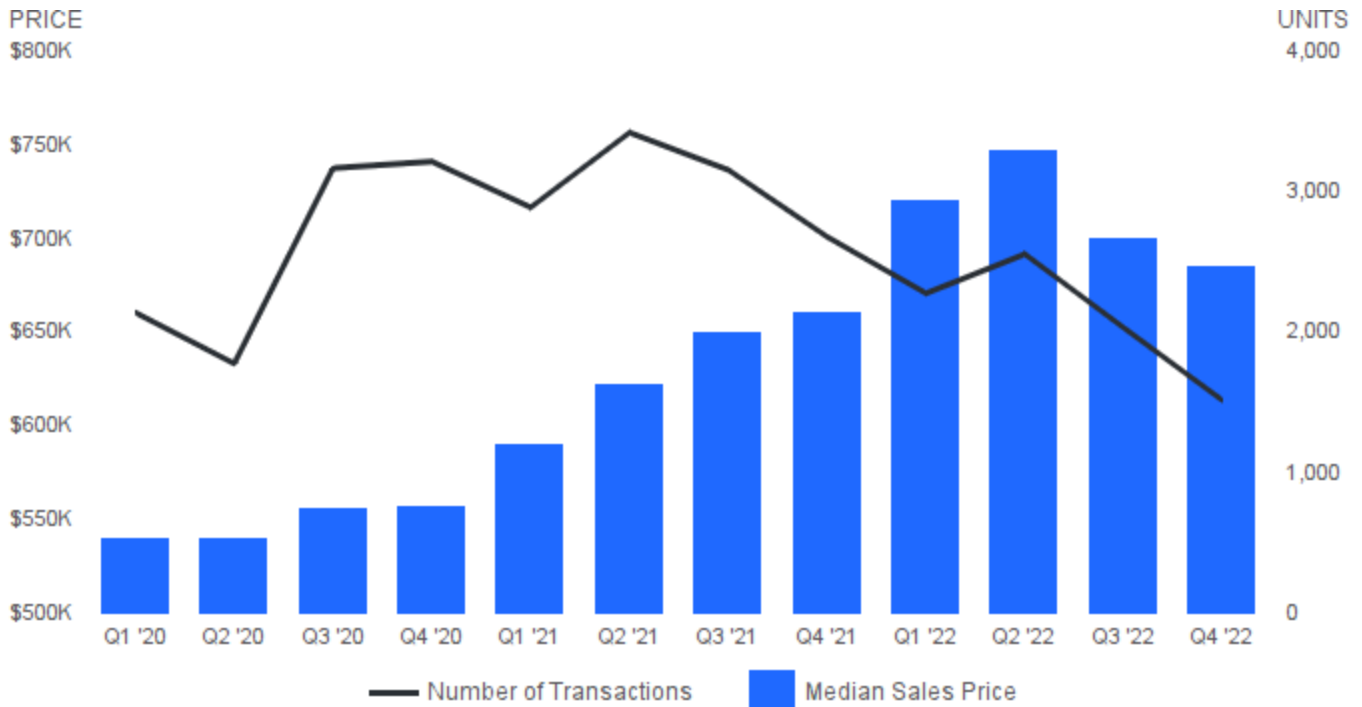


## MEDIAN SALES PRICE AND NUMBER OF SALES

Q4 2022 | Condo ?

