



# QUARTERLY MARKET REPORT

Q1 2023 | MARTINEZ (CITY), CA



## **CARA MILGATE**

Vice President/Sales Manager

License: CA DRE #1044930

Office: (510) 910-2410

Cell: (510) 910-2410

Other: (510) 489-8989

[cmilgate@intero.com](mailto:cmilgate@intero.com)

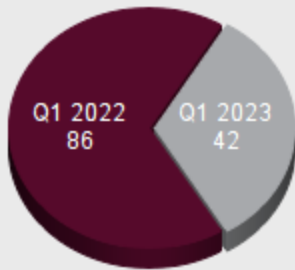
# MARTINEZ (CITY), CA | Q1 2023

## REAL ESTATE SNAPSHOT

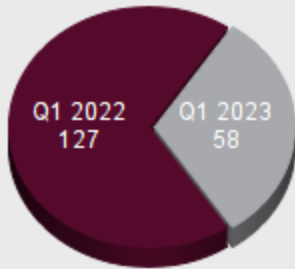
Change since this time last year

### Single Family

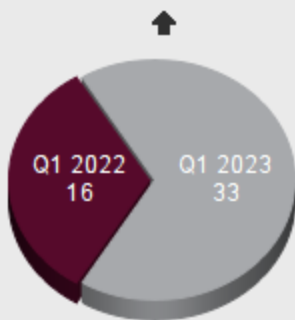
NUMBER OF SALES  
-51.16% ↓



NEW LISTINGS  
-54.33% ↓

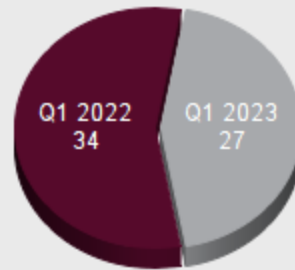


AVERAGE DOM  
↑

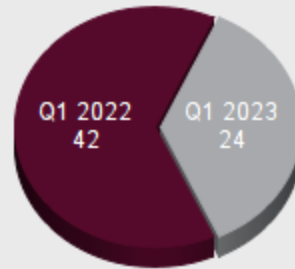


### Condo

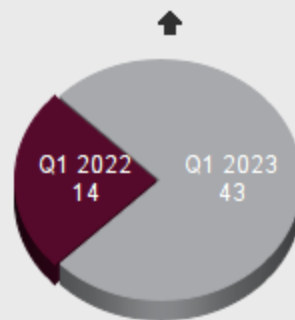
NUMBER OF SALES  
-20.59% ↓



NEW LISTINGS  
-42.86% ↓



AVERAGE DOM  
↑



■ Q1 2022 ■ Q1 2023

# MARTINEZ (CITY), CA

## MARKET OVERVIEW

Q1 2023 | SINGLE FAMILY

Market Summary	Quarter			Year to Date		
	Q1 2023	Q1 2022	% Change	YTD 2023	YTD 2022	% Change
New Listings	58	127	-54.33% ▼	58	127	-54.33% ▼
Sold Listings	42	86	-51.16% ▼	42	86	-51.16% ▼
Median List Price (Solds)	\$759,000	\$839,000	-9.54% ▼	\$759,000	\$839,000	-9.54% ▼
Median Sold Price	\$789,351	\$910,000	-13.26% ▼	\$789,351	\$910,000	-13.26% ▼
Median Days on Market	15	9	66.67% ▲	15	9	66.67% ▲
Average List Price (Solds)	\$810,477	\$879,129	-7.81% ▼	\$810,477	\$879,129	-7.81% ▼
Average Sold Price	\$825,713	\$942,579	-12.4% ▼	\$825,713	\$942,579	-12.4% ▼
Average Days on Market	33	16	106.25% ▲	33	16	106.25% ▲
List/Sold Price Ratio	102.8%	107.6%	-4.41% ▼	102.8%	107.6%	-4.41% ▼