**Median Sales Price** | Price of the "middle" property sold -an equal number of sales were above and below this price.

**Number of Sales** | Number of properties sold.

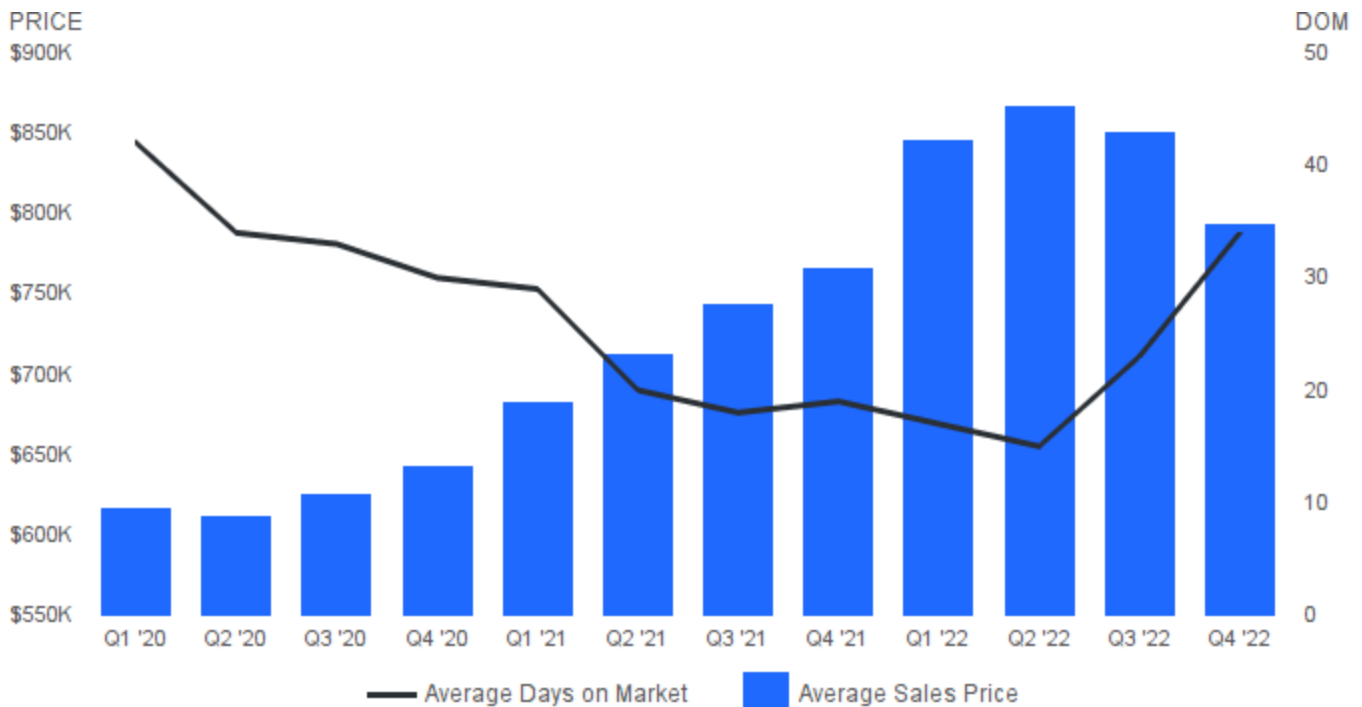


## AVERAGE SALES PRICE AND AVERAGE DAYS ON MARKET

Q4 2022 | Condo ?