## LISTING INVENTORY AND NUMBER OF SALES

Q1 2023 | SINGLE FAMILY

Quarterly inventory of properties for sale along with number of sales



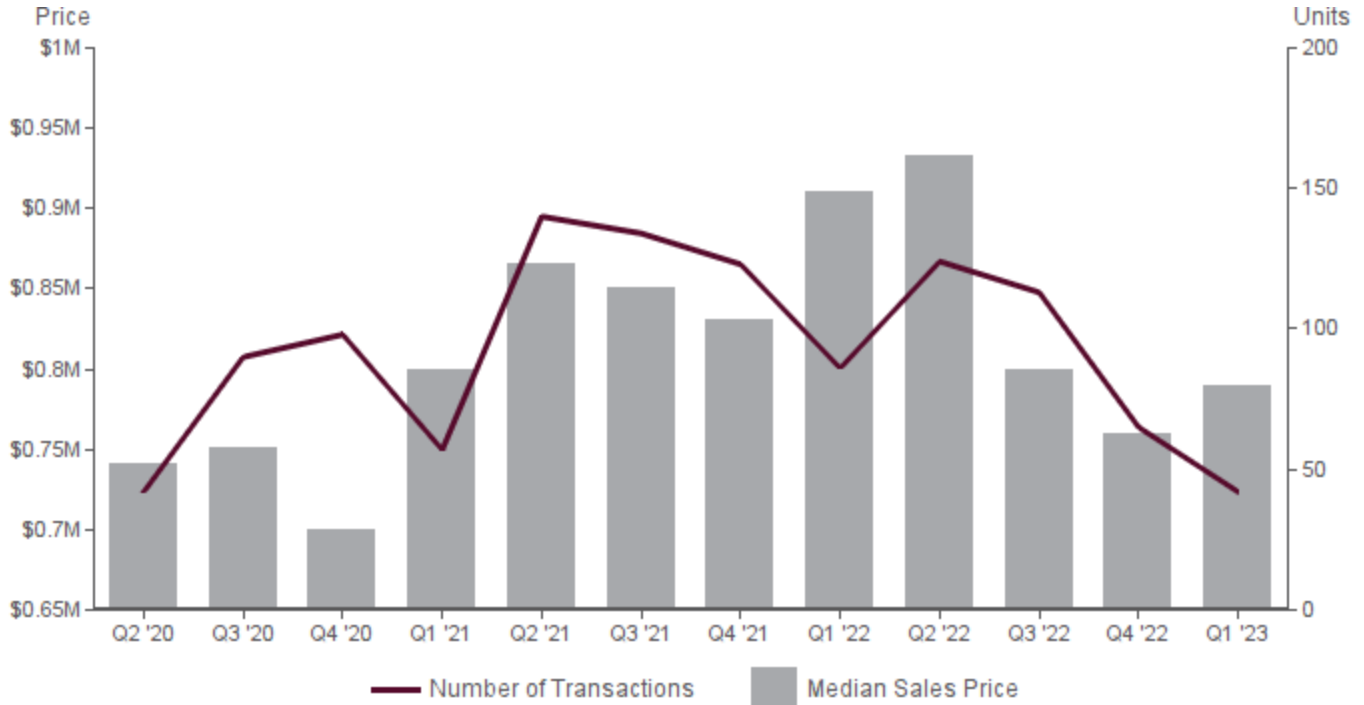
# MARTINEZ (CITY), CA

## MEDIAN SALES PRICE AND NUMBER OF SALES

Q1 2023 | SINGLE FAMILY

**Median Sales Price** | Price of the "middle" property sold -an equal number of sales were above and below this price.

**Number of Sales** | Number of properties sold.



## AVERAGE SALES PRICE AND AVERAGE DAYS ON MARKET

Q1 2023 | SINGLE FAMILY

**Average Sales Price** | Average sales price for all properties sold.

**Average Days on Market** | Average days on market for all properties sold.

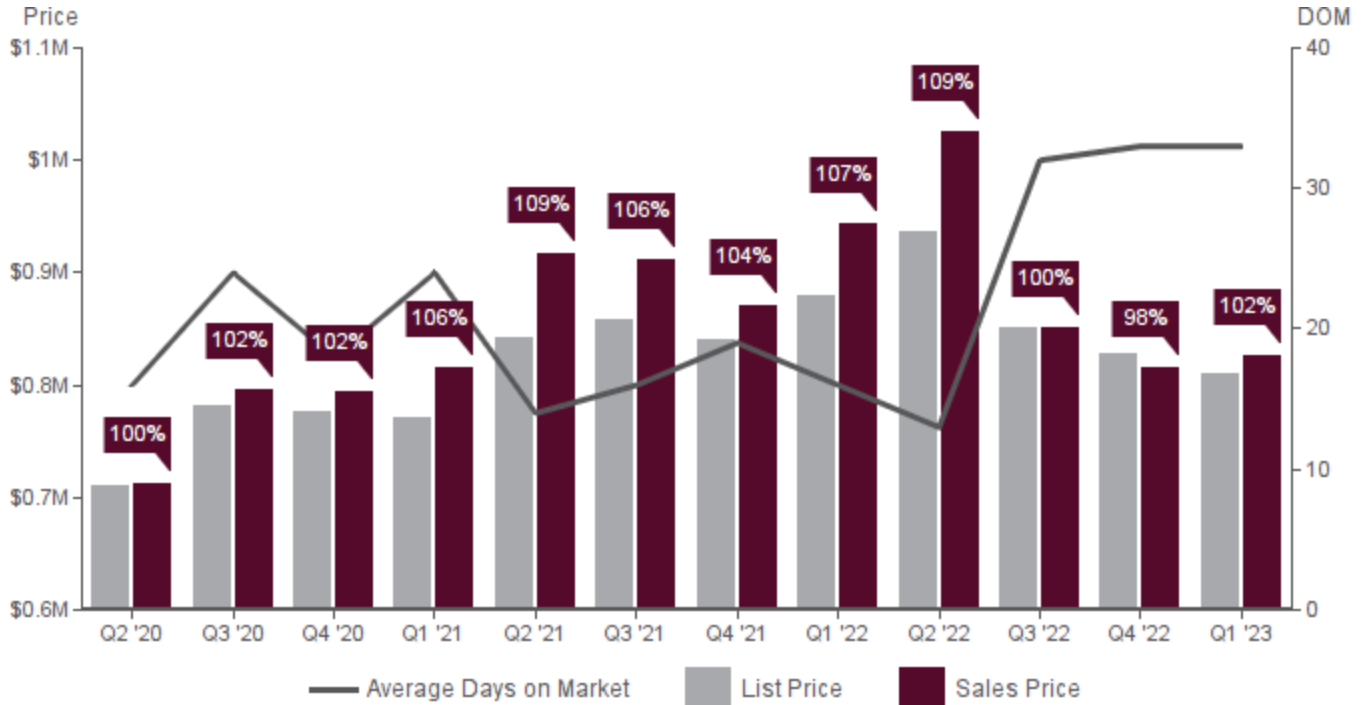


# MARTINEZ (CITY), CA

## SALES PRICE AS A PERCENTAGE OF ORIGINAL PRICE & AVERAGE DOM

Q1 2023 | SINGLE FAMILY

**Sale Price as a Percentage of Original Price** | Average sale price of property as percentage of final list price.  
**Average Days on Market** | Average days on market for all properties sold.



## AVERAGE SALES PRICE AND NUMBER OF PROPERTIES FOR SALE

Q1 2023 | SINGLE FAMILY

**Average Sales Price** | Average sales price for all properties sold.  
**Properties for Sale** | Number of properties listed for sale at the end of quarter.

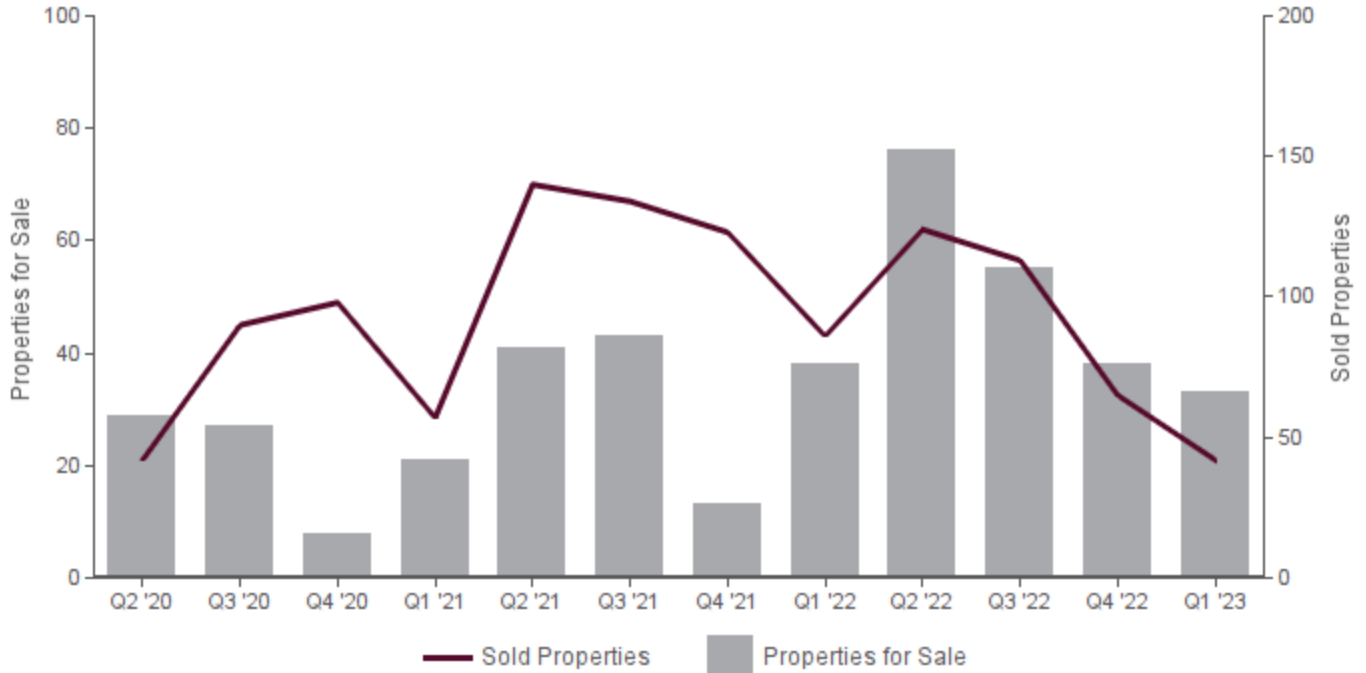


# MARTINEZ (CITY), CA

## PROPERTIES FOR SALE AND SOLD PROPERTIES

Q1 2023 | SINGLE FAMILY

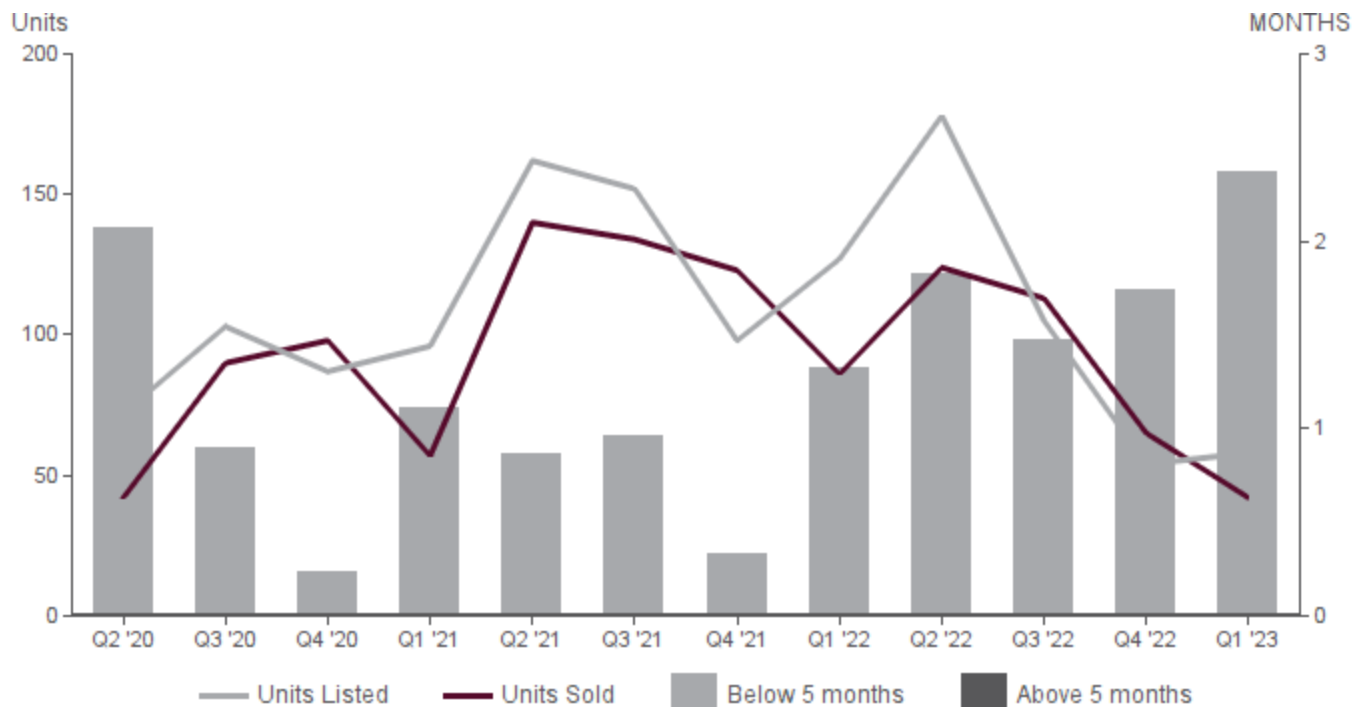
**Properties for Sale** | Number of properties listed for sale at the end of quarter.  
**Sold Properties** | Number of properties sold.



## MONTHS SUPPLY OF INVENTORY

Q1 2023 | SINGLE FAMILY

**Months Supply of Inventory** | Properties for sale divided by number of properties sold.  
**Units Listed** | Number of properties listed for sale at the end of month.  
**Units Sold** | Number of properties sold.