**Average Sales Price** | Average sales price for all properties sold.

**Average Days on Market** | Average days on market for all properties sold.

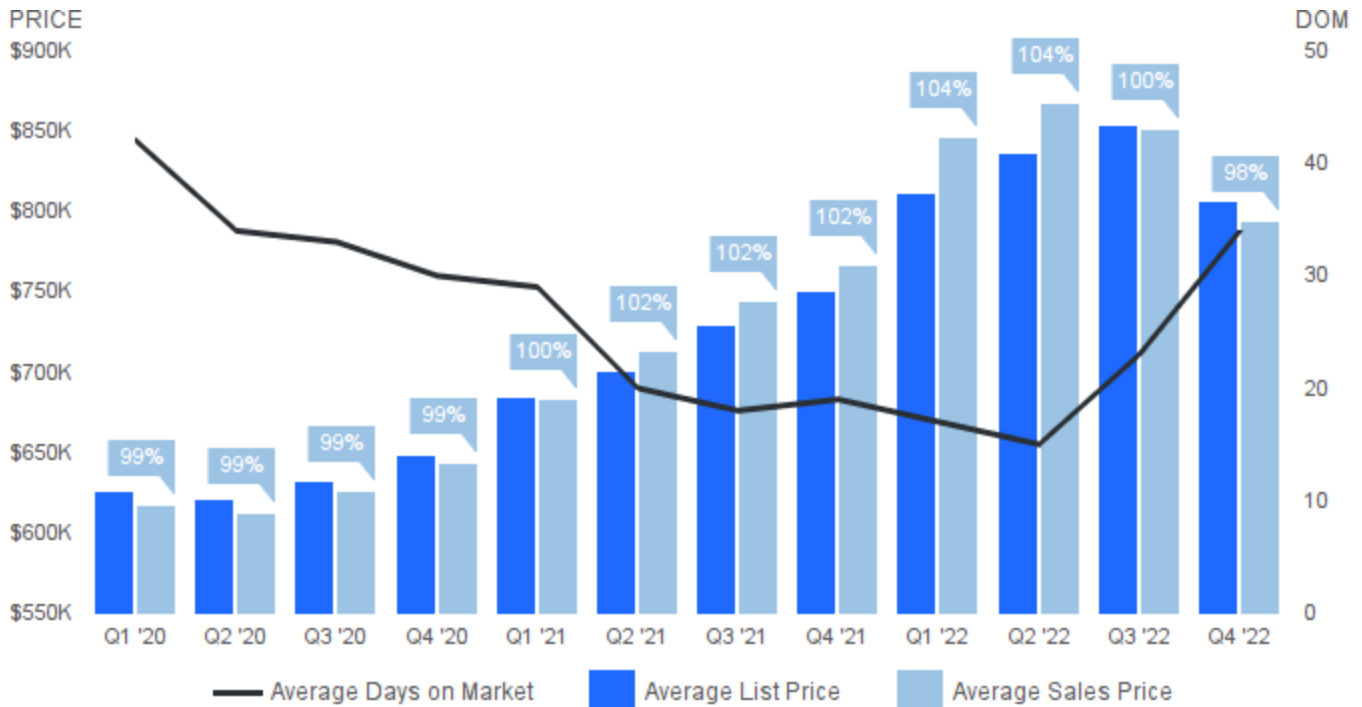


# SALES PRICE AS A PERCENTAGE OF ORIGINAL PRICE & AVERAGE DOM

Q4 2022 | Condo ?

**Sale Price as a Percentage of Original Price** | Average sale price of property as percentage of final list price.

**Average Days on Market** | Average days on market for all properties sold.

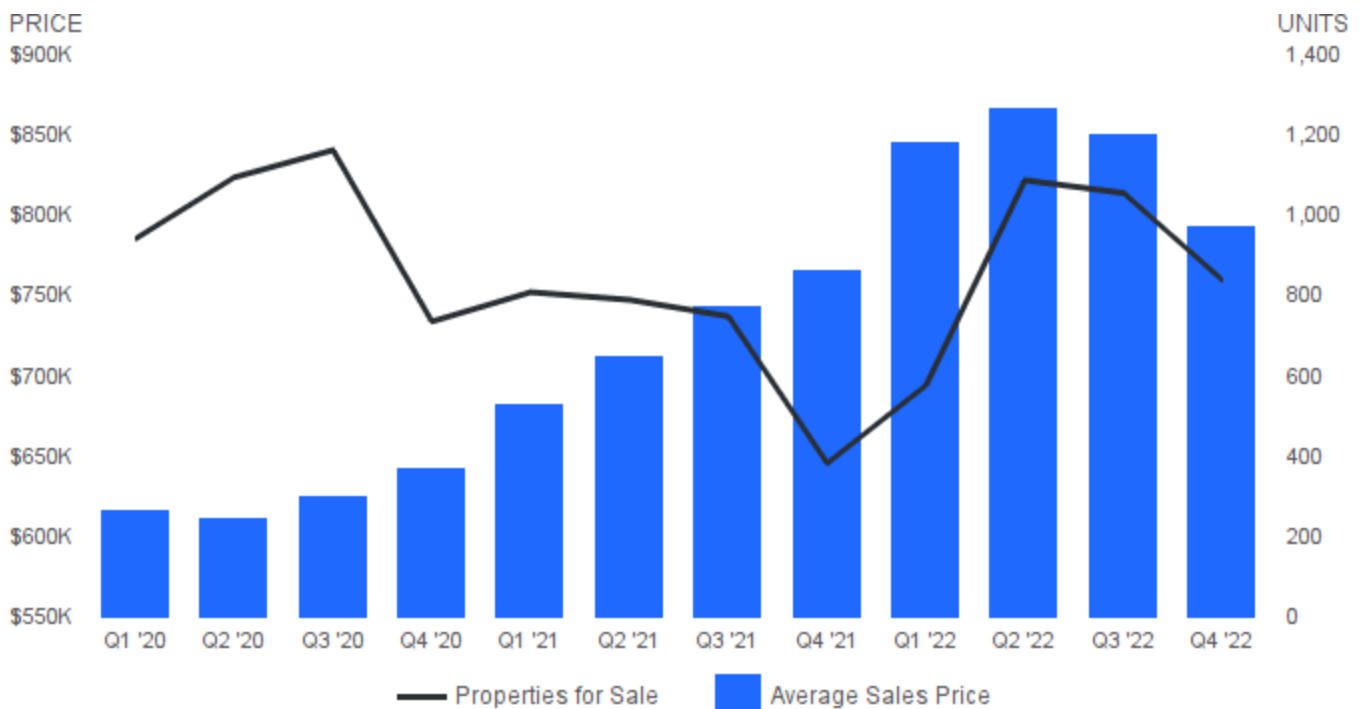


# AVERAGE SALES PRICE AND NUMBER OF PROPERTIES FOR SALE

Q4 2022 | Condo ?

**Average Sales Price** | Average sales price for all properties sold.

**Properties for Sale** | Number of properties listed for sale at the end of quarter.



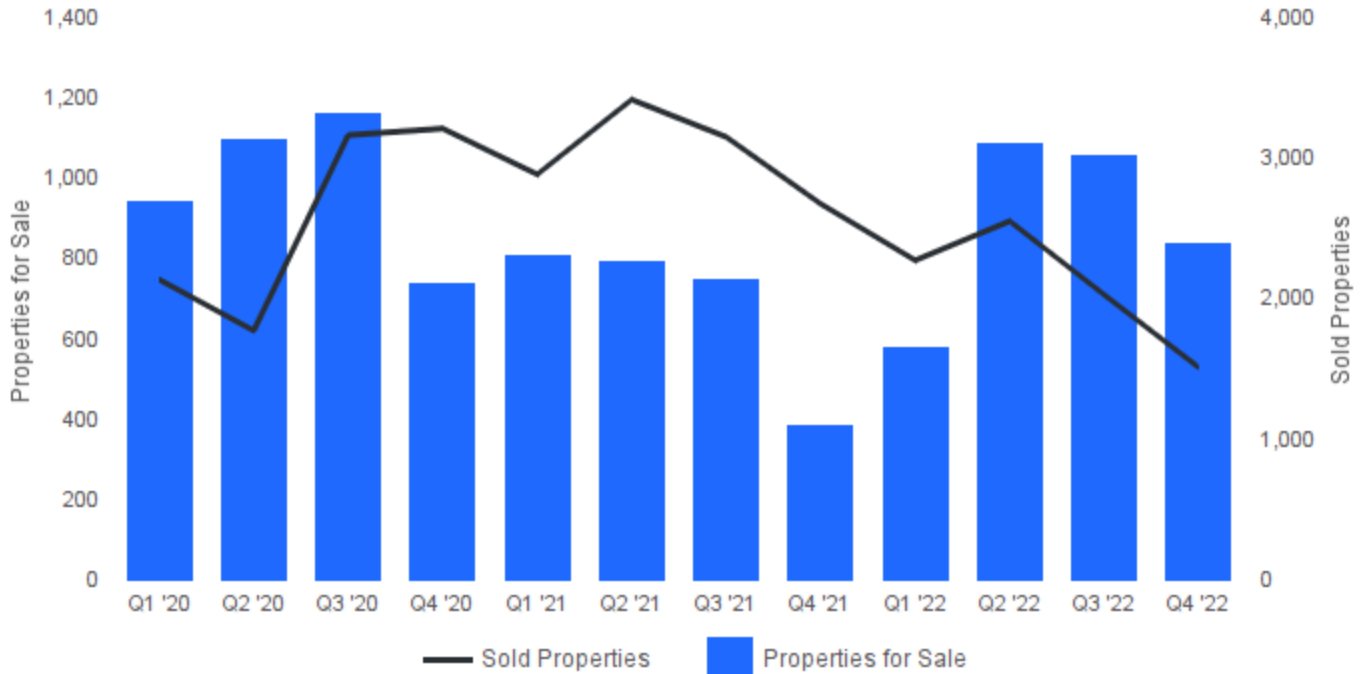


# PROPERTIES FOR SALE AND SOLD PROPERTIES

Q4 2022 | Condo ?