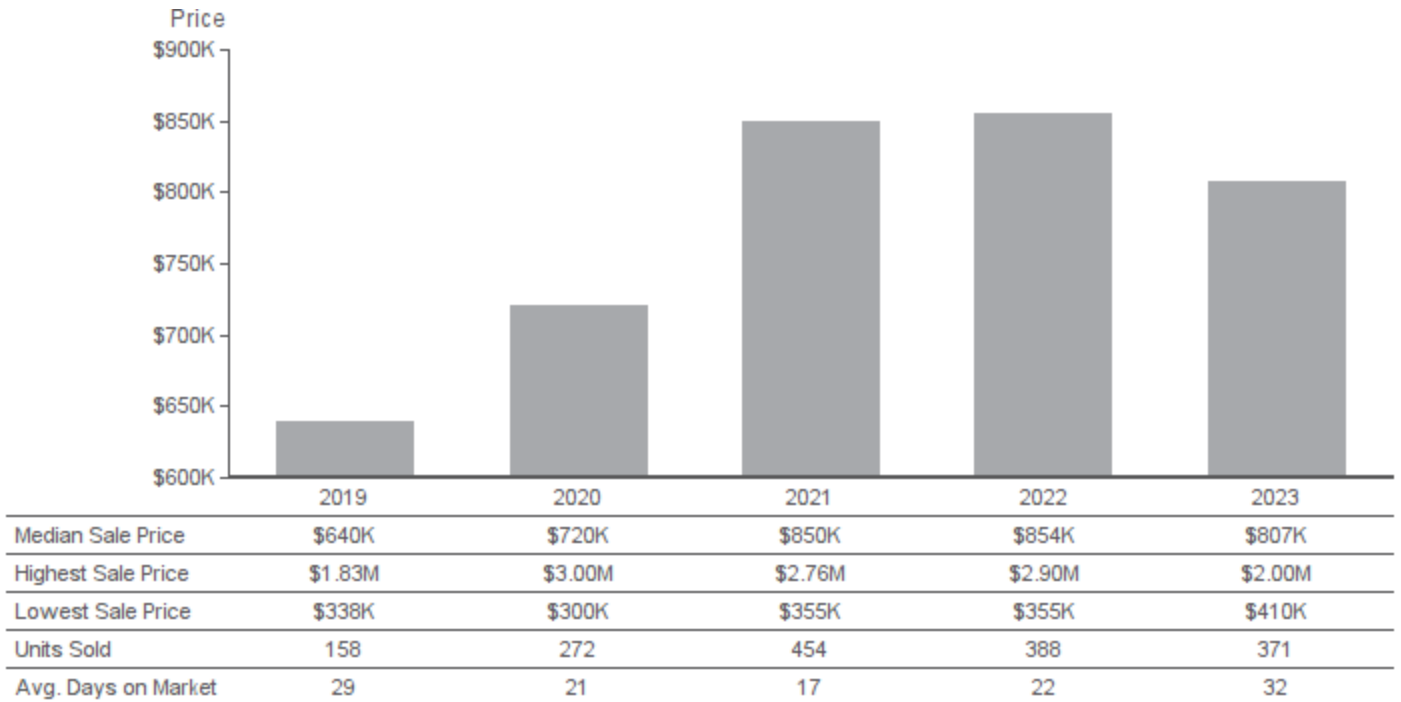


# MARTINEZ (CITY), CA

## MEDIAN SALE PRICE

Q1 2023 | SINGLE FAMILY

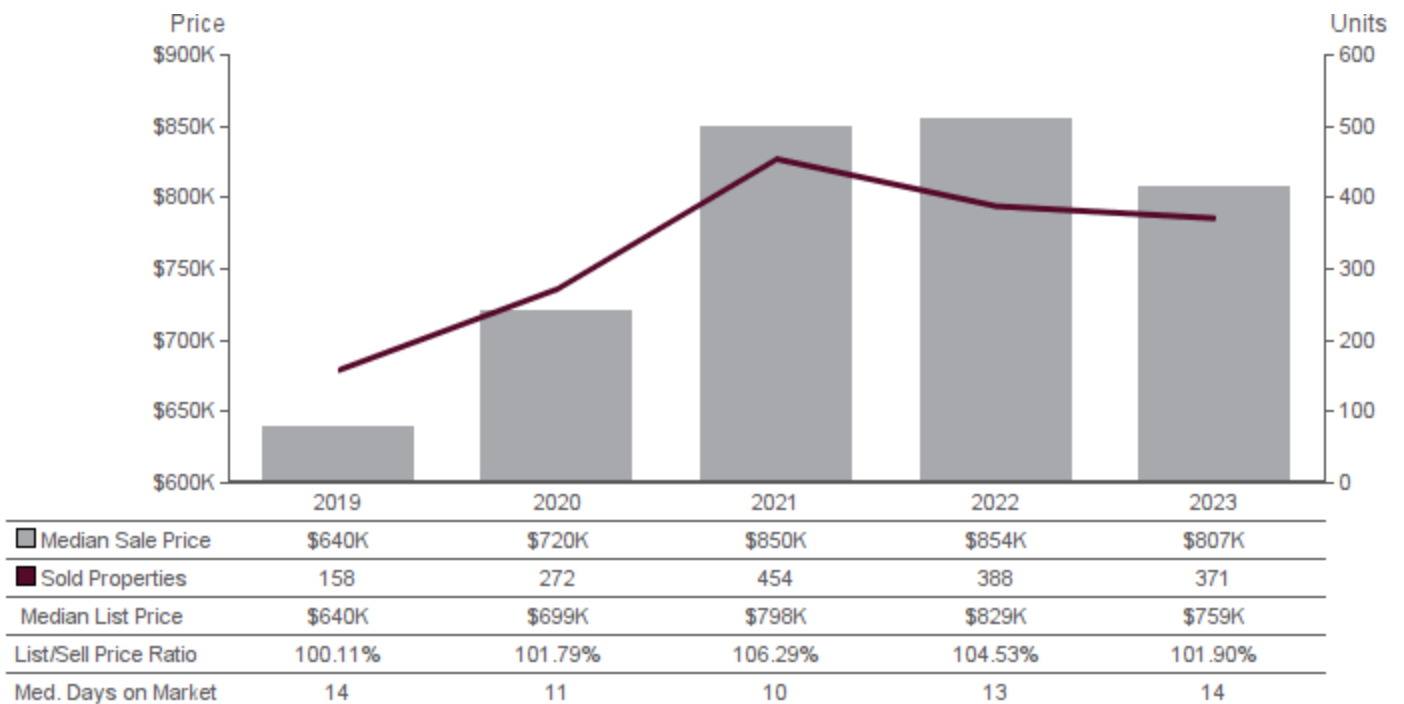
Price of the "middle" property sold -an equal number of sales were above and below this price



## MEDIAN SALE PRICE AND UNITS SOLD

Q1 2023 | SINGLE FAMILY

Median Sale Price vs. Number of Sold Properties each Year \*\* Sold Properties for current year are annualized based on actual sales year-to-date