**Properties for Sale** | Number of properties listed for sale at the end of quarter.

**Sold Properties** | Number of properties sold.



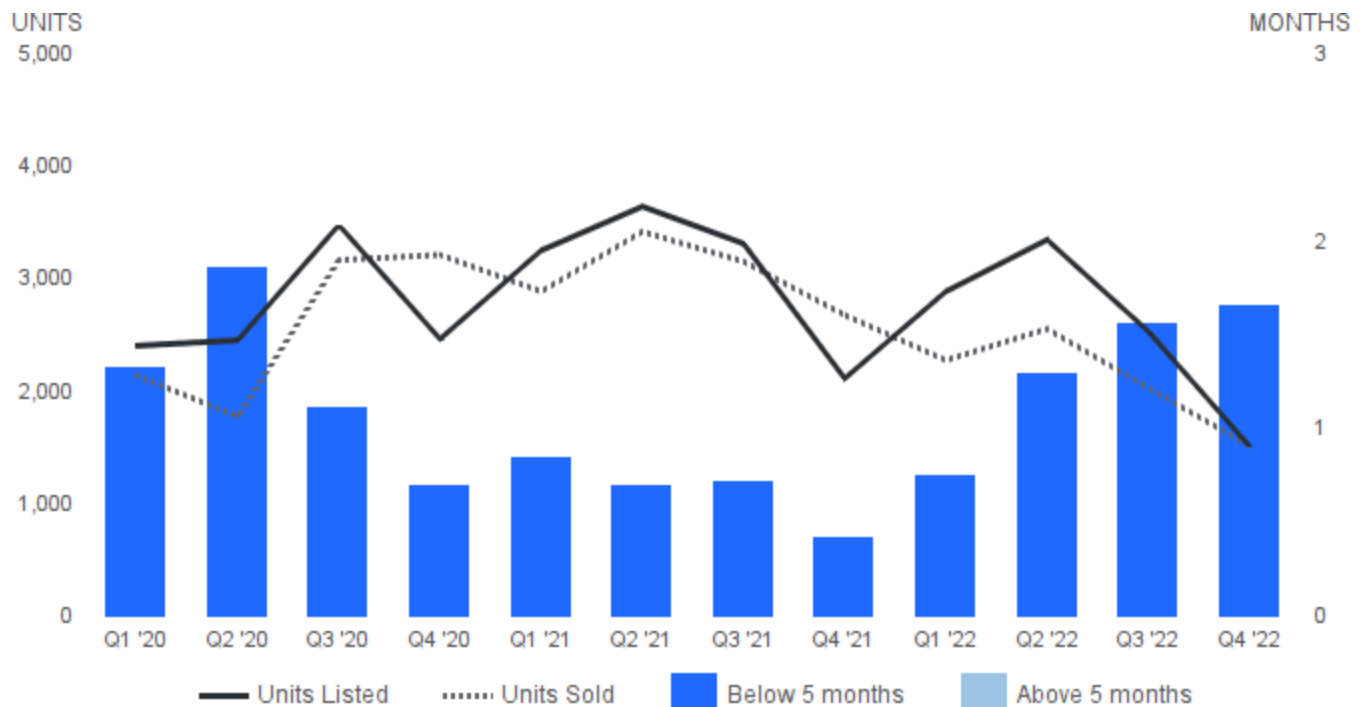
# MONTHS SUPPLY OF INVENTORY

Q4 2022 | Condo ?