# MARTINEZ (CITY), CA

## MARKET OVERVIEW

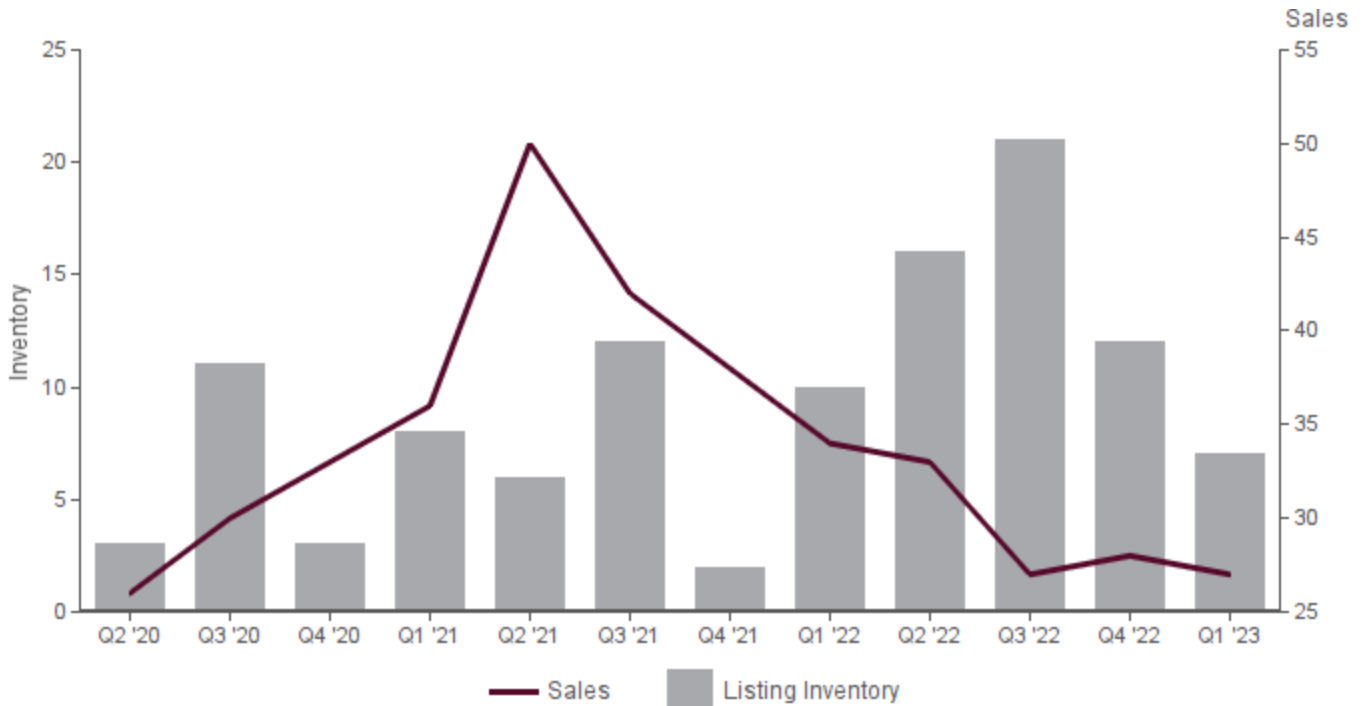
Q1 2023 | CONDO

Market Summary	Quarter			Year to Date		
	Q1 2023	Q1 2022	% Change	YTD 2023	YTD 2022	% Change
New Listings	24	42	-42.86% ▼	24	42	-42.86% ▼
Sold Listings	27	34	-20.59% ▼	27	34	-20.59% ▼
Median List Price (Solds)	\$595,000	\$598,500	-0.58% ▼	\$595,000	\$598,500	-0.58% ▼
Median Sold Price	\$600,000	\$657,500	-8.75% ▼	\$600,000	\$657,500	-8.75% ▼
Median Days on Market	16	9	77.78% ▲	16	9	77.78% ▲
Average List Price (Solds)	\$572,123	\$620,441	-7.79% ▼	\$572,123	\$620,441	-7.79% ▼
Average Sold Price	\$582,029	\$659,086	-11.69% ▼	\$582,029	\$659,086	-11.69% ▼
Average Days on Market	43	14	207.14% ▲	43	14	207.14% ▲
List/Sold Price Ratio	101.7%	106.6%	-4.55% ▼	101.7%	106.6%	-4.55% ▼

## LISTING INVENTORY AND NUMBER OF SALES

Q1 2023 | CONDO

Quarterly inventory of properties for sale along with number of sales





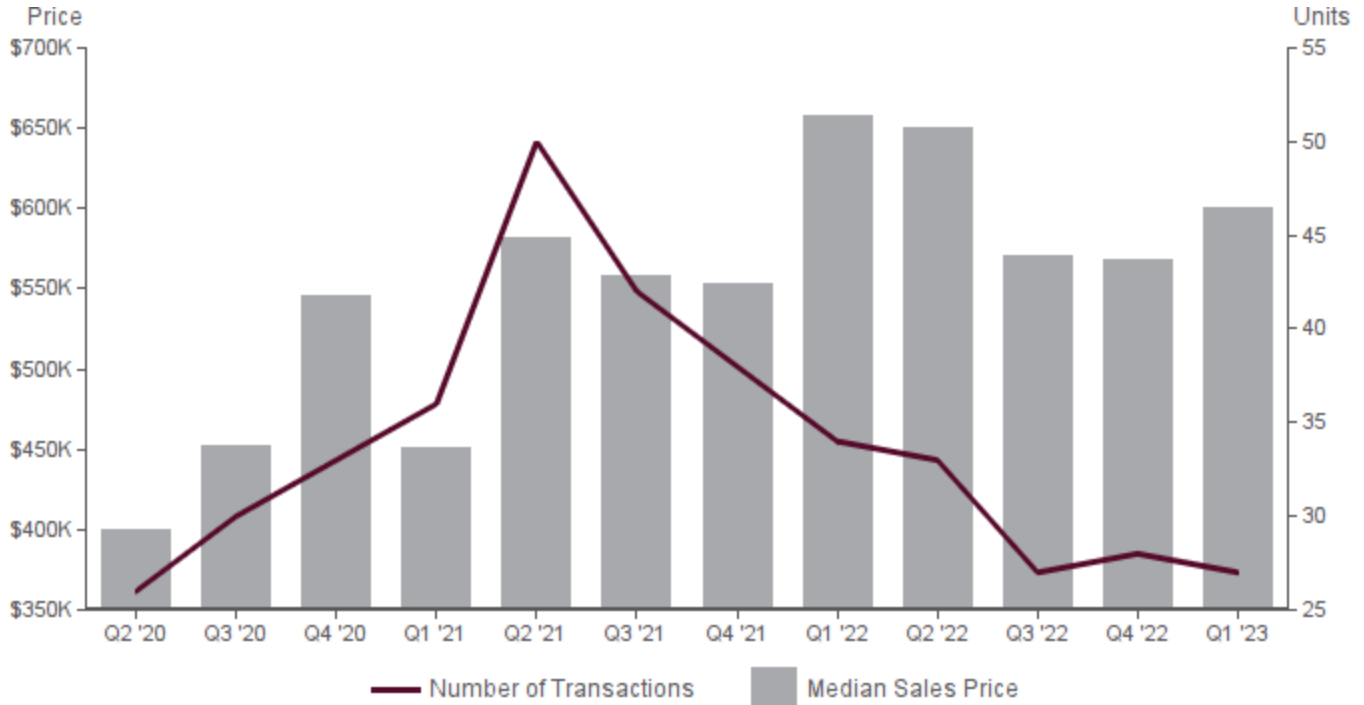
# MARTINEZ (CITY), CA

## MEDIAN SALES PRICE AND NUMBER OF SALES

Q1 2023 | CONDO

**Median Sales Price** | Price of the "middle" property sold -an equal number of sales were above and below this price.

**Number of Sales** | Number of properties sold.



## AVERAGE SALES PRICE AND AVERAGE DAYS ON MARKET

Q1 2023 | CONDO

**Average Sales Price** | Average sales price for all properties sold.

**Average Days on Market** | Average days on market for all properties sold.

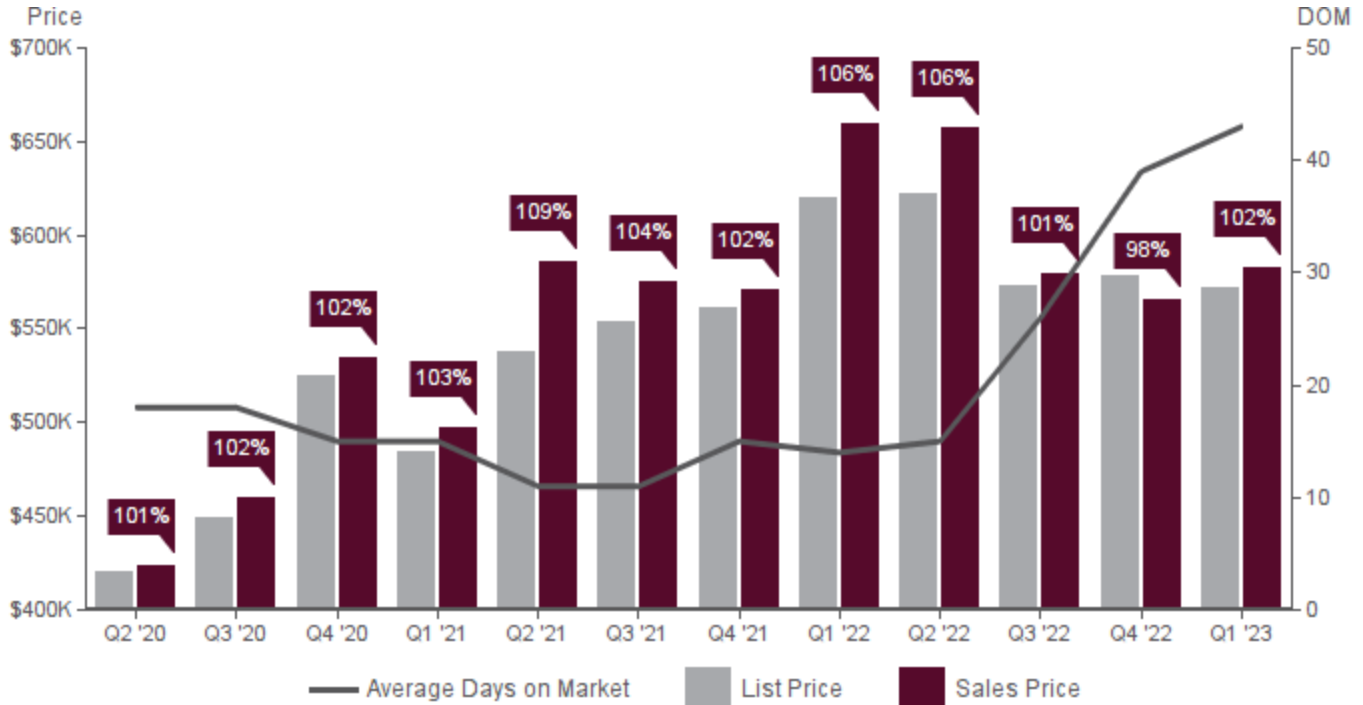


# MARTINEZ (CITY), CA

## SALES PRICE AS A PERCENTAGE OF ORIGINAL PRICE & AVERAGE DOM

Q1 2023 | CONDO

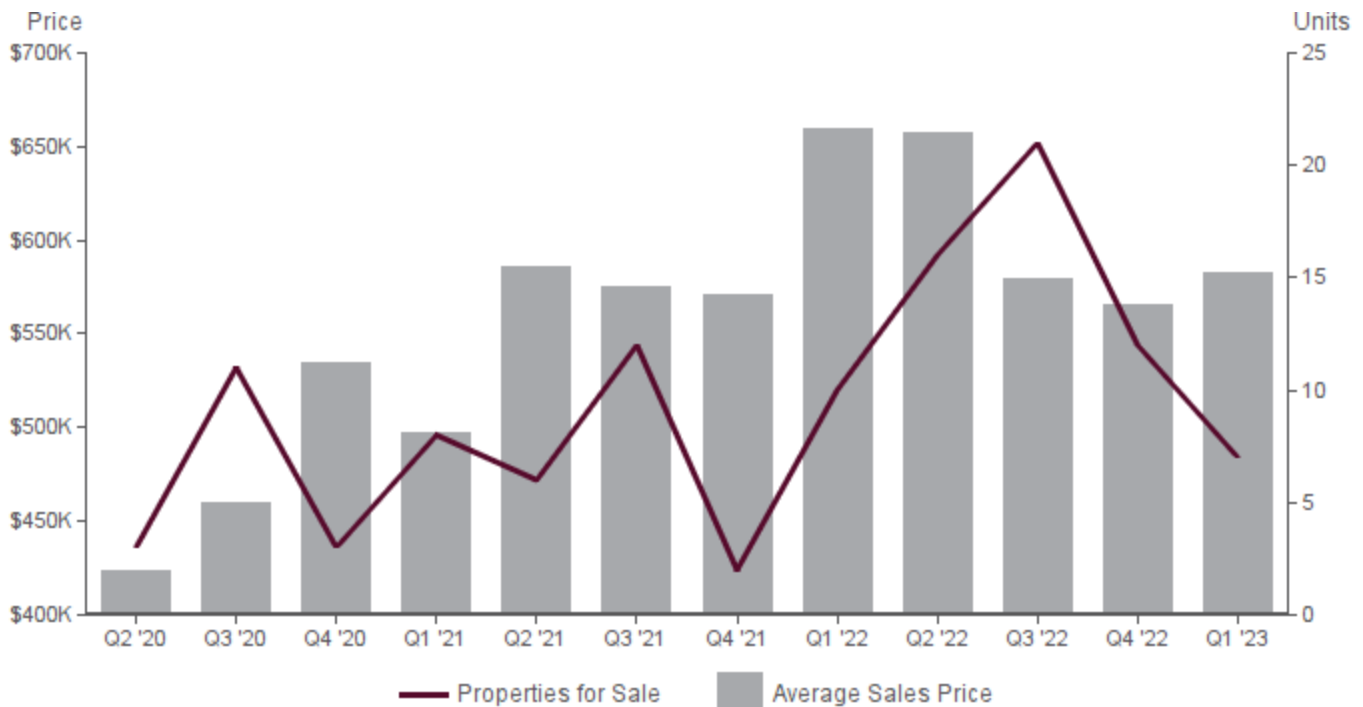
**Sale Price as a Percentage of Original Price** | Average sale price of property as percentage of final list price.  
**Average Days on Market** | Average days on market for all properties sold.