**Months Supply of Inventory** | Properties for sale divided by number of properties sold.

**Units Listed** | Number of properties listed for sale at the end of month.

**Units Sold** | Number of properties sold.



# ADDITIONAL REPORTS

ORANGE COUNTY

Q4 2022

## ALISO VIEJO (CA)

[Monthly Report](#)

[Quarterly Report](#)

## ANAHEIM (CA)

[Monthly Report](#)

[Quarterly Report](#)

## ANAHEIM HILLS (CA)

[Monthly Report](#)

[Quarterly Report](#)

## BREA (CA)

[Monthly Report](#)

[Quarterly Report](#)

## BUENA PARK (CA)

[Monthly Report](#)

[Quarterly Report](#)

## CORONA DEL MAR (CA)

[Monthly Report](#)

[Quarterly Report](#)

## COSTA MESA (CA)

[Monthly Report](#)

[Quarterly Report](#)

## COTO DE CAZA (CA)

[Monthly Report](#)

[Quarterly Report](#)

## CYPRESS (CA)

[Monthly Report](#)

[Quarterly Report](#)

## DANA POINT (CA)

[Monthly Report](#)

[Quarterly Report](#)

## FOUNTAIN VALLEY (CA)

[Monthly Report](#)

[Quarterly Report](#)

## FULLERTON (CA)

[Monthly Report](#)

[Quarterly Report](#)

## GARDEN GROVE (CA)

[Monthly Report](#)

[Quarterly Report](#)

## HUNTINGTON BEACH (CA)

[Monthly Report](#)

[Quarterly Report](#)

## IRVINE (CA)

[Monthly Report](#)

[Quarterly Report](#)

## LA HABRA (CA)

[Monthly Report](#)

[Quarterly Report](#)

## LA PALMA (CA)

[Monthly Report](#)

[Quarterly Report](#)

## LADERA RANCH (CA)

[Monthly Report](#)

[Quarterly Report](#)

MONTHLY REPORT AVAILABLE FOR SPECIFIED CITY/AREA/NEIGHBORHOOD.

QUARTERLY REPORT AVAILABLE FOR SPECIFIED CITY/AREA/NEIGHBORHOOD.

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## REPORTS CONTINUED

### **LAGUNA BEACH (CA)**

[Monthly Report](#)  
[Quarterly Report](#)

### **LAGUNA HILLS (CA)**

[Monthly Report](#)  
[Quarterly Report](#)

### **LAGUNA NIGUEL (CA)**

[Monthly Report](#)  
[Quarterly Report](#)

### **LAGUNA WOODS (CA)**

[Monthly Report](#)  
[Quarterly Report](#)

### **LAKE FOREST (CA)**

[Monthly Report](#)  
[Quarterly Report](#)

### **LOS ALAMITOS (CA)**

[Monthly Report](#)  
[Quarterly Report](#)

### **MISSION VIEJO (CA)**

[Monthly Report](#)  
[Quarterly Report](#)

### **NEWPORT BEACH (CA)**

[Monthly Report](#)  
[Quarterly Report](#)

### **NEWPORT COAST (CA)**

[Monthly Report](#)  
[Quarterly Report](#)

### **NORTH TUSTIN (CA)**

[Monthly Report](#)  
[Quarterly Report](#)

### **ORANGE (CA)**

[Monthly Report](#)  
[Quarterly Report](#)

### **PLACENTIA (CA)**

[Monthly Report](#)  
[Quarterly Report](#)

### **RANCHO MISSION VIEJO (CA)**

[Monthly Report](#)  
[Quarterly Report](#)

### **RANCHO SANTA MARGARITA (CA)**

[Monthly Report](#)  
[Quarterly Report](#)

### **ROSSMOOR (CA)**

[Monthly Report](#)  
[Quarterly Report](#)

### **SAN CLEMENTE (CA)**

[Monthly Report](#)  
[Quarterly Report](#)

### **SAN JUAN CAPISTRANO (CA)**

[Monthly Report](#)  
[Quarterly Report](#)

### **SANTA ANA (CA)**

[Monthly Report](#)  
[Quarterly Report](#)

### **SEAL BEACH (CA)**

[Monthly Report](#)  
[Quarterly Report](#)

### **STANTON (CA)**

[Monthly Report](#)  
[Quarterly Report](#)

### **TRABUCO CANYON (CA)**

[Monthly Report](#)  
[Quarterly Report](#)

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## REPORTS CONTINUED

### TUSTIN (CA)

[Monthly Report](#)  
[Quarterly Report](#)

### VILLA PARK (CA)

[Monthly Report](#)  
[Quarterly Report](#)

### WESTMINSTER (CA)

[Monthly Report](#)  
[Quarterly Report](#)

### YORBA LINDA (CA)

[Monthly Report](#)  
[Quarterly Report](#)

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