## AVERAGE SALES PRICE AND NUMBER OF PROPERTIES FOR SALE

Q1 2023 | CONDO

**Average Sales Price** | Average sales price for all properties sold.  
**Properties for Sale** | Number of properties listed for sale at the end of quarter.



# MARTINEZ (CITY), CA

## PROPERTIES FOR SALE AND SOLD PROPERTIES

Q1 2023 | CONDO

**Properties for Sale** | Number of properties listed for sale at the end of quarter.

**Sold Properties** | Number of properties sold.



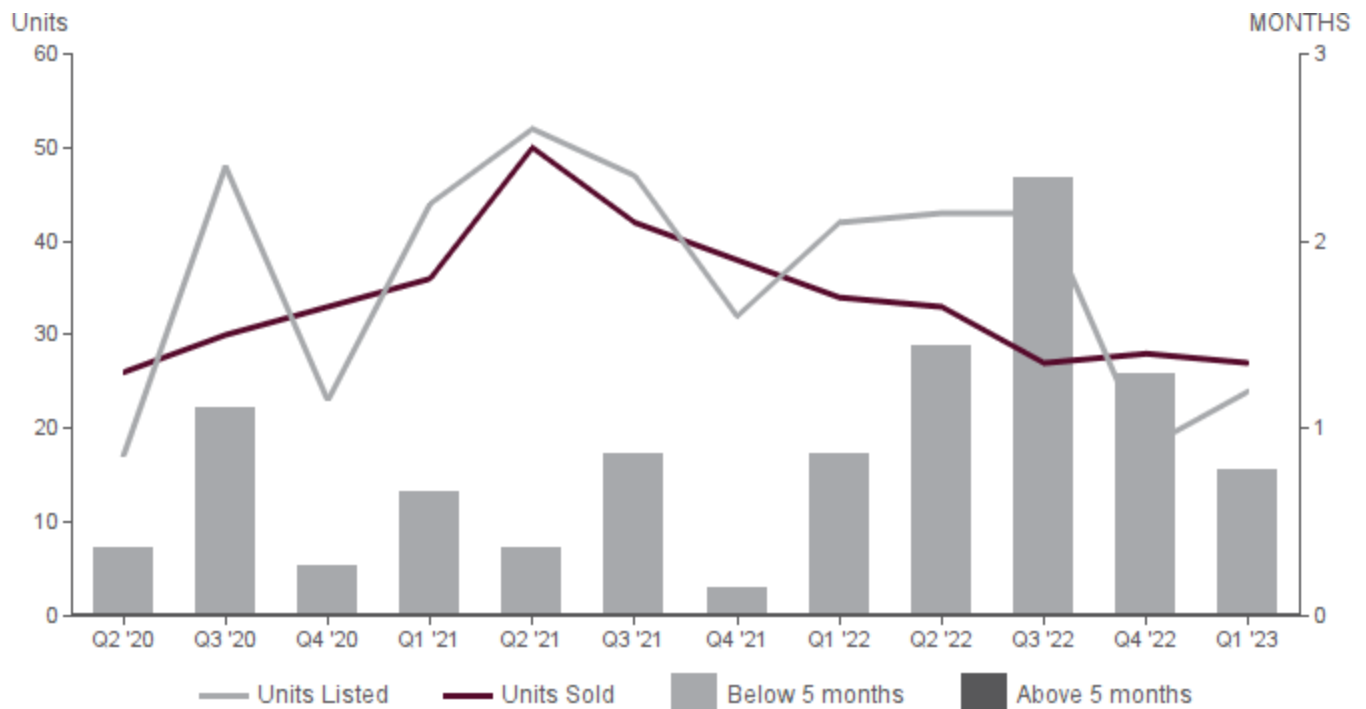
## MONTHS SUPPLY OF INVENTORY

Q1 2023 | CONDO

**Months Supply of Inventory** | Properties for sale divided by number of properties sold.

**Units Listed** | Number of properties listed for sale at the end of month.

**Units Sold** | Number of properties sold.

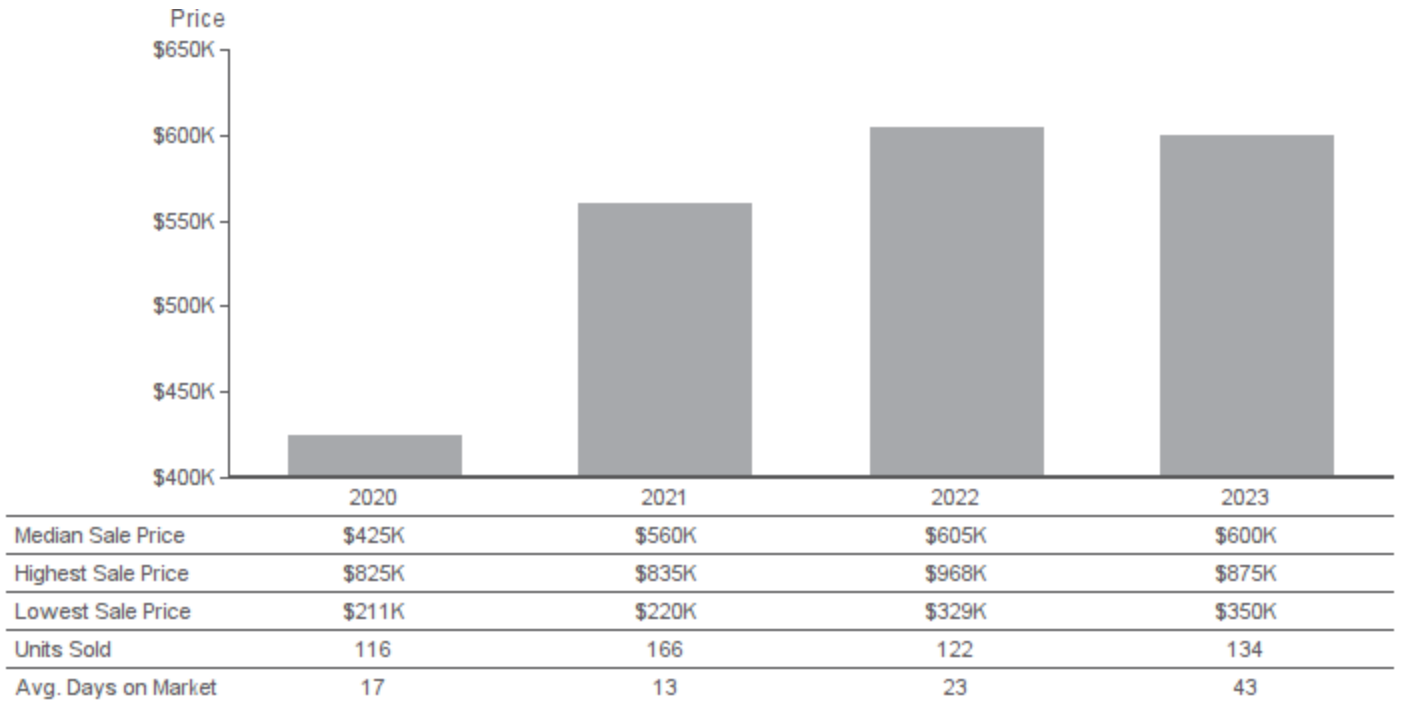


# MARTINEZ (CITY), CA

## MEDIAN SALE PRICE

Q1 2023 | CONDO

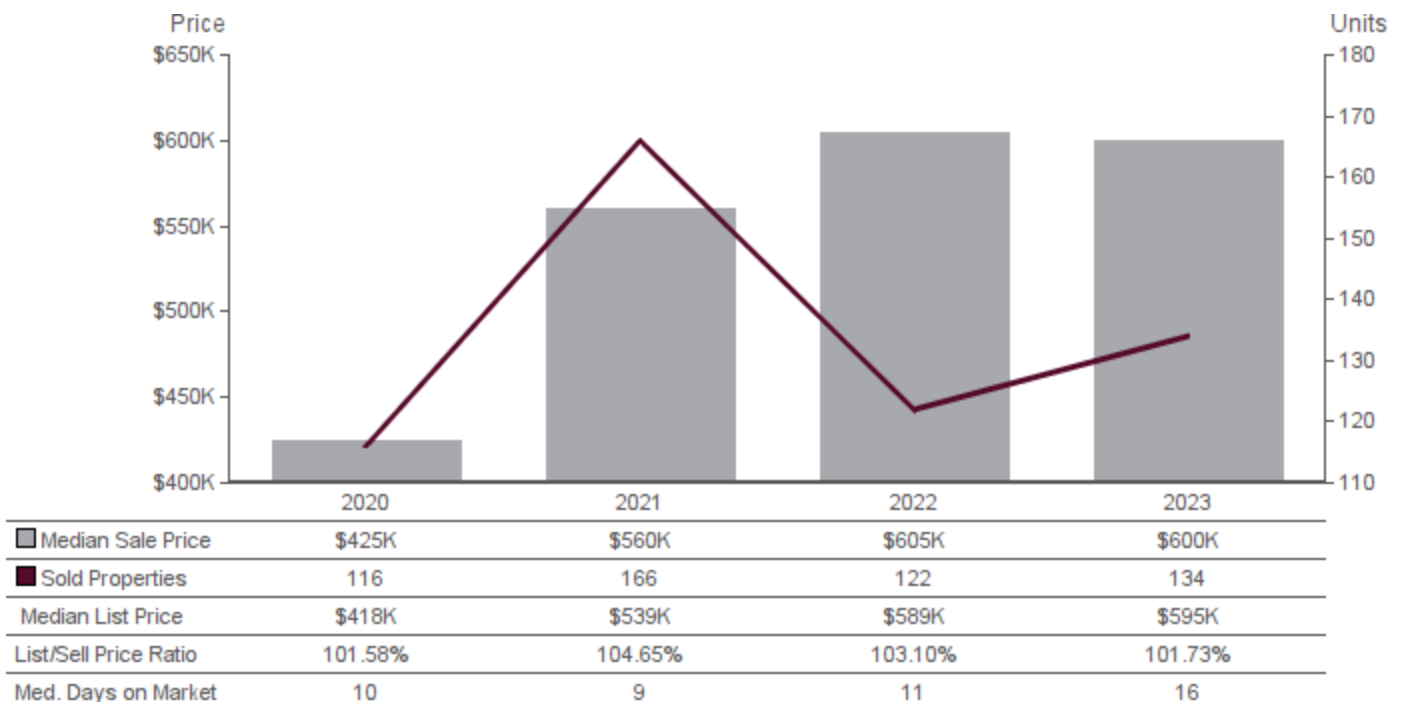
Price of the "middle" property sold -an equal number of sales were above and below this price



## MEDIAN SALE PRICE AND UNITS SOLD

Q1 2023 | CONDO

Median Sale Price vs. Number of Sold Properties each Year \*\* Sold Properties for current year are annualized based on actual sales year-to-date





The statistics presented in the Quarterly Market Report are compiled based on figures and data generated by [IDC Global](#) and [Datafloat](#) for the benefit of Interio Real Estate. Due to possible reporting inconsistencies, Days on Market (DOM), average prices and rates of appreciation should be used to analyze trends only. Due to MLS reporting methods and allowable reporting policy, this data is only informational and may not be completely accurate. Data maintained by the MLSs may not reflect all real estate activity in the market. All information should be independently reviewed and verified for accuracy. Properties may or may not be listed by the office/agent presenting the information.

Copyright ©2023 Interio Real Estate.

Information not verified or guaranteed. If your home is currently listed with a Broker, this is not intended as a solicitation.